## FLATHEAD COUNTY <br> Gross Lodging Tax Revenue

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$129,183 |  | \$161,891 | (+25\%) | \$178,344 | (+10\%) | \$202,300 | (+13\%) |
| 4/1-6/30 |  |  | \$119,640 |  | \$132,120 | (+10\%) | \$164,903 | (+25\%) | \$197,853 | (+20\%) |
| 7/1-9/30 | \$223,509 |  | \$267,450 | (+20\%) | \$313,223 | (+17\%) | \$373,325 | (+19\%) | \$449,195 | (+20\%) |
| 10/1-12/31 | \$69,286 |  | \$86,008 | (+24\%) | \$96,647 | (+12\%) | \$106,279 | (+10\%) | \$123,289 | (+16\%) |
| Total: | \$292,795 |  | \$602,281 | (+21\%) | \$703,881 | (+17\%) | \$822,851 | (+17\%) | \$972,637 | (+18\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$223,852 | (+11\%) | \$233,597 | (+4\%) | \$199,233 | (-15\%) | \$194,307 | (-2\%) | \$177,966 | (-8\%) |
| 4/1-6/30 | \$213,437 | (+8\%) | \$256,282 | (+20\%) | \$225,726 | (-12\%) | \$217,414 | (-4\%) | \$222,631 | (+2\%) |
| 7/1-9/30 | \$507,722 | (+13\%) | \$579,732 | (+14\%) | \$570,036 | (-2\%) | \$606,364 | (+6\%) | \$598,284 | (-1\%) |
| 10/1-12/31 | \$129,953 | (+5\%) | \$136,520 | (+5\%) | \$139,056 | (+2\%) | \$140,297 | (+1\%) | \$129,249 | (-8\%) |
| Total: | \$1,074,963 | (+11\%) | \$1,206,131 | (+12\%) | \$1,134,051 | (-6\%) | \$1,158,381 | (+2\%) | \$1,128,129 | (-3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | 2001 |  |
| 1/1-3/31 | \$178,773 | (+0\%) | \$178,241 | (-0\%) | \$188,793 | (+6\%) | \$235,389 | (+25\%) | \$222,415 | (-6\%) |
| 4/1-6/30 | \$223,518 | (+0\%) | \$241,806 | (+8\%) | \$257,908 | (+7\%) | \$282,328 | (+9\%) | \$267,888 | (-5\%) |
| 7/1-9/30 | \$625,186 | (+4\%) | \$681,187 | (+9\%) | \$672,079 | (-1\%) | \$691,240 | (+3\%) | \$702,502 | (+2\%) |
| 10/1-12/31 | \$133,040 | (+3\%) | \$122,652 | (-8\%) | \$166,042 | (+35\%) | \$161,388 | (-3\%) | \$148,236 | (-8\%) |
| Total: | \$1,160,518 | (+3\%) | \$1,223,886 | (+5\%) | \$1,284,822 | (+5\%) | \$1,370,345 | (+7\%) | \$1,341,041 | (-2\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$155,365 | (-30\%) | \$151,859 | (-2\%) | \$221,282 | (+46\%) | \$224,313 | (+1\%) | \$242,298 | (+8\%) |
| 4/1-6/30 | \$262,044 | (-2\%) | \$288,845 | (+10\%) | \$299,652 | (+4\%) | \$342,555 | (+14\%) | \$367,211 | (+7\%) |
| 7/1-9/30 | \$741,985 | (+6\%) | \$720,363 | (-3\%) | \$844,582 | (+17\%) | \$933,028 | (+10\%) | \$1,034,339 | (+11\%) |
| 10/1-12/31 | \$143,339 | (-3\%) | \$154,732 | (+8\%) | \$188,169 | (+22\%) | \$200,702 | (+7\%) | \$236,554 | (+18\%) |
| Total: | \$1,302,732 | (-3\%) | \$1,315,799 | (+1\%) | \$1,553,685 | (+18\%) | \$1,700,599 | (+9\%) | \$1,880,402 | (+11\%) |


|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$269,046 | (+11\%) | \$328,938 | (+22\%) | \$256,391 | (-22\%) | \$267,899 | (+4\%) | \$296,730 | (+11\%) |
| 4/1-6/30 | \$423,870 | (+15\%) | \$446,497 | (+5\%) | \$398,035 | (-11\%) | \$427,805 | (+7\%) | \$424,149 | (-1\%) |
| 7/1-9/30 | \$1,155,780 | (+12\%) | \$1,175,949 | (+2\%) | \$1,063,036 | (-10\%) | \$1,270,755 | (+20\%) | \$1,363,912 | (+7\%) |
| 10/1-12/31 | \$276,809 | (+17\%) | \$235,117 | (-15\%) | \$211,411 | (-10\%) | \$238,121 | (+13\%) | \$256,881 | (+8\%) |
| tal: | 2,125,505 | (+13\%) | 2,186,501 | (+3\%) | 1,928,873 | (-12\%) | 2,204,581 | (+14\%) | \$2,341,673 | (+6\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$324,901 | (+9\%) | \$383,406 | (+18\%) | \$426,705 | (+11\%) | \$427,673 | (+0\%) | \$401,610 | (-6\%) |
| 4/1-6/30 | \$515,140 | (+21\%) | \$597,801 | (+16\%) | \$634,247 | (+6\%) | \$708,172 | (+12\%) | \$785,491 | (+11\%) |
| 7/1-9/30 | \$1,579,556 | (+16\%) | \$1,798,857 | (+14\%) | \$1,959,777 | (+9\%) | \$1,958,489 | (-0\%) | \$2,292,581 | (+17\%) |
| 10/1-12/31 | \$310,541 | (+21\%) | \$333,017 | (+7\%) | \$366,708 | (+10\%) | \$345,045 | (-6\%) | \$385,705 | (+12\%) |
| Total: | \$2,730,137 | (+17\%) | \$3,113,081 | (+14\%) | \$3,387,436 | (+9\%) | \$3,439,379 | (+2\%) | \$3,865,386 | (+12\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ |  | $\underline{\mathbf{2 0 1 9}}$ |  | $\mathbf{2 0 2 0}$ |  | $\underline{\mathbf{2 0 2 1}}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 450,641$ | $(+12 \%)$ | $\$ 520,400$ | $(+15 \%)$ | $\$ 679,717$ | $(+31 \%)$ | $\$ 689,291$ | $(+1 \%)$ | $\$ 1,213,984$ | $(+76 \%)$ |
| $4 / 1-6 / 30$ | $\$ 872,910$ | $(+11 \%)$ | $\$ 1,042,040$ | $(+19 \%)$ | $\$ 1,202,865$ | $(+15 \%)$ | $\$ 590,806$ | $(-51 \%)$ | $\$ 2,227,320$ | $(+277 \%)$ |
| $7 / 1-9 / 30$ | $\$ 2,537,940$ | $(+11 \%)$ | $\$ 2,673,269$ | $(+5 \%)$ | $\$ 3,104,383$ | $(+16 \%)$ | $\$ 3,275,290$ | $(+6 \%)$ | $\$ 4,705,290$ | $(+44 \%)$ |
| $10 / 1-12 / 31$ | $\$ 402,731$ | $(+4 \%)$ | $\$ 492,927$ | $(+22 \%)$ | $\$ 535,264$ | $(+9 \%)$ | $\$ 717,358$ | $(+34 \%)$ | $\$ 1,128,536$ | $(+57 \%)$ |
| Total: | $\$ 4,264,222$ | $(+10 \%)$ | $\$ 4,728,636$ | $(+11 \%)$ | $\$ 5,522,229$ | $(+17 \%)$ | $\$ 5,272,745$ | $(-5 \%)$ | $\$ 9,275,130$ | $(+76 \%)$ |


|  | 2022 |  | 2023 |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$1,672,647 | (+38\%) | \$1,513,124 | (-10\%) | \$1,492,142 | (-1\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$2,317,927 | (+4\%) | \$2,183,546 | (-6\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$5,054,421 | (+7\%) | \$5,159,109 | (+2\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$1,073,817 | (-5\%) | \$1,046,872 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$10,118,812 | (+9\%) | \$9,902,651 | (-2\%) | \$1,492,142 | (-1\%) | \$0 | (+0\%) | \$0 | (+0\%) |

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collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$4,944 |  | \$4,894 | (-1\%) | \$4,137 | (-15\%) | \$4,166 | (+1\%) |
| 4/1-6/30 |  |  | \$38,003 |  | \$38,846 | (+2\%) | \$38,299 | (-1\%) | \$44,731 | (+17\%) |
| 7/1-9/30 | \$135,895 |  | \$137,163 | (+1\%) | \$151,259 | (+10\%) | \$170,929 | (+13\%) | \$189,734 | (+11\%) |
| 10/1-12/31 | \$5,153 |  | \$5,421 | (+5\%) | \$4,389 | (-19\%) | \$4,793 | (+9\%) | \$5,928 | (+24\%) |
| Total: | \$141,048 |  | \$185,531 | (+1\%) | \$199,388 | (+7\%) | \$218,158 | (+9\%) | \$244,559 | (+12\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$5,356 | (+29\%) | \$7,735 | (+44\%) | \$4,927 | (-36\%) | \$5,566 | (+13\%) | \$5,891 | (+6\%) |
| 4/1-6/30 | \$46,984 | (+5\%) | \$62,926 | (+34\%) | \$58,316 | (-7\%) | \$58,799 | (+1\%) | \$53,504 | (-9\%) |
| 7/1-9/30 | \$214,197 | (+13\%) | \$212,014 | (-1\%) | \$232,315 | (+10\%) | \$245,290 | (+6\%) | \$251,988 | (+3\%) |
| 10/1-12/31 | \$8,096 | (+37\%) | \$6,658 | (-18\%) | \$7,188 | (+8\%) | \$7,180 | (-0\%) | \$7,689 | (+7\%) |
| Total: | \$274,633 | (+12\%) | \$289,332 | (+5\%) | \$302,746 | (+5\%) | \$316,835 | (+5\%) | \$319,072 | (+1\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$4,565 | (-23\%) | \$6,832 | (+50\%) | \$5,889 | (-14\%) | \$7,024 | (+19\%) | \$6,606 | (-6\%) |
| 4/1-6/30 | \$54,436 | (+2\%) | \$66,526 | (+22\%) | \$74,951 | (+13\%) | \$70,150 | (-6\%) | \$65,224 | (-7\%) |
| 7/1-9/30 | \$285,255 | (+13\%) | \$296,270 | (+4\%) | \$293,773 | (-1\%) | \$290,841 | (-1\%) | \$319,241 | (+10\%) |
| 10/1-12/31 | \$7,269 | (-5\%) | \$7,976 | (+10\%) | \$7,635 | (-4\%) | \$7,780 | (+2\%) | \$10,417 | (+34\%) |
| Total: | \$351,525 | (+10\%) | \$377,604 | (+7\%) | \$382,248 | (+1\%) | \$375,795 | (-2\%) | \$401,488 | (+7\%) |
|  | $\underline{2002}$ |  | 2003 |  | 2004 |  | $\underline{2005}$ |  | 2006 |  |
| 1/1-3/31 | \$8,474 | (+28\%) | \$9,937 | (+17\%) | \$7,359 | (-26\%) | \$7,961 | (+8\%) | \$7,610 | (-4\%) |
| 4/1-6/30 | \$63,082 | (-3\%) | \$80,323 | (+27\%) | \$97,777 | (+22\%) | \$111,964 | (+15\%) | \$109,794 | (-2\%) |
| 7/1-9/30 | \$363,949 | (+14\%) | \$320,326 | (-12\%) | \$373,735 | (+17\%) | \$410,441 | (+10\%) | \$386,070 | (-6\%) |
| 10/1-12/31 | \$9,887 | (-5\%) | \$11,566 | (+17\%) | \$9,388 | (-19\%) | \$12,831 | (+37\%) | \$12,417 | (-3\%) |
| Total: | \$445,391 | (+11\%) | \$422,153 | (-5\%) | \$488,259 | (+16\%) | \$543,197 | (+11\%) | \$515,891 | (-5\%) |
|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | $\underline{2011}$ |  |
| 1/1-3/31 | \$10,863 | (+43\%) | \$12,986 | (+20\%) | \$9,989 | (-23\%) | \$14,072 | (+41\%) | \$18,793 | (+34\%) |
| 4/1-6/30 | \$121,518 | (+11\%) | \$133,288 | (+10\%) | \$119,637 | (-10\%) | \$133,391 | (+11\%) | \$104,386 | (-22\%) |
| 7/1-9/30 | \$427,300 | (+11\%) | \$456,227 | (+7\%) | \$473,455 | (+4\%) | \$517,690 | (+9\%) | \$465,447 | (-10\%) |
| 10/1-12/31 | \$13,559 | (+9\%) | \$14,695 | ( $+8 \%$ ) | \$16,109 | (+10\%) | \$19,802 | (+23\%) | \$22,428 | (+13\%) |
| Total: | \$573,240 | (+11\%) | \$617,197 | (+8\%) | \$619,189 | (+0\%) | \$684,955 | (+11\%) | \$611,055 | (-11\%) |
|  | 2012 |  | 2013 |  | $\underline{2014}$ |  | $\underline{2015}$ |  | 2016 |  |
| 1/1-3/31 | \$15,731 | (-16\%) | \$13,663 | (-13\%) | \$11,824 | (-13\%) | \$10,384 | (-12\%) | \$11,812 | (+14\%) |
| 4/1-6/30 | \$111,859 | (+7\%) | \$109,622 | (-2\%) | \$88,439 | (-19\%) | \$112,409 | (+27\%) | \$113,135 | (+1\%) |
| 7/1-9/30 | \$475,662 | (+2\%) | \$492,407 | (+4\%) | \$512,579 | (+4\%) | \$469,489 | (-8\%) | \$512,618 | (+9\%) |
| 10/1-12/31 | \$20,980 | (-6\%) | \$12,530 | (-40\%) | \$11,215 | (-10\%) | \$11,047 | (-1\%) | \$10,554 | (-4\%) |
| Total: | \$624,232 | (+2\%) | \$628,222 | (+1\%) | \$624,057 | (-1\%) | \$603,330 | (-3\%) | \$648,120 | (+7\%) |


| $\underline{2017}$ |  |  | $\underline{2018}$ |  | 2019 |  | $\underline{2020}$ |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$11,235 | (-5\%) | \$9,221 | (-18\%) | \$15,326 | (+66\%) | \$10,799 | (-30\%) | \$14,544 | (+35\%) |
| 4/1-6/30 | \$131,883 | (+17\%) | \$154,230 | (+17\%) | \$162,957 | (+6\%) | \$7,614 | (-95\%) | \$218,435 | (+2769\%) |
| 7/1-9/30 | \$618,812 | (+21\%) | \$637,013 | (+3\%) | \$702,028 | (+10\%) | \$22,976 | (-97\%) | \$653,911 | (+2746\%) |
| 10/1-12/31 | \$8,345 | (-21\%) | \$11,892 | (+43\%) | \$11,231 | (-6\%) | \$12,925 | (+15\%) | \$23,256 | (+80\%) |
| Total: | \$770,275 | (+19\%) | \$812,356 | (+5\%) | \$891,542 | (+10\%) | \$54,315 | (-94\%) | \$910,145 | (+1576\%) |


| $\underline{2022}$ |  |  | 2023 |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$29,397 | (+102\%) | \$31,351 | (+7\%) | \$38,246 | (+22\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$227,980 | (+4\%) | \$252,868 | (+11\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$785,968 | (+20\%) | \$845,910 | (+8\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$25,811 | (+11\%) | \$24,659 | (-4\%) | \$0 | ( $+0 \%$ ) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) |
| Total: | \$1,069,156 | (+17\%) | \$1,154,788 | (+8\%) | \$38,246 | (+22\%) | \$0 | (+0\%) | \$0 | (+0\%) |

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The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$3,509 |  | \$3,198 | (-9\%) | \$3,471 | (+9\%) | \$4,000 | (+15\%) |
| 4/1-6/30 |  |  | \$10,807 |  | \$11,709 | (+8\%) | \$13,088 | (+12\%) | \$15,057 | (+15\%) |
| 7/1-9/30 | \$20,681 |  | \$21,127 | (+2\%) | \$30,704 | (+45\%) | \$33,989 | (+11\%) | \$39,806 | (+17\%) |
| 10/1-12/31 | \$3,773 |  | \$4,061 | (+8\%) | \$4,519 | (+11\%) | \$5,733 | (+27\%) | \$6,146 | (+7\%) |
| Total: | \$24,454 |  | \$39,504 | (+3\%) | \$50,130 | (+27\%) | \$56,281 | (+12\%) | \$65,009 | (+16\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$4,882 | (+22\%) | \$12,291 | (+152\%) | \$12,945 | (+5\%) | \$14,449 | (+12\%) | \$13,210 | (-9\%) |
| 4/1-6/30 | \$22,086 | (+47\%) | \$31,495 | (+43\%) | \$29,533 | (-6\%) | \$30,332 | (+3\%) | \$29,662 | (-2\%) |
| 7/1-9/30 | \$54,705 | (+37\%) | \$60,048 | (+10\%) | \$61,400 | (+2\%) | \$65,293 | (+6\%) | \$61,156 | (-6\%) |
| 10/1-12/31 | \$13,131 | (+114\%) | \$17,239 | (+31\%) | \$16,198 | (-6\%) | \$17,475 | (+8\%) | \$15,842 | (-9\%) |
| Total: | \$94,804 | (+46\%) | \$121,073 | (+28\%) | \$120,076 | (-1\%) | \$127,549 | (+6\%) | \$119,870 | (-6\%) |


|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$10,621 | (-20\%) | \$4,834 | (-54\%) | \$8,956 | (+85\%) | \$5,927 | (-34\%) | \$5,641 | (-5\%) |
| 4/1-6/30 | \$24,674 | (-17\%) | \$16,839 | (-32\%) | \$19,142 | (+14\%) | \$20,587 | (+8\%) | \$18,261 | (-11\%) |
| 7/1-9/30 | \$46,148 | (-25\%) | \$47,498 | (+3\%) | \$45,803 | (-4\%) | \$53,285 | (+16\%) | \$55,652 | (+4\%) |
| 10/1-12/31 | \$6,449 | (-59\%) | \$7,608 | (+18\%) | \$8,463 | (+11\%) | \$8,140 | (-4\%) | \$9,353 | (+15\%) |
| Total: | \$87,892 | (-27\%) | \$76,779 | (-13\%) | \$82,363 | (+7\%) | \$87,939 | (+7\%) | \$88,906 | (+1\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$5,938 | (+5\%) | \$7,401 | (+25\%) | \$7,448 | (+1\%) | \$8,112 | (+9\%) | \$7,735 | (-5\%) |
| 4/1-6/30 | \$22,756 | (+25\%) | \$23,546 | (+3\%) | \$26,635 | (+13\%) | \$28,073 | (+5\%) | \$27,150 | (-3\%) |
| 7/1-9/30 | \$61,783 | (+11\%) | \$63,298 | (+2\%) | \$71,370 | (+13\%) | \$76,512 | (+7\%) | \$83,210 | (+9\%) |
| 10/1-12/31 | \$8,664 | (-7\%) | \$8,899 | (+3\%) | \$10,683 | (+20\%) | \$10,179 | (-5\%) | \$12,036 | (+18\%) |
| Total: | \$99,141 | (+12\%) | \$103,143 | (+4\%) | \$116,136 | (+13\%) | \$122,877 | (+6\%) | \$130,132 | (+6\%) |


|  | 2007 |  | 2008 |  | $\underline{2009}$ |  | 2010 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$9,159 | (+18\%) | \$7,434 | (-19\%) | \$8,362 | (+12\%) | \$7,256 | (-13\%) | \$6,898 | (-5\%) |
| 4/1-6/30 | \$31,169 | (+15\%) | \$29,163 | (-6\%) | \$21,749 | (-25\%) | \$23,893 | (+10\%) | \$24,798 | (+4\%) |
| 7/1-9/30 | \$81,908 | (-2\%) | \$81,414 | (-1\%) | \$73,083 | (-10\%) | \$80,668 | (+10\%) | \$87,357 | (+8\%) |
| 10/1-12/31 | \$11,238 | (-7\%) | \$7,175 | (-36\%) | \$7,338 | (+2\%) | \$8,248 | (+12\%) | \$7,266 | (-12\%) |
| Total: | \$133,473 | (+3\%) | \$125,186 | (-6\%) | \$110,532 | (-12\%) | \$120,065 | (+9\%) | \$126,319 | (+5\%) |


|  | 2012 |  | $\underline{2013}$ |  | $\underline{2014}$ |  | $\underline{2015}$ |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$7,757 | (+12\%) | \$9,483 | (+22\%) | \$9,556 | (+1\%) | \$12,082 | (+26\%) | \$18,515 | (+53\%) |
| 4/1-6/30 | \$24,658 | (-1\%) | \$31,099 | (+26\%) | \$35,582 | (+14\%) | \$46,606 | (+31\%) | \$58,513 | (+26\%) |
| 7/1-9/30 | \$101,971 | (+17\%) | \$116,842 | (+15\%) | \$123,623 | (+6\%) | \$141,786 | (+15\%) | \$164,612 | (+16\%) |
| 10/1-12/31 | \$10,994 | (+51\%) | \$10,661 | (-3\%) | \$13,465 | (+26\%) | \$20,230 | (+50\%) | \$21,075 | (+4\%) |
| Total: | \$145,380 | (+15\%) | \$168,085 | (+16\%) | \$182,226 | (+8\%) | \$220,704 | (+21\%) | \$262,716 | (+19\%) |



|  | $\underline{2022}$ |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$90,908 | (+14\%) | \$182,439 | (+101\%) | \$87,317 | (-52\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$189,271 | (+10\%) | \$210,476 | (+11\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$355,760 | (+14\%) | \$380,373 | (+7\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$70,178 | (-10\%) | \$77,689 | (+11\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$706,117 | (+10\%) | \$850,977 | (+21\%) | \$87,317 | (-52\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$6,432 |  | \$6,901 | (+7\%) | \$8,026 | (+16\%) | \$7,259 | (-10\%) |
| 4/1-6/30 |  |  | \$14,139 |  | \$17,021 | (+20\%) | \$13,950 | (-18\%) | \$16,025 | (+15\%) |
| 7/1-9/30 | \$21,632 |  | \$23,070 | (+7\%) | \$25,585 | (+11\%) | \$23,377 | (-9\%) | \$28,268 | (+21\%) |
| 10/1-12/31 | \$8,920 |  | \$10,181 | (+14\%) | \$10,856 | (+7\%) | \$10,815 | (-0\%) | \$11,417 | (+6\%) |
| Total: | \$30,552 |  | \$53,821 | (+9\%) | \$60,364 | (+12\%) | \$56,168 | (-7\%) | \$62,969 | (+12\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$8,740 | (+20\%) | \$7,805 | (-11\%) | \$8,674 | (+11\%) | \$9,213 | (+6\%) | \$9,161 | (-1\%) |
| 4/1-6/30 | \$17,989 | (+12\%) | \$16,733 | (-7\%) | \$18,018 | (+8\%) | \$17,893 | (-1\%) | \$19,492 | (+9\%) |
| 7/1-9/30 | \$31,729 | (+12\%) | \$38,858 | (+22\%) | \$34,626 | (-11\%) | \$34,536 | (-0\%) | \$33,241 | (-4\%) |
| 10/1-12/31 | \$11,103 | (-3\%) | \$12,584 | (+13\%) | \$16,643 | (+32\%) | \$14,653 | (-12\%) | \$11,832 | (-19\%) |
| Total: | \$69,561 | (+10\%) | \$75,980 | (+9\%) | \$77,961 | (+3\%) | \$76,295 | (-2\%) | \$73,726 | (-3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | 2001 |  |
| 1/1-3/31 | \$7,880 | (-14\%) | \$9,978 | (+27\%) | \$9,942 | (-0\%) | \$9,728 | (-2\%) | \$9,279 | (-5\%) |
| 4/1-6/30 | \$17,931 | (-8\%) | \$21,846 | (+22\%) | \$21,146 | (-3\%) | \$20,132 | (-5\%) | \$19,841 | (-1\%) |
| 7/1-9/30 | \$37,105 | (+12\%) | \$36,666 | (-1\%) | \$32,524 | (-11\%) | \$37,556 | (+15\%) | \$36,975 | (-2\%) |
| 10/1-12/31 | \$10,892 | (-8\%) | \$12,430 | (+14\%) | \$13,814 | (+11\%) | \$12,306 | (-11\%) | \$13,742 | (+12\%) |
| Total: | \$73,808 | (+0\%) | \$80,920 | (+10\%) | \$77,426 | (-4\%) | \$79,722 | (+3\%) | \$79,837 | (+0\%) |
|  | 2002 |  | $\underline{2003}$ |  | 2004 |  | 2005 |  | 2006 |  |
| 1/1-3/31 | \$8,962 | (-3\%) | \$9,429 | (+5\%) | \$9,799 | (+4\%) | \$10,024 | (+2\%) | \$11,550 | (+15\%) |
| 4/1-6/30 | \$20,229 | (+2\%) | \$21,877 | (+8\%) | \$22,306 | (+2\%) | \$25,385 | (+14\%) | \$28,339 | (+12\%) |
| 7/1-9/30 | \$35,903 | (-3\%) | \$36,992 | (+3\%) | \$38,216 | (+3\%) | \$46,576 | (+22\%) | \$54,365 | (+17\%) |
| 10/1-12/31 | \$15,050 | (+10\%) | \$11,298 | (-25\%) | \$14,017 | (+24\%) | \$15,676 | (+12\%) | \$17,939 | (+14\%) |
| Total: | \$80,144 | (+0\%) | \$79,596 | (-1\%) | \$84,338 | (+6\%) | \$97,661 | (+16\%) | \$112,193 | (+15\%) |
|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | 2010 |  | $\underline{2011}$ |  |
| 1/1-3/31 | \$13,120 | (+14\%) | \$11,627 | (-11\%) | \$10,729 | (-8\%) | \$12,223 | (+14\%) | \$9,682 | (-21\%) |
| 4/1-6/30 | \$33,814 | (+19\%) | \$34,805 | (+3\%) | \$29,343 | (-16\%) | \$27,528 | (-6\%) | \$25,232 | (-8\%) |
| 7/1-9/30 | \$53,925 | (-1\%) | \$56,574 | (+5\%) | \$52,314 | (-8\%) | \$51,615 | (-1\%) | \$51,115 | (-1\%) |
| 10/1-12/31 | \$17,601 | (-2\%) | \$17,074 | (-3\%) | \$16,382 | (-4\%) | \$13,100 | (-20\%) | \$17,390 | (+33\%) |
| Total: | \$118,459 | (+6\%) | \$120,081 | (+1\%) | \$108,768 | (-9\%) | \$104,466 | (-4\%) | \$103,418 | (-1\%) |
|  | $\underline{2012}$ |  | 2013 |  | 2014 |  | 2015 |  | 2016 |  |
| 1/1-3/31 | \$12,992 | (+34\%) | \$13,572 | (+4\%) | \$13,735 | (+1\%) | \$13,449 | (-2\%) | \$16,723 | (+24\%) |
| 4/1-6/30 | \$28,738 | (+14\%) | \$35,574 | (+24\%) | \$40,030 | (+13\%) | \$31,017 | (-23\%) | \$33,380 | (+8\%) |
| 7/1-9/30 | \$57,079 | (+12\%) | \$68,403 | (+20\%) | \$70,182 | (+3\%) | \$66,702 | (-5\%) | \$68,329 | (+2\%) |
| 10/1-12/31 | \$17,814 | (+2\%) | \$19,744 | (+11\%) | \$18,878 | (-4\%) | \$17,214 | (-9\%) | \$17,455 | (+1\%) |
| Total: | \$116,623 | (+13\%) | \$137,294 | (+18\%) | \$142,825 | (+4\%) | \$128,382 | (-10\%) | \$135,886 | (+6\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ | $\underline{\mathbf{2 0 1 9}}$ |  | $\underline{\mathbf{2 0 2 0}}$ |  | $\underline{\mathbf{2 0 2 1}}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 14,856$ | $(-11 \%)$ | $\$ 15,482$ | $(+4 \%)$ | $\$ 23,645$ | $(+53 \%)$ | $\$ 21,384$ | $(-10 \%)$ | $\$ 37,782$ | $(+77 \%)$ |
| $4 / 1-6 / 30$ | $\$ 38,925$ | $(+17 \%)$ | $\$ 43,435$ | $(+12 \%)$ | $\$ 61,052$ | $(+41 \%)$ | $\$ 35,067$ | $(-43 \%)$ | $\$ 84,502$ | $(+141 \%)$ |
| $7 / 1-9 / 30$ | $\$ 83,598$ | $(+22 \%)$ | $\$ 94,730$ | $(+13 \%)$ | $\$ 91,651$ | $(-3 \%)$ | $\$ 93,482$ | $(+2 \%)$ | $\$ 138,286$ | $(+48 \%)$ |
| $10 / 1-12 / 31$ | $\$ 21,112$ | $(+21 \%)$ | $\$ 29,386$ | $(+39 \%)$ | $\$ 26,585$ | $(-10 \%)$ | $\$ 29,608$ | $(+11 \%)$ | $\$ 50,037$ | $(+69 \%)$ |
| Total: | $\$ 158,491$ | $(+17 \%)$ | $\$ 183,034$ | $(+15 \%)$ | $\$ 202,932$ | $(+11 \%)$ | $\$ 179,541$ | $(-12 \%)$ | $\$ 310,607$ | $(+73 \%)$ |


| $\underline{2022}$ |  |  | $\underline{2023}$ |  | 2024 |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$45,876 | (+21\%) | \$42,571 | (-7\%) | \$41,698 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$91,417 | (+8\%) | \$94,160 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$164,264 | (+19\%) | \$181,259 | (+10\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$46,391 | (-7\%) | \$45,555 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$347,948 | (+12\%) | \$363,545 | (+4\%) | \$41,698 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  | \$2,667 |  | \$2,590 | (-3\%) | \$3,145 | (+21\%) | \$3,715 | (+18\%) |
| 4/1-6/30 |  | \$7,116 |  | \$7,040 | (-1\%) | \$8,804 | (+25\%) | \$10,974 | (+25\%) |
| 7/1-9/30 | \$10,978 | \$12,021 | (+10\%) | \$12,977 | (+8\%) | \$14,034 | (+8\%) | \$17,399 | (+24\%) |
| 10/1-12/31 | \$4,548 | \$5,060 | (+11\%) | \$5,783 | (+14\%) | \$6,402 | (+11\%) | \$7,048 | (+10\%) |
| Total: | \$15,526 | \$26,864 | (+10\%) | \$28,390 | (+6\%) | \$32,385 | (+14\%) | \$39,136 | (+21\%) |


|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$4,718 | (+27\%) | \$4,458 | (-6\%) | \$5,328 | (+20\%) | \$5,881 | (+10\%) | \$6,209 | (+6\%) |
| 4/1-6/30 | \$11,712 | (+7\%) | \$11,513 | (-2\%) | \$13,737 | (+19\%) | \$14,240 | (+4\%) | \$15,066 | (+6\%) |
| 7/1-9/30 | \$19,224 | (+10\%) | \$20,883 | (+9\%) | \$23,500 | (+13\%) | \$23,189 | (-1\%) | \$23,250 | (+0\%) |
| 10/1-12/31 | \$7,420 | (+5\%) | \$8,617 | (+16\%) | \$9,658 | (+12\%) | \$9,580 | (-1\%) | \$10,072 | (+5\%) |
| Total: | \$43,074 | (+10\%) | \$45,472 | (+6\%) | \$52,223 | (+15\%) | \$52,890 | (+1\%) | \$54,598 | (+3\%) |


| 1997 |  |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$6,362 | (+2\%) | \$6,163 | (-3\%) | \$6,137 | (-0\%) | \$6,233 | (+2\%) | \$6,904 | (+11\%) |
| 4/1-6/30 | \$11,524 | (-24\%) | \$13,131 | (+14\%) | \$13,847 | (+5\%) | \$14,056 | (+2\%) | \$17,055 | (+21\%) |
| 7/1-9/30 | \$22,969 | (-1\%) | \$24,078 | (+5\%) | \$25,411 | (+6\%) | \$25,102 | (-1\%) | \$24,974 | (-1\%) |
| 10/1-12/31 | \$8,444 | (-16\%) | \$8,806 | (+4\%) | \$8,954 | (+2\%) | \$8,755 | (-2\%) | \$8,886 | (+1\%) |
| Total: | \$49,299 | (-10\%) | \$52,178 | (+6\%) | \$54,349 | (+4\%) | \$54,147 | (-0\%) | \$57,818 | (+7\%) |


| $\underline{2002}$ |  |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$6,490 | (-6\%) | \$6,614 | (+2\%) | \$7,129 | (+8\%) | \$5,934 | (-17\%) | \$6,133 | (+3\%) |
| 4/1-6/30 | \$14,506 | (-15\%) | \$15,805 | (+9\%) | \$16,513 | (+4\%) | \$14,861 | (-10\%) | \$15,691 | (+6\%) |
| 7/1-9/30 | \$28,661 | (+15\%) | \$30,699 | (+7\%) | \$26,892 | (-12\%) | \$27,649 | (+3\%) | \$29,839 | (+8\%) |
| 10/1-12/31 | \$10,948 | (+23\%) | \$10,059 | (-8\%) | \$9,181 | (-9\%) | \$10,239 | (+12\%) | \$11,470 | (+12\%) |
| Total: | \$60,604 | (+5\%) | \$63,177 | (+4\%) | \$59,715 | (-5\%) | \$58,682 | (-2\%) | \$63,133 | (+8\%) |


|  | 2007 |  | 2008 |  | 2009 |  | $\underline{2010}$ |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$6,708 | (+9\%) | \$7,019 | (+5\%) | \$6,829 | (-3\%) | \$6,081 | (-11\%) | \$7,193 | (+18\%) |
| 4/1-6/30 | \$20,469 | (+30\%) | \$17,606 | (-14\%) | \$17,182 | (-2\%) | \$19,254 | (+12\%) | \$17,106 | (-11\%) |
| 7/1-9/30 | \$35,013 | (+17\%) | \$33,583 | (-4\%) | \$33,661 | (+0\%) | \$36,440 | (+8\%) | \$33,693 | (-8\%) |
| 10/1-12/31 | \$10,406 | (-9\%) | \$10,241 | (-2\%) | \$8,240 | (-20\%) | \$10,169 | (+23\%) | \$10,143 | (-0\%) |
| Total: | \$72,596 | (+15\%) | \$68,448 | (-6\%) | \$65,912 | (-4\%) | \$71,944 | (+9\%) | \$68,135 | (-5\%) |


|  | 2012 |  | $\underline{2013}$ |  | $\underline{2014}$ |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$6,174 | (-14\%) | \$6,762 | (+10\%) | \$6,678 | (-1\%) | \$7,869 | (+18\%) | \$7,197 | (-9\%) |
| 4/1-6/30 | \$16,379 | (-4\%) | \$19,056 | (+16\%) | \$19,808 | (+4\%) | \$21,926 | (+11\%) | \$22,989 | (+5\%) |
| 7/1-9/30 | \$34,521 | (+2\%) | \$35,604 | (+3\%) | \$38,385 | (+8\%) | \$37,652 | (-2\%) | \$39,311 | (+4\%) |
| 10/1-12/31 | \$9,922 | (-2\%) | \$10,192 | ( $+3 \%$ ) | \$9,978 | (-2\%) | \$11,005 | (+10\%) | \$11,659 | (+6\%) |
| Total: | \$66,997 | (-2\%) | \$71,614 | (+7\%) | \$74,849 | (+5\%) | \$78,452 | (+5\%) | \$81,157 | (+3\%) |
|  | $\underline{2017}$ |  | $\underline{2018}$ |  | 2019 |  | $\underline{2020}$ |  | 2021 |  |
| 1/1-3/31 | \$8,624 | (+20\%) | \$9,631 | (+12\%) | \$11,397 | (+18\%) | \$10,246 | (-10\%) | \$19,640 | (+92\%) |
| 4/1-6/30 | \$24,120 | (+5\%) | \$28,347 | (+18\%) | \$33,460 | (+18\%) | \$29,487 | (-12\%) | \$56,611 | (+92\%) |
| 7/1-9/30 | \$45,243 | (+15\%) | \$43,569 | (-4\%) | \$54,392 | (+25\%) | \$54,289 | (-0\%) | \$80,140 | (+48\%) |
| 10/1-12/31 | \$11,914 | (+2\%) | \$13,882 | (+17\%) | \$12,929 | (-7\%) | \$18,198 | (+41\%) | \$25,541 | (+40\%) |
| Total: | \$89,901 | (+11\%) | \$95,430 | (+6\%) | \$112,178 | (+18\%) | \$112,220 | (+0\%) | \$181,931 | (+62\%) |


| $\underline{2022}$ |  |  | $\underline{2023}$ |  | 2024 |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$22,924 | (+17\%) | \$20,964 | (-9\%) | \$21,576 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$60,831 | (+7\%) | \$64,030 | (+5\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$77,930 | (-3\%) | \$81,641 | (+5\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$26,590 | ( $+4 \%$ ) | \$25,519 | (-4\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$188,275 | (+3\%) | \$192,153 | (+2\%) | \$21,576 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$79,755 |  | \$83,439 | (+5\%) | \$90,952 | (+9\%) | \$101,107 | (+11\%) |
| 4/1-6/30 |  |  | \$137,014 |  | \$152,987 | (+12\%) | \$164,651 | (+8\%) | \$188,206 | (+14\%) |
| 7/1-9/30 | \$167,886 |  | \$200,088 | (+19\%) | \$222,073 | (+11\%) | \$245,999 | (+11\%) | \$275,089 | (+12\%) |
| 10/1-12/31 | \$91,755 |  | \$102,370 | (+12\%) | \$110,841 | (+8\%) | \$115,699 | (+4\%) | \$132,633 | (+15\%) |
| Total: | \$259,641 |  | \$519,227 | (+16\%) | \$569,340 | (+10\%) | \$617,300 | (+8\%) | \$697,034 | (+13\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$116,109 | (+15\%) | \$127,951 | (+10\%) | \$132,988 | (+4\%) | \$141,341 | (+6\%) | \$145,412 | (+3\%) |
| 4/1-6/30 | \$212,054 | (+13\%) | \$235,237 | (+11\%) | \$243,285 | (+3\%) | \$254,887 | (+5\%) | \$289,489 | (+14\%) |
| 7/1-9/30 | \$309,685 | (+13\%) | \$359,137 | (+16\%) | \$356,437 | (-1\%) | \$380,320 | (+7\%) | \$400,836 | (+5\%) |
| 10/1-12/31 | \$132,073 | (-0\%) | \$152,634 | (+16\%) | \$170,266 | (+12\%) | \$173,778 | (+2\%) | \$181,523 | ( $+4 \%$ ) |
| Total: | \$769,921 | (+10\%) | \$874,960 | (+14\%) | \$902,976 | (+3\%) | \$950,326 | (+5\%) | \$1,017,260 | (+7\%) |


|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$149,732 | (+3\%) | \$162,431 | (+8\%) | \$173,778 | (+7\%) | \$191,249 | (+10\%) | \$207,871 | (+9\%) |
| 4/1-6/30 | \$276,602 | (-4\%) | \$318,995 | (+15\%) | \$312,265 | (-2\%) | \$349,291 | (+12\%) | \$365,036 | (+5\%) |
| 7/1-9/30 | \$428,114 | (+7\%) | \$452,339 | (+6\%) | \$479,510 | (+6\%) | \$528,139 | (+10\%) | \$533,707 | (+1\%) |
| 10/1-12/31 | \$189,099 | (+4\%) | \$209,546 | (+11\%) | \$219,067 | (+5\%) | \$242,032 | (+10\%) | \$251,766 | (+4\%) |
| Total: | \$1,043,547 | (+3\%) | \$1,143,311 | (+10\%) | \$1,184,620 | (+4\%) | \$1,310,711 | (+11\%) | \$1,358,380 | (+4\%) |


| $\underline{2002}$ |  |  | $\underline{2003}$ |  | 2004 |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$216,358 | (+4\%) | \$219,039 | (+1\%) | \$251,568 | (+15\%) | \$245,306 | (-2\%) | \$283,020 | (+15\%) |
| 4/1-6/30 | \$397,427 | (+9\%) | \$421,567 | (+6\%) | \$443,211 | (+5\%) | \$470,839 | (+6\%) | \$520,484 | (+11\%) |
| 7/1-9/30 | \$563,031 | (+5\%) | \$632,604 | (+12\%) | \$635,706 | (+0\%) | \$695,218 | (+9\%) | \$784,047 | (+13\%) |
| 10/1-12/31 | \$272,607 | ( $+8 \%$ ) | \$279,852 | ( $+3 \%$ ) | \$306,090 | (+9\%) | \$325,327 | (+6\%) | \$390,871 | (+20\%) |
| Total: | \$1,449,424 | (+7\%) | \$1,553,062 | (+7\%) | \$1,636,574 | (+5\%) | \$1,736,690 | (+6\%) | \$1,978,422 | (+14\%) |


|  | $\mathbf{2 0 0 7}$ |  |  | $\underline{\mathbf{2 0 0 8}}$ |  | $\underline{\mathbf{2 0 0 9}}$ |  | $\underline{\mathbf{2 0 1 0}}$ |  | $\underline{\mathbf{2 0 1 1}}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 329,219$ | $(+16 \%)$ | $\$ 338,520$ | $(+3 \%)$ | $\$ 314,899$ | $(-7 \%)$ | $\$ 303,422$ | $(-4 \%)$ | $\$ 316,758$ | $(+4 \%)$ |
| $4 / 1-6 / 30$ | $\$ 574,423$ | $(+10 \%)$ | $\$ 616,468$ | $(+7 \%)$ | $\$ 551,633$ | $(-11 \%)$ | $\$ 569,531$ | $(+3 \%)$ | $\$ 580,566$ | $(+2 \%)$ |
| $7 / 1-9 / 30$ | $\$ 873,675$ | $(+11 \%)$ | $\$ 885,625$ | $(+1 \%)$ | $\$ 835,638$ | $(-6 \%)$ | $\$ 888,578$ | $(+6 \%)$ | $\$ 988,956$ | $(+11 \%)$ |
| $10 / 1-12 / 31$ | $\$ 398,385$ | $(+2 \%)$ | $\$ 410,187$ | $(+3 \%)$ | $\$ 383,614$ | $(-6 \%)$ | $\$ 395,211$ | $(+3 \%)$ | $\$ 399,377$ | $(+1 \%)$ |
| Total: | $\$ 2,175,701$ | $(+10 \%)$ | $\$ 2,250,800$ | $(+3 \%)$ | $\$ 2,085,784$ | $(-7 \%)$ | $\$ 2,156,742$ | $(+3 \%)$ | $\$ 2,285,657$ | $(+6 \%)$ |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | $\underline{2014}$ |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$314,635 | (-1\%) | \$350,989 | (+12\%) | \$353,127 | (+1\%) | \$398,474 | (+13\%) | \$420,132 | (+5\%) |
| 4/1-6/30 | \$603,388 | (+4\%) | \$675,252 | (+12\%) | \$724,024 | (+7\%) | \$810,882 | (+12\%) | \$901,312 | (+11\%) |
| 7/1-9/30 | \$1,085,081 | (+10\%) | \$1,150,858 | (+6\%) | \$1,211,710 | (+5\%) | \$1,360,867 | (+12\%) | \$1,402,151 | (+3\%) |
| 10/1-12/31 | \$424,267 | (+6\%) | \$439,476 | (+4\%) | \$477,351 | (+9\%) | \$496,170 | (+4\%) | \$553,815 | (+12\%) |
| Total: | \$2,427,371 | (+6\%) | \$2,616,574 | (+8\%) | \$2,766,212 | (+6\%) | \$3,066,392 | (+11\%) | \$3,277,410 | (+7\%) |


|  | 2017 | 2018 |  |  | $\underline{2019}$ |  | 2020 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$425,969 | (+1\%) | \$434,819 | (+2\%) | \$466,946 | (+7\%) | \$444,720 | (-5\%) | \$507,638 | (+14\%) |
| 4/1-6/30 | \$945,650 | (+5\%) | \$1,025,207 | (+8\%) | \$1,105,525 | (+8\%) | \$486,358 | (-56\%) | \$1,372,434 | (+182\%) |
| 7/1-9/30 | \$1,545,903 | (+10\%) | \$1,632,899 | (+6\%) | \$1,681,527 | (+3\%) | \$1,425,595 | (-15\%) | \$2,340,626 | (+64\%) |
| 10/1-12/31 | \$555,003 | (+0\%) | \$615,378 | (+11\%) | \$609,203 | (-1\%) | \$532,611 | (-13\%) | \$940,240 | (+77\%) |
| Total: | \$3,472,526 | (+6\%) | \$3,708,303 | (+7\%) | \$3,863,202 | (+4\%) | \$2,889,285 | (-25\%) | \$5,160,939 | (+79\%) |


|  | $\underline{\mathbf{2 0 2 2}}$ |  |  |  |  |  |  | $\underline{\mathbf{2 0 2 3}}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 812,630$ | $(+60 \%)$ | $\$ 839,212$ | $(+3 \%)$ | $\$ 834,503$ | $(-1 \%)$ | $\underline{\mathbf{2 0 2 4}}$ | $\$ 0$ |
| $4 / 1-6 / 30$ | $\$ 1,851,408$ | $(+35 \%)$ | $\$ 1,829,868$ | $(-1 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |
| $7 / 1-9 / 30$ | $\$ 2,830,963$ | $(+21 \%)$ | $\$ 2,746,173$ | $(-3 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |
| $10 / 1-12 / 31$ | $\$ 1,064,285$ | $(+13 \%)$ | $\$ 1,000,321$ | $(-6 \%)$ | $\$ 0$ | $\$ 0$ | $(+0 \%)$ |  |
| Total: | $\$ 6,559,286$ | $(+27 \%)$ | $\$ 6,415,574$ | $(-2 \%)$ | $\$ 834,503$ | $(+0 \%)$ | $\$ 0)$ | $(+0 \%)$ |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$3,941 |  | \$4,258 | (+8\%) | \$6,229 | (+46\%) | \$6,974 | (+12\%) |
| 4/1-6/30 |  |  | \$8,369 |  | \$9,057 | (+8\%) | \$11,633 | (+28\%) | \$13,860 | (+19\%) |
| 7/1-9/30 | \$12,671 |  | \$16,207 | (+28\%) | \$19,439 | (+20\%) | \$20,502 | (+5\%) | \$24,416 | (+19\%) |
| 10/1-12/31 | \$5,797 |  | \$8,233 | (+42\%) | \$8,075 | (-2\%) | \$8,626 | (+7\%) | \$10,038 | (+16\%) |
| Total: | \$18,468 |  | \$36,749 | (+32\%) | \$40,828 | (+11\%) | \$46,990 | (+15\%) | \$55,288 | (+18\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$8,334 | (+20\%) | \$8,075 | (-3\%) | \$8,659 | (+7\%) | \$8,916 | (+3\%) | \$11,154 | (+25\%) |
| 4/1-6/30 | \$15,542 | (+12\%) | \$18,324 | (+18\%) | \$20,426 | (+11\%) | \$22,157 | (+8\%) | \$22,867 | (+3\%) |
| 7/1-9/30 | \$30,688 | (+26\%) | \$33,090 | (+8\%) | \$40,438 | (+22\%) | \$46,211 | (+14\%) | \$43,389 | (-6\%) |
| 10/1-12/31 | \$11,382 | (+13\%) | \$12,363 | (+9\%) | \$13,717 | (+11\%) | \$12,204 | (-11\%) | \$14,900 | (+22\%) |
| Total: | \$65,946 | (+19\%) | \$71,852 | (+9\%) | \$83,240 | (+16\%) | \$89,488 | (+8\%) | \$92,310 | (+3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | 2001 |  |
| 1/1-3/31 | \$10,008 | (-10\%) | \$11,417 | (+14\%) | \$12,249 | (+7\%) | \$17,891 | (+46\%) | \$21,305 | (+19\%) |
| 4/1-6/30 | \$24,804 | (+8\%) | \$27,138 | (+9\%) | \$29,092 | (+7\%) | \$38,546 | (+32\%) | \$40,677 | (+6\%) |
| 7/1-9/30 | \$50,572 | (+17\%) | \$56,383 | (+11\%) | \$67,867 | (+20\%) | \$71,855 | (+6\%) | \$73,536 | (+2\%) |
| 10/1-12/31 | \$15,953 | (+7\%) | \$18,064 | (+13\%) | \$22,540 | (+25\%) | \$27,186 | (+21\%) | \$26,578 | (-2\%) |
| Total: | \$101,337 | (+10\%) | \$113,002 | (+12\%) | \$131,748 | (+17\%) | \$155,478 | (+18\%) | \$162,097 | (+4\%) |


| $\underline{2002}$ |  |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$23,169 | (+9\%) | \$20,862 | (-10\%) | \$20,436 | (-2\%) | \$23,047 | (+13\%) | \$27,774 | (+21\%) |
| 4/1-6/30 | \$37,868 | (-7\%) | \$40,294 | (+6\%) | \$39,186 | (-3\%) | \$45,346 | (+16\%) | \$50,903 | (+12\%) |
| 7/1-9/30 | \$78,620 | (+7\%) | \$79,558 | (+1\%) | \$77,092 | (-3\%) | \$96,078 | (+25\%) | \$98,536 | (+3\%) |
| 10/1-12/31 | \$27,236 | (+2\%) | \$24,395 | (-10\%) | \$25,296 | (+4\%) | \$30,934 | (+22\%) | \$32,828 | (+6\%) |
| Total: | \$166,892 | (+3\%) | \$165,109 | (-1\%) | \$162,011 | (-2\%) | \$195,404 | (+21\%) | \$210,041 | (+7\%) |


|  | $\underline{2007}$ |  | 2008 |  | 2009 |  | $\underline{2010}$ |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$26,413 | (-5\%) | \$27,971 | (+6\%) | \$22,933 | (-18\%) | \$24,270 | (+6\%) | \$25,576 | (+5\%) |
| 4/1-6/30 | \$53,643 | (+5\%) | \$56,377 | (+5\%) | \$50,130 | (-11\%) | \$48,528 | (-3\%) | \$48,017 | (-1\%) |
| 7/1-9/30 | \$108,377 | (+10\%) | \$105,346 | (-3\%) | \$94,114 | (-11\%) | \$111,239 | (+18\%) | \$121,380 | (+9\%) |
| 10/1-12/31 | \$36,244 | (+10\%) | \$30,921 | (-15\%) | \$29,442 | (-5\%) | \$30,136 | (+2\%) | \$32,744 | (+9\%) |
| Total | 224.677 | (+7\%) | \$220,615 | (-2\%) | 196,619 | -11\%) | \$214,173 | (+9\%) | \$227,716 | (+6\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | $\underline{2014}$ |  | 2015 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$24,680 | (-4\%) | \$23,734 | (-4\%) | \$28,663 | (+21\%) | \$32,430 | (+13\%) | \$34,967 | (+8\%) |
| 4/1-6/30 | \$51,088 | (+6\%) | \$55,656 | (+9\%) | \$60,541 | (+9\%) | \$66,494 | (+10\%) | \$91,954 | (+38\%) |
| 7/1-9/30 | \$137,115 | (+13\%) | \$144,089 | (+5\%) | \$137,571 | (-5\%) | \$155,360 | (+13\%) | \$179,712 | (+16\%) |
| 10/1-12/31 | \$34,280 | (+5\%) | \$35,877 | (+5\%) | \$39,030 | (+9\%) | \$49,594 | (+27\%) | \$58,955 | (+19\%) |
| Total: | \$247,162 | (+9\%) | \$259,356 | (+5\%) | \$265,805 | (+2\%) | \$303,878 | (+14\%) | \$365,588 | (+20\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ |  | $\underline{\mathbf{2 0 1 9}}$ |  | $\underline{\mathbf{2 0 2 0}}$ |  | $\underline{\mathbf{2 0 2 1}}$ | $(+90 \%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 47,123$ | $(+35 \%)$ | $\$ 39,338$ | $(-17 \%)$ | $\$ 54,961$ | $(+40 \%)$ | $\$ 55,982$ | $(+2 \%)$ | $\$ 106,439$ | $(+90 \%$ |
| $4 / 1-6 / 30$ | $\$ 97,177$ | $(+6 \%)$ | $\$ 119,795$ | $(+23 \%)$ | $\$ 138,381$ | $(+16 \%)$ | $\$ 77,555$ | $(-44 \%)$ | $\$ 222,396$ | $(+187 \%)$ |
| $7 / 1-9 / 30$ | $\$ 198,512$ | $(+10 \%)$ | $\$ 226,326$ | $(+14 \%)$ | $\$ 245,064$ | $(+8 \%)$ | $\$ 261,106$ | $(+7 \%)$ | $\$ 338,253$ | $(+30 \%)$ |
| $10 / 1-12 / 31$ | $\$ 80,596$ | $(+37 \%)$ | $\$ 96,178$ | $(+19 \%)$ | $\$ 97,588$ | $(+1 \%)$ | $\$ 132,894$ | $(+36 \%)$ | $\$ 189,666$ | $(+43 \%)$ |
| Total: | $\$ 423,408$ | $(+16 \%)$ | $\$ 481,637$ | $(+14 \%)$ | $\$ 535,993$ | $(+11 \%)$ | $\$ 527,538$ | $(-2 \%)$ | $\$ 856,754$ | $(+62 \%)$ |


|  | 2022 |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$162,122 | (+52\%) | \$129,051 | (-20\%) | \$132,944 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$262,565 | (+18\%) | \$262,994 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$374,458 | (+11\%) | \$398,959 | (+7\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$183,845 | (-3\%) | \$180,193 | (-2\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | (+0\%) |
| Total: | \$982,989 | (+15\%) | \$971,196 | (-1\%) | \$132,944 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$1,815 |  | \$3,351 | (+85\%) | \$3,334 | (-1\%) | \$2,471 | (-26\%) |
| 4/1-6/30 |  |  | \$4,451 |  | \$4,879 | (+10\%) | \$5,617 | (+15\%) | \$5,094 | (-9\%) |
| 7/1-9/30 | \$5,349 |  | \$5,736 | (+7\%) | \$6,587 | (+15\%) | \$7,025 | (+7\%) | \$9,086 | (+29\%) |
| 10/1-12/31 | \$2,510 |  | \$6,693 | (+167\%) | \$4,875 | (-27\%) | \$4,775 | (-2\%) | \$5,894 | (+23\%) |
| Total: | \$7,859 |  | \$18,695 | (+58\%) | \$19,692 | (+5\%) | \$20,751 | (+5\%) | \$22,545 | (+9\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$3,233 | (+31\%) | \$4,394 | (+36\%) | \$4,747 | (+8\%) | \$5,657 | (+19\%) | \$5,761 | (+2\%) |
| 4/1-6/30 | \$7,561 | (+48\%) | \$7,930 | (+5\%) | \$8,988 | (+13\%) | \$7,847 | (-13\%) | \$8,804 | (+12\%) |
| 7/1-9/30 | \$8,288 | (-9\%) | \$11,805 | (+42\%) | \$13,677 | (+16\%) | \$12,949 | (-5\%) | \$12,564 | (-3\%) |
| 10/1-12/31 | \$6,986 | (+19\%) | \$7,051 | (+1\%) | \$8,877 | (+26\%) | \$8,799 | (-1\%) | \$9,831 | (+12\%) |
| Total: | \$26,068 | (+16\%) | \$31,181 | (+20\%) | \$36,289 | (+16\%) | \$35,252 | (-3\%) | \$36,960 | (+5\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$3,896 | (-32\%) | \$5,516 | (+42\%) | \$4,894 | (-11\%) | \$7,046 | (+44\%) | \$7,189 | (+2\%) |
| 4/1-6/30 | \$7,039 | (-20\%) | \$8,508 | (+21\%) | \$10,402 | (+22\%) | \$12,000 | (+15\%) | \$12,714 | (+6\%) |
| 7/1-9/30 | \$13,543 | (+8\%) | \$14,545 | (+7\%) | \$16,151 | (+11\%) | \$16,583 | (+3\%) | \$20,444 | (+23\%) |
| 10/1-12/31 | \$7,110 | (-28\%) | \$7,889 | (+11\%) | \$9,242 | (+17\%) | \$9,157 | (-1\%) | \$11,571 | (+26\%) |
| Total: | \$31,588 | (-15\%) | \$36,458 | (+15\%) | \$40,689 | (+12\%) | \$44,786 | (+10\%) | \$51,918 | (+16\%) |


|  | $\underline{2002}$ |  | 2003 |  | 2004 |  | 2005 |  | $\underline{2006}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$9,520 | (+32\%) | \$9,978 | (+5\%) | \$14,366 | (+44\%) | \$16,128 | (+12\%) | \$16,181 | (+0\%) |
| 4/1-6/30 | \$13,433 | (+6\%) | \$16,342 | (+22\%) | \$20,889 | (+28\%) | \$23,046 | (+10\%) | \$22,070 | (-4\%) |
| 7/1-9/30 | \$22,234 | (+9\%) | \$24,282 | (+9\%) | \$28,789 | (+19\%) | \$30,380 | (+6\%) | \$30,718 | (+1\%) |
| 10/1-12/31 | \$12,279 | (+6\%) | \$15,393 | (+25\%) | \$17,859 | (+16\%) | \$18,799 | (+5\%) | \$20,251 | (+8\%) |
| Total: | \$57,466 | (+11\%) | \$65,995 | (+15\%) | \$81,903 | (+24\%) | \$88,353 | (+8\%) | \$89,220 | (+1\%) |


|  | 2007 |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$14,450 | (-11\%) | \$16,837 | (+17\%) | \$13,809 | (-18\%) | \$13,922 | (+1\%) | \$12,376 | (-11\%) |
| 4/1-6/30 | \$21,407 | (-3\%) | \$22,411 | (+5\%) | \$18,317 | (-18\%) | \$17,705 | (-3\%) | \$18,277 | (+3\%) |
| 7/1-9/30 | \$36,282 | (+18\%) | \$32,680 | (-10\%) | \$27,270 | (-17\%) | \$29,980 | (+10\%) | \$29,417 | (-2\%) |
| 10/1-12/31 | \$20,641 | (+2\%) | \$17,471 | (-15\%) | \$16,771 | (-4\%) | \$14,941 | (-11\%) | \$17,160 | (+15\%) |
| Total: | \$92,780 | (+4\%) | \$89,399 | (-4\%) | \$76,167 | (-15\%) | \$76,548 | (+0\%) | \$77,231 | (+1\%) |


|  | 2012 |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$12,662 | (+2\%) | \$14,046 | (+11\%) | \$15,359 | (+9\%) | \$19,032 | (+24\%) | \$20,793 | (+9\%) |
| 4/1-6/30 | \$17,944 | (-2\%) | \$19,624 | (+9\%) | \$23,740 | (+21\%) | \$25,520 | (+7\%) | \$30,469 | (+19\%) |
| 7/1-9/30 | \$30,588 | (+4\%) | \$34,806 | (+14\%) | \$36,385 | (+5\%) | \$40,818 | (+12\%) | \$45,633 | (+12\%) |
| 10/1-12/31 | \$17,520 | (+2\%) | \$19,913 | (+14\%) | \$23,487 | (+18\%) | \$23,762 | (+1\%) | \$26,428 | (+11\%) |
| Total: | \$78,713 | (+2\%) | \$88,388 | (+12\%) | \$98,971 | (+12\%) | \$109,133 | (+10\%) | \$123,324 | (+13\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ |  | $\underline{\mathbf{2 0 1 9}}$ | $\underline{\mathbf{2 0 2 0}}$ |  | $\underline{\mathbf{2 0 2 1}}$ | $(+76 \%)$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 19,779$ | $(-5 \%)$ | $\$ 21,490$ | $(+9 \%)$ | $\$ 27,197$ | $(+27 \%)$ | $\$ 27,289$ | $(+0 \%)$ | $\$ 48,124$ | $(+76 \%$ |
| $4 / 1-6 / 30$ | $\$ 32,308$ | $(+6 \%)$ | $\$ 30,753$ | $(-5 \%)$ | $\$ 43,302$ | $(+41 \%)$ | $\$ 29,787$ | $(-31 \%)$ | $\$ 71,166$ | $(+139 \%)$ |
| $7 / 1-9 / 30$ | $\$ 47,884$ | $(+5 \%)$ | $\$ 55,145$ | $(+15 \%)$ | $\$ 62,449$ | $(+13 \%)$ | $\$ 72,518$ | $(+16 \%)$ | $\$ 95,168$ | $(+31 \%)$ |
| $10 / 1-12 / 31$ | $\$ 27,858$ | $(+5 \%)$ | $\$ 31,082$ | $(+12 \%)$ | $\$ 36,113$ | $(+16 \%)$ | $\$ 42,197$ | $(+17 \%)$ | $\$ 58,016$ | $(+37 \%)$ |
| Total: | $\$ 127,830$ | $(+4 \%)$ | $\$ 138,470$ | $(+8 \%)$ | $\$ 169,060$ | $(+22 \%)$ | $\$ 171,791$ | $(+2 \%)$ | $\$ 272,474$ | $(+59 \%)$ |


|  | $\underline{\mathbf{2 0 2 2}}$ |  | $\underline{\mathbf{2 0 2 3}}$ | $\underline{\mathbf{2 0 2 4}}$ | $\underline{\mathbf{2 0 2 5}}$ |  | $\underline{\mathbf{2 0 2 6}}$ | $\mathbf{\$ 0}$ | $(+0 \%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 56,345$ | $(+17 \%)$ | $\$ 67,093$ | $(+19 \%)$ | $\$ 81,039$ | $(+21 \%)$ | $\$ 0$ | $(+0 \%)$ | $(+0 \%)$ |
| $4 / 1-6 / 30$ | $\$ 82,939$ | $(+17 \%)$ | $\$ 90,711$ | $(+9 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $7 / 1-9 / 30$ | $\$ 102,931$ | $(+8 \%)$ | $\$ 119,927$ | $(+17 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $10 / 1-12 / 31$ | $\$ 67,000$ | $(+15 \%)$ | $\$ 78,489$ | $(+17 \%)$ | $(+0 \%)$ |  |  |  |  |
| Total: | $\$ 309,215$ | $(+13 \%)$ | $\$ 356,221$ | $(+15 \%)$ | $\$ 81,039$ | $(+21 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |

