

FLATHEAD COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | | \$129,183 | \$161,891 (+25%) | \$178,344 (+10%) | \$202,300 (+13%) |
| 4/1 - 6/30 | | \$119,640 | \$132,120 (+10%) | \$164,903 (+25%) | \$197,853 (+20%) |
| 7/1 - 9/30 | \$223,509 | \$267,450 (+20%) | \$313,223 (+17%) | \$373,325 (+19%) | \$449,195 (+20%) |
| 10/1 -12/31 | \$69,286 | \$86,008 (+24%) | \$96,647 (+12%) | \$106,279 (+10%) | \$123,289 (+16%) |
| Total: | \$292,795 | \$602,281 (+21%) | \$703,881 (+17%) | \$822,851 (+17%) | \$972,637 (+18%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|---------------------------|---------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$223,852 (+11%) | \$233,597 (+4%) | \$199,233 (-15%) | \$194,307 (-2%) | \$177,966 (-8%) |
| 4/1 - 6/30 | \$213,437 (+8%) | \$256,282 (+20%) | \$225,726 (-12%) | \$217,414 (-4%) | \$222,631 (+2%) |
| 7/1 - 9/30 | \$507,722 (+13%) | \$579,732 (+14%) | \$570,036 (-2%) | \$606,364 (+6%) | \$598,284 (-1%) |
| 10/1 -12/31 | \$129,953 (+5%) | \$136,520 (+5%) | \$139,056 (+2%) | \$140,297 (+1%) | \$129,249 (-8%) |
| Total: | \$1,074,963 (+11%) | \$1,206,131 (+12%) | \$1,134,051 (-6%) | \$1,158,381 (+2%) | \$1,128,129 (-3%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$178,773 (+0%) | \$178,241 (-0%) | \$188,793 (+6%) | \$235,389 (+25%) | \$222,415 (-6%) |
| 4/1 - 6/30 | \$223,518 (+0%) | \$241,806 (+8%) | \$257,908 (+7%) | \$282,328 (+9%) | \$267,888 (-5%) |
| 7/1 - 9/30 | \$625,186 (+4%) | \$681,187 (+9%) | \$672,079 (-1%) | \$691,240 (+3%) | \$702,502 (+2%) |
| 10/1 -12/31 | \$133,040 (+3%) | \$122,652 (-8%) | \$166,042 (+35%) | \$161,388 (-3%) | \$148,236 (-8%) |
| Total: | \$1,160,518 (+3%) | \$1,223,886 (+5%) | \$1,284,822 (+5%) | \$1,370,345 (+7%) | \$1,341,041 (-2%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|--------------------------|--------------------------|---------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$155,365 (-30%) | \$151,859 (-2%) | \$221,282 (+46%) | \$224,313 (+1%) | \$242,298 (+8%) |
| 4/1 - 6/30 | \$262,044 (-2%) | \$288,845 (+10%) | \$299,652 (+4%) | \$342,555 (+14%) | \$367,211 (+7%) |
| 7/1 - 9/30 | \$741,985 (+6%) | \$720,363 (-3%) | \$844,582 (+17%) | \$933,028 (+10%) | \$1,034,339 (+11%) |
| 10/1 -12/31 | \$143,339 (-3%) | \$154,732 (+8%) | \$188,169 (+22%) | \$200,702 (+7%) | \$236,554 (+18%) |
| Total: | \$1,302,732 (-3%) | \$1,315,799 (+1%) | \$1,553,685 (+18%) | \$1,700,599 (+9%) | \$1,880,402 (+11%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|---------------------------|--------------------------|---------------------------|---------------------------|--------------------------|
| 1/1 - 3/31 | \$269,046 (+11%) | \$328,938 (+22%) | \$256,391 (-22%) | \$267,899 (+4%) | \$296,730 (+11%) |
| 4/1 - 6/30 | \$423,870 (+15%) | \$446,497 (+5%) | \$398,035 (-11%) | \$427,805 (+7%) | \$424,149 (-1%) |
| 7/1 - 9/30 | \$1,155,780 (+12%) | \$1,175,949 (+2%) | \$1,063,036 (-10%) | \$1,270,755 (+20%) | \$1,363,912 (+7%) |
| 10/1 -12/31 | \$276,809 (+17%) | \$235,117 (-15%) | \$211,411 (-10%) | \$238,121 (+13%) | \$256,881 (+8%) |
| Total: | \$2,125,505 (+13%) | \$2,186,501 (+3%) | \$1,928,873 (-12%) | \$2,204,581 (+14%) | \$2,341,673 (+6%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|---------------------------|---------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$324,901 (+9%) | \$383,406 (+18%) | \$426,705 (+11%) | \$427,673 (+0%) | \$401,610 (-6%) |
| 4/1 - 6/30 | \$515,140 (+21%) | \$597,801 (+16%) | \$634,247 (+6%) | \$708,172 (+12%) | \$785,491 (+11%) |
| 7/1 - 9/30 | \$1,579,556 (+16%) | \$1,798,857 (+14%) | \$1,959,777 (+9%) | \$1,958,489 (-0%) | \$2,292,581 (+17%) |
| 10/1 -12/31 | \$310,541 (+21%) | \$333,017 (+7%) | \$366,708 (+10%) | \$345,045 (-6%) | \$385,705 (+12%) |
| Total: | \$2,730,137 (+17%) | \$3,113,081 (+14%) | \$3,387,436 (+9%) | \$3,439,379 (+2%) | \$3,865,386 (+12%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|---------------------------|---------------------------|---------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$450,641 (+12%) | \$520,400 (+15%) | \$679,717 (+31%) | \$689,291 (+1%) | \$1,213,984 (+76%) |
| 4/1 - 6/30 | \$872,910 (+11%) | \$1,042,040 (+19%) | \$1,202,865 (+15%) | \$590,806 (-51%) | \$2,227,320 (+277%) |
| 7/1 - 9/30 | \$2,537,940 (+11%) | \$2,673,269 (+5%) | \$3,104,383 (+16%) | \$3,275,290 (+6%) | \$4,701,187 (+44%) |
| 10/1 -12/31 | \$402,731 (+4%) | \$492,927 (+22%) | \$535,264 (+9%) | \$717,358 (+34%) | \$1,128,126 (+57%) |
| Total: | \$4,264,222 (+10%) | \$4,728,636 (+11%) | \$5,522,229 (+17%) | \$5,272,745 (-5%) | \$9,270,616 (+76%) |

| | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> |
|---------------|---------------------------|--------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$1,672,778 (+38%) | \$1,511,074 (-10%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$2,318,087 (+4%) | \$2,180,642 (-6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$5,054,421 (+8%) | \$5,155,849 (+2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$1,073,817 (-5%) | \$1,042,909 (-3%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$10,119,102 (+9%) | \$9,890,473 (-2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

GLACIER COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

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| | <u>1987</u> | | <u>1988</u> | | <u>1989</u> | | <u>1990</u> | | <u>1991</u> | |
|---------------|------------------|--|------------------|--------------|------------------|--------------|------------------|--------------|------------------|---------------|
| 1/1 - 3/31 | | | \$4,944 | | \$4,894 | (-1%) | \$4,137 | (-15%) | \$4,166 | (+1%) |
| 4/1 - 6/30 | | | \$38,003 | | \$38,846 | (+2%) | \$38,299 | (-1%) | \$44,731 | (+17%) |
| 7/1 - 9/30 | \$135,895 | | \$137,163 | (+1%) | \$151,259 | (+10%) | \$170,929 | (+13%) | \$189,734 | (+11%) |
| 10/1 -12/31 | \$5,153 | | \$5,421 | (+5%) | \$4,389 | (-19%) | \$4,793 | (+9%) | \$5,928 | (+24%) |
| Total: | \$141,048 | | \$185,531 | (+1%) | \$199,388 | (+7%) | \$218,158 | (+9%) | \$244,559 | (+12%) |

| | <u>1992</u> | | <u>1993</u> | | <u>1994</u> | | <u>1995</u> | | <u>1996</u> | |
|---------------|------------------|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31 | \$5,356 | (+29%) | \$7,735 | (+44%) | \$4,927 | (-36%) | \$5,566 | (+13%) | \$5,891 | (+6%) |
| 4/1 - 6/30 | \$46,984 | (+5%) | \$62,926 | (+34%) | \$58,316 | (-7%) | \$58,799 | (+1%) | \$53,504 | (-9%) |
| 7/1 - 9/30 | \$214,197 | (+13%) | \$212,014 | (-1%) | \$232,315 | (+10%) | \$245,290 | (+6%) | \$251,988 | (+3%) |
| 10/1 -12/31 | \$8,096 | (+37%) | \$6,658 | (-18%) | \$7,188 | (+8%) | \$7,180 | (-0%) | \$7,689 | (+7%) |
| Total: | \$274,633 | (+12%) | \$289,332 | (+5%) | \$302,746 | (+5%) | \$316,835 | (+5%) | \$319,072 | (+1%) |

| | <u>1997</u> | | <u>1998</u> | | <u>1999</u> | | <u>2000</u> | | <u>2001</u> | |
|---------------|------------------|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31 | \$4,565 | (-23%) | \$6,832 | (+50%) | \$5,889 | (-14%) | \$7,024 | (+19%) | \$6,606 | (-6%) |
| 4/1 - 6/30 | \$54,436 | (+2%) | \$66,526 | (+22%) | \$74,951 | (+13%) | \$70,150 | (-6%) | \$65,224 | (-7%) |
| 7/1 - 9/30 | \$285,255 | (+13%) | \$296,270 | (+4%) | \$293,773 | (-1%) | \$290,841 | (-1%) | \$319,241 | (+10%) |
| 10/1 -12/31 | \$7,269 | (-5%) | \$7,976 | (+10%) | \$7,635 | (-4%) | \$7,780 | (+2%) | \$10,417 | (+34%) |
| Total: | \$351,525 | (+10%) | \$377,604 | (+7%) | \$382,248 | (+1%) | \$375,795 | (-2%) | \$401,488 | (+7%) |

| | <u>2002</u> | | <u>2003</u> | | <u>2004</u> | | <u>2005</u> | | <u>2006</u> | |
|---------------|------------------|---------------|------------------|--------------|------------------|---------------|------------------|---------------|------------------|--------------|
| 1/1 - 3/31 | \$8,474 | (+28%) | \$9,937 | (+17%) | \$7,359 | (-26%) | \$7,961 | (+8%) | \$7,610 | (-4%) |
| 4/1 - 6/30 | \$63,082 | (-3%) | \$80,323 | (+27%) | \$97,777 | (+22%) | \$111,964 | (+15%) | \$109,794 | (-2%) |
| 7/1 - 9/30 | \$363,949 | (+14%) | \$320,326 | (-12%) | \$373,735 | (+17%) | \$410,441 | (+10%) | \$386,070 | (-6%) |
| 10/1 -12/31 | \$9,887 | (-5%) | \$11,566 | (+17%) | \$9,388 | (-19%) | \$12,831 | (+37%) | \$12,417 | (-3%) |
| Total: | \$445,391 | (+11%) | \$422,153 | (-5%) | \$488,259 | (+16%) | \$543,197 | (+11%) | \$515,891 | (-5%) |

| | <u>2007</u> | | <u>2008</u> | | <u>2009</u> | | <u>2010</u> | | <u>2011</u> | |
|---------------|------------------|---------------|------------------|--------------|------------------|--------------|------------------|---------------|------------------|---------------|
| 1/1 - 3/31 | \$10,863 | (+43%) | \$12,986 | (+20%) | \$9,989 | (-23%) | \$14,072 | (+41%) | \$18,793 | (+34%) |
| 4/1 - 6/30 | \$121,518 | (+11%) | \$133,288 | (+10%) | \$119,637 | (-10%) | \$133,391 | (+11%) | \$104,386 | (-22%) |
| 7/1 - 9/30 | \$427,300 | (+11%) | \$456,227 | (+7%) | \$473,455 | (+4%) | \$517,690 | (+9%) | \$465,447 | (-10%) |
| 10/1 -12/31 | \$13,559 | (+9%) | \$14,695 | (+8%) | \$16,109 | (+10%) | \$19,802 | (+23%) | \$22,428 | (+13%) |
| Total: | \$573,240 | (+11%) | \$617,197 | (+8%) | \$619,189 | (+0%) | \$684,955 | (+11%) | \$611,055 | (-11%) |

| | <u>2012</u> | | <u>2013</u> | | <u>2014</u> | | <u>2015</u> | | <u>2016</u> | |
|---------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| 1/1 - 3/31 | \$15,731 | (-16%) | \$13,663 | (-13%) | \$11,824 | (-13%) | \$10,384 | (-12%) | \$11,812 | (+14%) |
| 4/1 - 6/30 | \$111,859 | (+7%) | \$109,622 | (-2%) | \$88,439 | (-19%) | \$112,409 | (+27%) | \$113,135 | (+1%) |
| 7/1 - 9/30 | \$475,662 | (+2%) | \$492,407 | (+4%) | \$512,579 | (+4%) | \$469,489 | (-8%) | \$512,618 | (+9%) |
| 10/1 -12/31 | \$20,980 | (-6%) | \$12,530 | (-40%) | \$11,215 | (-10%) | \$11,047 | (-1%) | \$10,554 | (-4%) |
| Total: | \$624,232 | (+2%) | \$628,222 | (+1%) | \$624,057 | (-1%) | \$603,330 | (-3%) | \$648,120 | (+7%) |

| | <u>2017</u> | | <u>2018</u> | | <u>2019</u> | | <u>2020</u> | | <u>2021</u> | |
|---------------|------------------|---------------|------------------|--------------|------------------|---------------|-----------------|---------------|------------------|-----------------|
| 1/1 - 3/31 | \$11,235 | (-5%) | \$9,221 | (-18%) | \$15,326 | (+66%) | \$10,799 | (-30%) | \$14,544 | (+35%) |
| 4/1 - 6/30 | \$131,883 | (+17%) | \$154,230 | (+17%) | \$162,957 | (+6%) | \$7,614 | (-95%) | \$218,435 | (+2769%) |
| 7/1 - 9/30 | \$618,812 | (+21%) | \$637,013 | (+3%) | \$702,028 | (+10%) | \$22,976 | (-97%) | \$653,911 | (+2746%) |
| 10/1 -12/31 | \$8,345 | (-21%) | \$11,892 | (+43%) | \$11,231 | (-6%) | \$12,925 | (+15%) | \$23,256 | (+80%) |
| Total: | \$770,275 | (+19%) | \$812,356 | (+5%) | \$891,542 | (+10%) | \$54,315 | (-94%) | \$910,145 | (+1576%) |

| | <u>2022</u> | | <u>2023</u> | | <u>2024</u> | | <u>2025</u> | | <u>2026</u> | |
|---------------|--------------------|---------------|--------------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|
| 1/1 - 3/31 | \$29,397 | (+102%) | \$31,351 | (+7%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 4/1 - 6/30 | \$227,980 | (+4%) | \$252,868 | (+11%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 7/1 - 9/30 | \$785,968 | (+20%) | \$845,610 | (+8%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| 10/1 -12/31 | \$25,811 | (+11%) | \$24,659 | (-4%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |
| Total: | \$1,069,156 | (+17%) | \$1,154,488 | (+8%) | \$0 | (+0%) | \$0 | (+0%) | \$0 | (+0%) |

LAKE COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

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| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-----------------|-----------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | | \$3,509 | \$3,198 (-9%) | \$3,471 (+9%) | \$4,000 (+15%) |
| 4/1 - 6/30 | | \$10,807 | \$11,709 (+8%) | \$13,088 (+12%) | \$15,057 (+15%) |
| 7/1 - 9/30 | \$20,681 | \$21,127 (+2%) | \$30,704 (+45%) | \$33,989 (+11%) | \$39,806 (+17%) |
| 10/1 -12/31 | \$3,773 | \$4,061 (+8%) | \$4,519 (+11%) | \$5,733 (+27%) | \$6,146 (+7%) |
| Total: | \$24,454 | \$39,504 (+3%) | \$50,130 (+27%) | \$56,281 (+12%) | \$65,009 (+16%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|-------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$4,882 (+22%) | \$12,291 (+152%) | \$12,945 (+5%) | \$14,449 (+12%) | \$13,210 (-9%) |
| 4/1 - 6/30 | \$22,086 (+47%) | \$31,495 (+43%) | \$29,533 (-6%) | \$30,332 (+3%) | \$29,662 (-2%) |
| 7/1 - 9/30 | \$54,705 (+37%) | \$60,048 (+10%) | \$61,400 (+2%) | \$65,293 (+6%) | \$61,156 (-6%) |
| 10/1 -12/31 | \$13,131 (+114%) | \$17,239 (+31%) | \$16,198 (-6%) | \$17,475 (+8%) | \$15,842 (-9%) |
| Total: | \$94,804 (+46%) | \$121,073 (+28%) | \$120,076 (-1%) | \$127,549 (+6%) | \$119,870 (-6%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------------|------------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$10,621 (-20%) | \$4,834 (-54%) | \$8,956 (+85%) | \$5,927 (-34%) | \$5,641 (-5%) |
| 4/1 - 6/30 | \$24,674 (-17%) | \$16,839 (-32%) | \$19,142 (+14%) | \$20,587 (+8%) | \$18,261 (-11%) |
| 7/1 - 9/30 | \$46,148 (-25%) | \$47,498 (+3%) | \$45,803 (-4%) | \$53,285 (+16%) | \$55,652 (+4%) |
| 10/1 -12/31 | \$6,449 (-59%) | \$7,608 (+18%) | \$8,463 (+11%) | \$8,140 (-4%) | \$9,353 (+15%) |
| Total: | \$87,892 (-27%) | \$76,779 (-13%) | \$82,363 (+7%) | \$87,939 (+7%) | \$88,906 (+1%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$5,938 (+5%) | \$7,401 (+25%) | \$7,448 (+1%) | \$8,112 (+9%) | \$7,735 (-5%) |
| 4/1 - 6/30 | \$22,756 (+25%) | \$23,546 (+3%) | \$26,635 (+13%) | \$28,073 (+5%) | \$27,150 (-3%) |
| 7/1 - 9/30 | \$61,783 (+11%) | \$63,298 (+2%) | \$71,370 (+13%) | \$76,512 (+7%) | \$83,210 (+9%) |
| 10/1 -12/31 | \$8,664 (-7%) | \$8,899 (+3%) | \$10,683 (+20%) | \$10,179 (-5%) | \$12,036 (+18%) |
| Total: | \$99,141 (+12%) | \$103,143 (+4%) | \$116,136 (+13%) | \$122,877 (+6%) | \$130,132 (+6%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|------------------------|------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$9,159 (+18%) | \$7,434 (-19%) | \$8,362 (+12%) | \$7,256 (-13%) | \$6,898 (-5%) |
| 4/1 - 6/30 | \$31,169 (+15%) | \$29,163 (-6%) | \$21,749 (-25%) | \$23,893 (+10%) | \$24,798 (+4%) |
| 7/1 - 9/30 | \$81,908 (-2%) | \$81,414 (-1%) | \$73,083 (-10%) | \$80,668 (+10%) | \$87,357 (+8%) |
| 10/1 -12/31 | \$11,238 (-7%) | \$7,175 (-36%) | \$7,338 (+2%) | \$8,248 (+12%) | \$7,266 (-12%) |
| Total: | \$133,473 (+3%) | \$125,186 (-6%) | \$110,532 (-12%) | \$120,065 (+9%) | \$126,319 (+5%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$7,757 (+12%) | \$9,483 (+22%) | \$9,556 (+1%) | \$12,082 (+26%) | \$18,515 (+53%) |
| 4/1 - 6/30 | \$24,658 (-1%) | \$31,099 (+26%) | \$35,582 (+14%) | \$46,606 (+31%) | \$58,513 (+26%) |
| 7/1 - 9/30 | \$101,971 (+17%) | \$116,842 (+15%) | \$123,623 (+6%) | \$141,786 (+15%) | \$164,612 (+16%) |
| 10/1 -12/31 | \$10,994 (+51%) | \$10,661 (-3%) | \$13,465 (+26%) | \$20,230 (+50%) | \$21,075 (+4%) |
| Total: | \$145,380 (+15%) | \$168,085 (+16%) | \$182,226 (+8%) | \$220,704 (+21%) | \$262,716 (+19%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$19,987 (+8%) | \$23,066 (+15%) | \$32,836 (+42%) | \$33,527 (+2%) | \$80,170 (+139%) |
| 4/1 - 6/30 | \$62,166 (+6%) | \$76,121 (+22%) | \$91,275 (+20%) | \$79,993 (-12%) | \$171,615 (+115%) |
| 7/1 - 9/30 | \$176,326 (+7%) | \$199,804 (+13%) | \$187,170 (-6%) | \$242,903 (+30%) | \$313,083 (+29%) |
| 10/1 -12/31 | \$26,444 (+25%) | \$31,455 (+19%) | \$28,701 (-9%) | \$48,094 (+68%) | \$78,350 (+63%) |
| Total: | \$284,923 (+8%) | \$330,446 (+16%) | \$339,983 (+3%) | \$404,517 (+19%) | \$643,218 (+59%) |

| | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> |
|---------------|-------------------------|-------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$91,239 (+14%) | \$182,439 (+100%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$189,499 (+10%) | \$210,476 (+11%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$355,580 (+14%) | \$379,688 (+7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$69,998 (-11%) | \$77,107 (+10%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$706,315 (+10%) | \$849,710 (+20%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

LINCOLN COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-----------------|-----------------------|------------------------|-----------------------|------------------------|
| 1/1 - 3/31 | | \$6,432 | \$6,901 (+7%) | \$8,026 (+16%) | \$7,259 (-10%) |
| 4/1 - 6/30 | | \$14,139 | \$17,021 (+20%) | \$13,950 (-18%) | \$16,025 (+15%) |
| 7/1 - 9/30 | \$21,632 | \$23,070 (+7%) | \$25,585 (+11%) | \$23,377 (-9%) | \$28,268 (+21%) |
| 10/1 -12/31 | \$8,920 | \$10,181 (+14%) | \$10,856 (+7%) | \$10,815 (-0%) | \$11,417 (+6%) |
| Total: | \$30,552 | \$53,821 (+9%) | \$60,364 (+12%) | \$56,168 (-7%) | \$62,969 (+12%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$8,740 (+20%) | \$7,805 (-11%) | \$8,674 (+11%) | \$9,213 (+6%) | \$9,161 (-1%) |
| 4/1 - 6/30 | \$17,989 (+12%) | \$16,733 (-7%) | \$18,018 (+8%) | \$17,893 (-1%) | \$19,492 (+9%) |
| 7/1 - 9/30 | \$31,729 (+12%) | \$38,858 (+22%) | \$34,626 (-11%) | \$34,536 (-0%) | \$33,241 (-4%) |
| 10/1 -12/31 | \$11,103 (-3%) | \$12,584 (+13%) | \$16,643 (+32%) | \$14,653 (-12%) | \$11,832 (-19%) |
| Total: | \$69,561 (+10%) | \$75,980 (+9%) | \$77,961 (+3%) | \$76,295 (-2%) | \$73,726 (-3%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$7,880 (-14%) | \$9,978 (+27%) | \$9,942 (-0%) | \$9,728 (-2%) | \$9,279 (-5%) |
| 4/1 - 6/30 | \$17,931 (-8%) | \$21,846 (+22%) | \$21,146 (-3%) | \$20,132 (-5%) | \$19,841 (-1%) |
| 7/1 - 9/30 | \$37,105 (+12%) | \$36,666 (-1%) | \$32,524 (-11%) | \$37,556 (+15%) | \$36,975 (-2%) |
| 10/1 -12/31 | \$10,892 (-8%) | \$12,430 (+14%) | \$13,814 (+11%) | \$12,306 (-11%) | \$13,742 (+12%) |
| Total: | \$73,808 (+0%) | \$80,920 (+10%) | \$77,426 (-4%) | \$79,722 (+3%) | \$79,837 (+0%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|-----------------------|-----------------------|-----------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$8,962 (-3%) | \$9,429 (+5%) | \$9,799 (+4%) | \$10,024 (+2%) | \$11,550 (+15%) |
| 4/1 - 6/30 | \$20,229 (+2%) | \$21,877 (+8%) | \$22,306 (+2%) | \$25,385 (+14%) | \$28,339 (+12%) |
| 7/1 - 9/30 | \$35,903 (-3%) | \$36,992 (+3%) | \$38,216 (+3%) | \$46,576 (+22%) | \$54,365 (+17%) |
| 10/1 -12/31 | \$15,050 (+10%) | \$11,298 (-25%) | \$14,017 (+24%) | \$15,676 (+12%) | \$17,939 (+14%) |
| Total: | \$80,144 (+0%) | \$79,596 (-1%) | \$84,338 (+6%) | \$97,661 (+16%) | \$112,193 (+15%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$13,120 (+14%) | \$11,627 (-11%) | \$10,729 (-8%) | \$12,223 (+14%) | \$9,682 (-21%) |
| 4/1 - 6/30 | \$33,814 (+19%) | \$34,805 (+3%) | \$29,343 (-16%) | \$27,528 (-6%) | \$25,232 (-8%) |
| 7/1 - 9/30 | \$53,925 (-1%) | \$56,574 (+5%) | \$52,314 (-8%) | \$51,615 (-1%) | \$51,115 (-1%) |
| 10/1 -12/31 | \$17,601 (-2%) | \$17,074 (-3%) | \$16,382 (-4%) | \$13,100 (-20%) | \$17,390 (+33%) |
| Total: | \$118,459 (+6%) | \$120,081 (+1%) | \$108,768 (-9%) | \$104,466 (-4%) | \$103,418 (-1%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-------------------------|-------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$12,992 (+34%) | \$13,572 (+4%) | \$13,735 (+1%) | \$13,449 (-2%) | \$16,723 (+24%) |
| 4/1 - 6/30 | \$28,738 (+14%) | \$35,574 (+24%) | \$40,030 (+13%) | \$31,017 (-23%) | \$33,380 (+8%) |
| 7/1 - 9/30 | \$57,079 (+12%) | \$68,403 (+20%) | \$70,182 (+3%) | \$66,702 (-5%) | \$68,329 (+2%) |
| 10/1 -12/31 | \$17,814 (+2%) | \$19,744 (+11%) | \$18,878 (-4%) | \$17,214 (-9%) | \$17,455 (+1%) |
| Total: | \$116,623 (+13%) | \$137,294 (+18%) | \$142,825 (+4%) | \$128,382 (-10%) | \$135,886 (+6%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$14,856 (-11%) | \$15,482 (+4%) | \$23,645 (+53%) | \$21,384 (-10%) | \$37,782 (+77%) |
| 4/1 - 6/30 | \$38,925 (+17%) | \$43,435 (+12%) | \$61,052 (+41%) | \$35,067 (-43%) | \$84,502 (+141%) |
| 7/1 - 9/30 | \$83,598 (+22%) | \$94,730 (+13%) | \$91,651 (-3%) | \$93,482 (+2%) | \$138,286 (+48%) |
| 10/1 -12/31 | \$21,112 (+21%) | \$29,386 (+39%) | \$26,585 (-10%) | \$29,608 (+11%) | \$50,037 (+69%) |
| Total: | \$158,491 (+17%) | \$183,034 (+15%) | \$202,932 (+11%) | \$179,541 (-12%) | \$310,607 (+73%) |

| | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> |
|---------------|-------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$45,876 (+21%) | \$42,571 (-7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$91,417 (+8%) | \$94,160 (+3%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$164,264 (+19%) | \$181,259 (+10%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$46,391 (-7%) | \$42,772 (-8%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$347,948 (+12%) | \$360,762 (+4%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

MINERAL COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-----------------|------------------------|-----------------------|------------------------|------------------------|
| 1/1 - 3/31 | | \$2,667 | \$2,590 (-3%) | \$3,145 (+21%) | \$3,715 (+18%) |
| 4/1 - 6/30 | | \$7,116 | \$7,040 (-1%) | \$8,804 (+25%) | \$10,974 (+25%) |
| 7/1 - 9/30 | \$10,978 | \$12,021 (+10%) | \$12,977 (+8%) | \$14,034 (+8%) | \$17,399 (+24%) |
| 10/1 -12/31 | \$4,548 | \$5,060 (+11%) | \$5,783 (+14%) | \$6,402 (+11%) | \$7,048 (+10%) |
| Total: | \$15,526 | \$26,864 (+10%) | \$28,390 (+6%) | \$32,385 (+14%) | \$39,136 (+21%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|-----------------------|------------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$4,718 (+27%) | \$4,458 (-6%) | \$5,328 (+20%) | \$5,881 (+10%) | \$6,209 (+6%) |
| 4/1 - 6/30 | \$11,712 (+7%) | \$11,513 (-2%) | \$13,737 (+19%) | \$14,240 (+4%) | \$15,066 (+6%) |
| 7/1 - 9/30 | \$19,224 (+10%) | \$20,883 (+9%) | \$23,500 (+13%) | \$23,189 (-1%) | \$23,250 (+0%) |
| 10/1 -12/31 | \$7,420 (+5%) | \$8,617 (+16%) | \$9,658 (+12%) | \$9,580 (-1%) | \$10,072 (+5%) |
| Total: | \$43,074 (+10%) | \$45,472 (+6%) | \$52,223 (+15%) | \$52,890 (+1%) | \$54,598 (+3%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$6,362 (+2%) | \$6,163 (-3%) | \$6,137 (-0%) | \$6,233 (+2%) | \$6,904 (+11%) |
| 4/1 - 6/30 | \$11,524 (-24%) | \$13,131 (+14%) | \$13,847 (+5%) | \$14,056 (+2%) | \$17,055 (+21%) |
| 7/1 - 9/30 | \$22,969 (-1%) | \$24,078 (+5%) | \$25,411 (+6%) | \$25,102 (-1%) | \$24,974 (-1%) |
| 10/1 -12/31 | \$8,444 (-16%) | \$8,806 (+4%) | \$8,954 (+2%) | \$8,755 (-2%) | \$8,886 (+1%) |
| Total: | \$49,299 (-10%) | \$52,178 (+6%) | \$54,349 (+4%) | \$54,147 (-0%) | \$57,818 (+7%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$6,490 (-6%) | \$6,614 (+2%) | \$7,129 (+8%) | \$5,934 (-17%) | \$6,133 (+3%) |
| 4/1 - 6/30 | \$14,506 (-15%) | \$15,805 (+9%) | \$16,513 (+4%) | \$14,861 (-10%) | \$15,691 (+6%) |
| 7/1 - 9/30 | \$28,661 (+15%) | \$30,699 (+7%) | \$26,892 (-12%) | \$27,649 (+3%) | \$29,839 (+8%) |
| 10/1 -12/31 | \$10,948 (+23%) | \$10,059 (-8%) | \$9,181 (-9%) | \$10,239 (+12%) | \$11,470 (+12%) |
| Total: | \$60,604 (+5%) | \$63,177 (+4%) | \$59,715 (-5%) | \$58,682 (-2%) | \$63,133 (+8%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$6,708 (+9%) | \$7,019 (+5%) | \$6,829 (-3%) | \$6,081 (-11%) | \$7,193 (+18%) |
| 4/1 - 6/30 | \$20,469 (+30%) | \$17,606 (-14%) | \$17,182 (-2%) | \$19,254 (+12%) | \$17,106 (-11%) |
| 7/1 - 9/30 | \$35,013 (+17%) | \$33,583 (-4%) | \$33,661 (+0%) | \$36,440 (+8%) | \$33,693 (-8%) |
| 10/1 -12/31 | \$10,406 (-9%) | \$10,241 (-2%) | \$8,240 (-20%) | \$10,169 (+23%) | \$10,143 (-0%) |
| Total: | \$72,596 (+15%) | \$68,448 (-6%) | \$65,912 (-4%) | \$71,944 (+9%) | \$68,135 (-5%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$6,174 (-14%) | \$6,762 (+10%) | \$6,678 (-1%) | \$7,869 (+18%) | \$7,197 (-9%) |
| 4/1 - 6/30 | \$16,379 (-4%) | \$19,056 (+16%) | \$19,808 (+4%) | \$21,926 (+11%) | \$22,989 (+5%) |
| 7/1 - 9/30 | \$34,521 (+2%) | \$35,604 (+3%) | \$38,385 (+8%) | \$37,652 (-2%) | \$39,311 (+4%) |
| 10/1 -12/31 | \$9,922 (-2%) | \$10,192 (+3%) | \$9,978 (-2%) | \$11,005 (+10%) | \$11,659 (+6%) |
| Total: | \$66,997 (-2%) | \$71,614 (+7%) | \$74,849 (+5%) | \$78,452 (+5%) | \$81,157 (+3%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|-----------------------|-------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$8,624 (+20%) | \$9,631 (+12%) | \$11,397 (+18%) | \$10,246 (-10%) | \$19,640 (+92%) |
| 4/1 - 6/30 | \$24,120 (+5%) | \$28,347 (+18%) | \$33,460 (+18%) | \$29,487 (-12%) | \$56,611 (+92%) |
| 7/1 - 9/30 | \$45,243 (+15%) | \$43,569 (-4%) | \$54,392 (+25%) | \$54,289 (-0%) | \$80,140 (+48%) |
| 10/1 -12/31 | \$11,914 (+2%) | \$13,882 (+17%) | \$12,929 (-7%) | \$18,198 (+41%) | \$25,541 (+40%) |
| Total: | \$89,901 (+11%) | \$95,430 (+6%) | \$112,178 (+18%) | \$112,220 (+0%) | \$181,931 (+62%) |

| | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> |
|---------------|------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$22,924 (+17%) | \$20,964 (-9%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$60,831 (+7%) | \$64,030 (+5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$77,930 (-3%) | \$81,641 (+5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$26,590 (+4%) | \$25,207 (-5%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$188,275 (+3%) | \$191,841 (+2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

MISSOULA COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|------------------|-------------------------|-------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | | \$79,755 | \$83,439 (+5%) | \$90,952 (+9%) | \$101,107 (+11%) |
| 4/1 - 6/30 | | \$137,014 | \$152,987 (+12%) | \$164,651 (+8%) | \$188,206 (+14%) |
| 7/1 - 9/30 | \$167,886 | \$200,088 (+19%) | \$222,073 (+11%) | \$245,999 (+11%) | \$275,089 (+12%) |
| 10/1 -12/31 | \$91,755 | \$102,370 (+12%) | \$110,841 (+8%) | \$115,699 (+4%) | \$132,633 (+15%) |
| Total: | \$259,641 | \$519,227 (+16%) | \$569,340 (+10%) | \$617,300 (+8%) | \$697,034 (+13%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|-------------------------|-------------------------|------------------------|------------------------|--------------------------|
| 1/1 - 3/31 | \$116,109 (+15%) | \$127,951 (+10%) | \$132,988 (+4%) | \$141,341 (+6%) | \$145,412 (+3%) |
| 4/1 - 6/30 | \$212,054 (+13%) | \$235,237 (+11%) | \$243,285 (+3%) | \$254,887 (+5%) | \$289,489 (+14%) |
| 7/1 - 9/30 | \$309,685 (+13%) | \$359,137 (+16%) | \$356,437 (-1%) | \$380,320 (+7%) | \$400,836 (+5%) |
| 10/1 -12/31 | \$132,073 (-0%) | \$152,634 (+16%) | \$170,266 (+12%) | \$173,778 (+2%) | \$181,523 (+4%) |
| Total: | \$769,921 (+10%) | \$874,960 (+14%) | \$902,976 (+3%) | \$950,326 (+5%) | \$1,017,260 (+7%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| 1/1 - 3/31 | \$149,732 (+3%) | \$162,431 (+8%) | \$173,778 (+7%) | \$191,249 (+10%) | \$207,871 (+9%) |
| 4/1 - 6/30 | \$276,602 (-4%) | \$318,995 (+15%) | \$312,265 (-2%) | \$349,291 (+12%) | \$365,036 (+5%) |
| 7/1 - 9/30 | \$428,114 (+7%) | \$452,339 (+6%) | \$479,510 (+6%) | \$528,139 (+10%) | \$533,707 (+1%) |
| 10/1 -12/31 | \$189,099 (+4%) | \$209,546 (+11%) | \$219,067 (+5%) | \$242,032 (+10%) | \$251,766 (+4%) |
| Total: | \$1,043,547 (+3%) | \$1,143,311 (+10%) | \$1,184,620 (+4%) | \$1,310,711 (+11%) | \$1,358,380 (+4%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|
| 1/1 - 3/31 | \$216,358 (+4%) | \$219,039 (+1%) | \$251,568 (+15%) | \$245,306 (-2%) | \$283,020 (+15%) |
| 4/1 - 6/30 | \$397,427 (+9%) | \$421,567 (+6%) | \$443,211 (+5%) | \$470,839 (+6%) | \$520,484 (+11%) |
| 7/1 - 9/30 | \$563,031 (+5%) | \$632,604 (+12%) | \$635,706 (+0%) | \$695,218 (+9%) | \$784,047 (+13%) |
| 10/1 -12/31 | \$272,607 (+8%) | \$279,852 (+3%) | \$306,090 (+9%) | \$325,327 (+6%) | \$390,871 (+20%) |
| Total: | \$1,449,424 (+7%) | \$1,553,062 (+7%) | \$1,636,574 (+5%) | \$1,736,690 (+6%) | \$1,978,422 (+14%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1/1 - 3/31 | \$329,219 (+16%) | \$338,520 (+3%) | \$314,899 (-7%) | \$303,422 (-4%) | \$316,758 (+4%) |
| 4/1 - 6/30 | \$574,423 (+10%) | \$616,468 (+7%) | \$551,633 (-11%) | \$569,531 (+3%) | \$580,566 (+2%) |
| 7/1 - 9/30 | \$873,675 (+11%) | \$885,625 (+1%) | \$835,638 (-6%) | \$888,578 (+6%) | \$988,956 (+11%) |
| 10/1 -12/31 | \$398,385 (+2%) | \$410,187 (+3%) | \$383,614 (-6%) | \$395,211 (+3%) | \$399,377 (+1%) |
| Total: | \$2,175,701 (+10%) | \$2,250,800 (+3%) | \$2,085,784 (-7%) | \$2,156,742 (+3%) | \$2,285,657 (+6%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|--------------------------|--------------------------|--------------------------|---------------------------|--------------------------|
| 1/1 - 3/31 | \$314,635 (-1%) | \$350,989 (+12%) | \$353,127 (+1%) | \$398,474 (+13%) | \$420,132 (+5%) |
| 4/1 - 6/30 | \$603,388 (+4%) | \$675,252 (+12%) | \$724,024 (+7%) | \$810,882 (+12%) | \$901,312 (+11%) |
| 7/1 - 9/30 | \$1,085,081 (+10%) | \$1,150,858 (+6%) | \$1,211,710 (+5%) | \$1,360,867 (+12%) | \$1,402,151 (+3%) |
| 10/1 -12/31 | \$424,267 (+6%) | \$439,476 (+4%) | \$477,351 (+9%) | \$496,170 (+4%) | \$553,815 (+12%) |
| Total: | \$2,427,371 (+6%) | \$2,616,574 (+8%) | \$2,766,212 (+6%) | \$3,066,392 (+11%) | \$3,277,410 (+7%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|
| 1/1 - 3/31 | \$425,969 (+1%) | \$434,819 (+2%) | \$466,946 (+7%) | \$444,720 (-5%) | \$507,638 (+14%) |
| 4/1 - 6/30 | \$945,650 (+5%) | \$1,025,207 (+8%) | \$1,105,525 (+8%) | \$486,358 (-56%) | \$1,372,434 (+182%) |
| 7/1 - 9/30 | \$1,545,903 (+10%) | \$1,632,899 (+6%) | \$1,681,527 (+3%) | \$1,425,595 (-15%) | \$2,340,626 (+64%) |
| 10/1 -12/31 | \$555,003 (+0%) | \$615,378 (+11%) | \$609,203 (-1%) | \$532,611 (-13%) | \$940,240 (+77%) |
| Total: | \$3,472,526 (+6%) | \$3,708,303 (+7%) | \$3,863,202 (+4%) | \$2,889,285 (-25%) | \$5,160,939 (+79%) |

| | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> |
|---------------|---------------------------|--------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$812,630 (+60%) | \$839,202 (+3%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$1,851,408 (+35%) | \$1,830,064 (-1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$2,831,170 (+21%) | \$2,741,087 (-3%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$1,064,285 (+13%) | \$988,047 (-7%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$6,559,494 (+27%) | \$6,398,400 (-2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

RAVALLI COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|-----------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | | \$3,941 | \$4,258 (+8%) | \$6,229 (+46%) | \$6,974 (+12%) |
| 4/1 - 6/30 | | \$8,369 | \$9,057 (+8%) | \$11,633 (+28%) | \$13,860 (+19%) |
| 7/1 - 9/30 | \$12,671 | \$16,207 (+28%) | \$19,439 (+20%) | \$20,502 (+5%) | \$24,416 (+19%) |
| 10/1 -12/31 | \$5,797 | \$8,233 (+42%) | \$8,075 (-2%) | \$8,626 (+7%) | \$10,038 (+16%) |
| Total: | \$18,468 | \$36,749 (+32%) | \$40,828 (+11%) | \$46,990 (+15%) | \$55,288 (+18%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|-----------------------|------------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$8,334 (+20%) | \$8,075 (-3%) | \$8,659 (+7%) | \$8,916 (+3%) | \$11,154 (+25%) |
| 4/1 - 6/30 | \$15,542 (+12%) | \$18,324 (+18%) | \$20,426 (+11%) | \$22,157 (+8%) | \$22,867 (+3%) |
| 7/1 - 9/30 | \$30,688 (+26%) | \$33,090 (+8%) | \$40,438 (+22%) | \$46,211 (+14%) | \$43,389 (-6%) |
| 10/1 -12/31 | \$11,382 (+13%) | \$12,363 (+9%) | \$13,717 (+11%) | \$12,204 (-11%) | \$14,900 (+22%) |
| Total: | \$65,946 (+19%) | \$71,852 (+9%) | \$83,240 (+16%) | \$89,488 (+8%) | \$92,310 (+3%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$10,008 (-10%) | \$11,417 (+14%) | \$12,249 (+7%) | \$17,891 (+46%) | \$21,305 (+19%) |
| 4/1 - 6/30 | \$24,804 (+8%) | \$27,138 (+9%) | \$29,092 (+7%) | \$38,546 (+32%) | \$40,677 (+6%) |
| 7/1 - 9/30 | \$50,572 (+17%) | \$56,383 (+11%) | \$67,867 (+20%) | \$71,855 (+6%) | \$73,536 (+2%) |
| 10/1 -12/31 | \$15,953 (+7%) | \$18,064 (+13%) | \$22,540 (+25%) | \$27,186 (+21%) | \$26,578 (-2%) |
| Total: | \$101,337 (+10%) | \$113,002 (+12%) | \$131,748 (+17%) | \$155,478 (+18%) | \$162,097 (+4%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
| 1/1 - 3/31 | \$23,169 (+9%) | \$20,862 (-10%) | \$20,436 (-2%) | \$23,047 (+13%) | \$27,774 (+21%) |
| 4/1 - 6/30 | \$37,868 (-7%) | \$40,294 (+6%) | \$39,186 (-3%) | \$45,346 (+16%) | \$50,903 (+12%) |
| 7/1 - 9/30 | \$78,620 (+7%) | \$79,558 (+1%) | \$77,092 (-3%) | \$96,078 (+25%) | \$98,536 (+3%) |
| 10/1 -12/31 | \$27,236 (+2%) | \$24,395 (-10%) | \$25,296 (+4%) | \$30,934 (+22%) | \$32,828 (+6%) |
| Total: | \$166,892 (+3%) | \$165,109 (-1%) | \$162,011 (-2%) | \$195,404 (+21%) | \$210,041 (+7%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|------------------------|------------------------|-------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$26,413 (-5%) | \$27,971 (+6%) | \$22,933 (-18%) | \$24,270 (+6%) | \$25,576 (+5%) |
| 4/1 - 6/30 | \$53,643 (+5%) | \$56,377 (+5%) | \$50,130 (-11%) | \$48,528 (-3%) | \$48,017 (-1%) |
| 7/1 - 9/30 | \$108,377 (+10%) | \$105,346 (-3%) | \$94,114 (-11%) | \$111,239 (+18%) | \$121,380 (+9%) |
| 10/1 -12/31 | \$36,244 (+10%) | \$30,921 (-15%) | \$29,442 (-5%) | \$30,136 (+2%) | \$32,744 (+9%) |
| Total: | \$224,677 (+7%) | \$220,615 (-2%) | \$196,619 (-11%) | \$214,173 (+9%) | \$227,716 (+6%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$24,680 (-4%) | \$23,734 (-4%) | \$28,663 (+21%) | \$32,430 (+13%) | \$34,967 (+8%) |
| 4/1 - 6/30 | \$51,088 (+6%) | \$55,656 (+9%) | \$60,541 (+9%) | \$66,494 (+10%) | \$91,954 (+38%) |
| 7/1 - 9/30 | \$137,115 (+13%) | \$144,089 (+5%) | \$137,571 (-5%) | \$155,360 (+13%) | \$179,712 (+16%) |
| 10/1 -12/31 | \$34,280 (+5%) | \$35,877 (+5%) | \$39,030 (+9%) | \$49,594 (+27%) | \$58,955 (+19%) |
| Total: | \$247,162 (+9%) | \$259,356 (+5%) | \$265,805 (+2%) | \$303,878 (+14%) | \$365,588 (+20%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|-------------------------|-------------------------|-------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$47,123 (+35%) | \$39,338 (-17%) | \$54,961 (+40%) | \$55,982 (+2%) | \$106,439 (+90%) |
| 4/1 - 6/30 | \$97,177 (+6%) | \$119,795 (+23%) | \$138,381 (+16%) | \$77,555 (-44%) | \$222,396 (+187%) |
| 7/1 - 9/30 | \$198,512 (+10%) | \$226,326 (+14%) | \$245,064 (+8%) | \$261,106 (+7%) | \$338,253 (+30%) |
| 10/1 -12/31 | \$80,596 (+37%) | \$96,178 (+19%) | \$97,588 (+1%) | \$132,894 (+36%) | \$189,666 (+43%) |
| Total: | \$423,408 (+16%) | \$481,637 (+14%) | \$535,993 (+11%) | \$527,538 (-2%) | \$856,754 (+62%) |

| | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> |
|---------------|-------------------------|------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$162,122 (+52%) | \$129,051 (-20%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$262,565 (+18%) | \$262,692 (+0%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$374,458 (+11%) | \$398,678 (+6%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$183,845 (-3%) | \$179,854 (-2%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$982,989 (+15%) | \$970,275 (-1%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |

SANDERS COUNTY
Gross Lodging Tax Revenue

Date of this Run: 3/18/2024

Please Note: Revenue collected is 4% of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

| | <u>1987</u> | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> |
|---------------|----------------|------------------------|-----------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | | \$1,815 | \$3,351 (+85%) | \$3,334 (-1%) | \$2,471 (-26%) |
| 4/1 - 6/30 | | \$4,451 | \$4,879 (+10%) | \$5,617 (+15%) | \$5,094 (-9%) |
| 7/1 - 9/30 | \$5,349 | \$5,736 (+7%) | \$6,587 (+15%) | \$7,025 (+7%) | \$9,086 (+29%) |
| 10/1 -12/31 | \$2,510 | \$6,693 (+167%) | \$4,875 (-27%) | \$4,775 (-2%) | \$5,894 (+23%) |
| Total: | \$7,859 | \$18,695 (+58%) | \$19,692 (+5%) | \$20,751 (+5%) | \$22,545 (+9%) |

| | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> |
|---------------|------------------------|------------------------|------------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$3,233 (+31%) | \$4,394 (+36%) | \$4,747 (+8%) | \$5,657 (+19%) | \$5,761 (+2%) |
| 4/1 - 6/30 | \$7,561 (+48%) | \$7,930 (+5%) | \$8,988 (+13%) | \$7,847 (-13%) | \$8,804 (+12%) |
| 7/1 - 9/30 | \$8,288 (-9%) | \$11,805 (+42%) | \$13,677 (+16%) | \$12,949 (-5%) | \$12,564 (-3%) |
| 10/1 -12/31 | \$6,986 (+19%) | \$7,051 (+1%) | \$8,877 (+26%) | \$8,799 (-1%) | \$9,831 (+12%) |
| Total: | \$26,068 (+16%) | \$31,181 (+20%) | \$36,289 (+16%) | \$35,252 (-3%) | \$36,960 (+5%) |

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1/1 - 3/31 | \$3,896 (-32%) | \$5,516 (+42%) | \$4,894 (-11%) | \$7,046 (+44%) | \$7,189 (+2%) |
| 4/1 - 6/30 | \$7,039 (-20%) | \$8,508 (+21%) | \$10,402 (+22%) | \$12,000 (+15%) | \$12,714 (+6%) |
| 7/1 - 9/30 | \$13,543 (+8%) | \$14,545 (+7%) | \$16,151 (+11%) | \$16,583 (+3%) | \$20,444 (+23%) |
| 10/1 -12/31 | \$7,110 (-28%) | \$7,889 (+11%) | \$9,242 (+17%) | \$9,157 (-1%) | \$11,571 (+26%) |
| Total: | \$31,588 (-15%) | \$36,458 (+15%) | \$40,689 (+12%) | \$44,786 (+10%) | \$51,918 (+16%) |

| | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|---------------|------------------------|------------------------|------------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$9,520 (+32%) | \$9,978 (+5%) | \$14,366 (+44%) | \$16,128 (+12%) | \$16,181 (+0%) |
| 4/1 - 6/30 | \$13,433 (+6%) | \$16,342 (+22%) | \$20,889 (+28%) | \$23,046 (+10%) | \$22,070 (-4%) |
| 7/1 - 9/30 | \$22,234 (+9%) | \$24,282 (+9%) | \$28,789 (+19%) | \$30,380 (+6%) | \$30,718 (+1%) |
| 10/1 -12/31 | \$12,279 (+6%) | \$15,393 (+25%) | \$17,859 (+16%) | \$18,799 (+5%) | \$20,251 (+8%) |
| Total: | \$57,466 (+11%) | \$65,995 (+15%) | \$81,903 (+24%) | \$88,353 (+8%) | \$89,220 (+1%) |

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> |
|---------------|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|
| 1/1 - 3/31 | \$14,450 (-11%) | \$16,837 (+17%) | \$13,809 (-18%) | \$13,922 (+1%) | \$12,376 (-11%) |
| 4/1 - 6/30 | \$21,407 (-3%) | \$22,411 (+5%) | \$18,317 (-18%) | \$17,705 (-3%) | \$18,277 (+3%) |
| 7/1 - 9/30 | \$36,282 (+18%) | \$32,680 (-10%) | \$27,270 (-17%) | \$29,980 (+10%) | \$29,417 (-2%) |
| 10/1 -12/31 | \$20,641 (+2%) | \$17,471 (-15%) | \$16,771 (-4%) | \$14,941 (-11%) | \$17,160 (+15%) |
| Total: | \$92,780 (+4%) | \$89,399 (-4%) | \$76,167 (-15%) | \$76,548 (+0%) | \$77,231 (+1%) |

| | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> |
|---------------|-----------------------|------------------------|------------------------|-------------------------|-------------------------|
| 1/1 - 3/31 | \$12,662 (+2%) | \$14,046 (+11%) | \$15,359 (+9%) | \$19,032 (+24%) | \$20,793 (+9%) |
| 4/1 - 6/30 | \$17,944 (-2%) | \$19,624 (+9%) | \$23,740 (+21%) | \$25,520 (+7%) | \$30,469 (+19%) |
| 7/1 - 9/30 | \$30,588 (+4%) | \$34,806 (+14%) | \$36,385 (+5%) | \$40,818 (+12%) | \$45,633 (+12%) |
| 10/1 -12/31 | \$17,520 (+2%) | \$19,913 (+14%) | \$23,487 (+18%) | \$23,762 (+1%) | \$26,428 (+11%) |
| Total: | \$78,713 (+2%) | \$88,388 (+12%) | \$98,971 (+12%) | \$109,133 (+10%) | \$123,324 (+13%) |

| | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|---------------|------------------------|------------------------|-------------------------|------------------------|-------------------------|
| 1/1 - 3/31 | \$19,779 (-5%) | \$21,490 (+9%) | \$27,197 (+27%) | \$27,289 (+0%) | \$48,124 (+76%) |
| 4/1 - 6/30 | \$32,308 (+6%) | \$30,753 (-5%) | \$43,302 (+41%) | \$29,787 (-31%) | \$71,166 (+139%) |
| 7/1 - 9/30 | \$47,884 (+5%) | \$55,145 (+15%) | \$62,449 (+13%) | \$72,518 (+16%) | \$95,168 (+31%) |
| 10/1 -12/31 | \$27,858 (+5%) | \$31,082 (+12%) | \$36,113 (+16%) | \$42,197 (+17%) | \$58,016 (+37%) |
| Total: | \$127,830 (+4%) | \$138,470 (+8%) | \$169,060 (+22%) | \$171,791 (+2%) | \$272,474 (+59%) |

| | <u>2022</u> | <u>2023</u> | <u>2024</u> | <u>2025</u> | <u>2026</u> |
|---------------|-------------------------|-------------------------|------------------|------------------|------------------|
| 1/1 - 3/31 | \$56,345 (+17%) | \$67,093 (+19%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 4/1 - 6/30 | \$82,939 (+17%) | \$90,711 (+9%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 7/1 - 9/30 | \$102,531 (+8%) | \$119,927 (+17%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| 10/1 -12/31 | \$67,000 (+15%) | \$78,489 (+17%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |
| Total: | \$308,815 (+13%) | \$356,221 (+15%) | \$0 (+0%) | \$0 (+0%) | \$0 (+0%) |