Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$864,768 |  | \$982,970 | (+14\%) | \$1,092,860 | (+11\%) | \$1,226,208 | (+12\%) |
| 4/1-6/30 |  |  | \$1,164,656 |  | \$1,297,281 | (+11\%) | \$1,441,836 | (+11\%) | \$1,621,848 | (+12\%) |
| 7/1-9/30 | \$1,778,775 |  | \$1,975,292 | (+11\%) | \$2,201,085 | (+11\%) | \$2,513,825 | (+14\%) | \$2,909,536 | (+16\%) |
| 10/1-12/31 | \$776,874 |  | \$873,935 | (+12\%) | \$963,269 | (+10\%) | \$1,013,551 | (+5\%) | \$1,171,868 | (+16\%) |
| Total: | \$2,555,649 |  | \$4,878,650 | (+11\%) | \$5,444,605 | (+12\%) | \$6,062,072 | (+11\%) | \$6,929,460 | (+14\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$1,405,094 | (+15\%) | \$1,459,098 | (+4\%) | \$1,487,405 | (+2\%) | \$1,567,965 | (+5\%) | \$1,683,090 | (+7\%) |
| 4/1-6/30 | \$1,792,861 | (+11\%) | \$1,938,881 | (+8\%) | \$1,992,399 | (+3\%) | \$2,105,842 | (+6\%) | \$2,196,825 | (+4\%) |
| 7/1-9/30 | \$3,179,477 | (+9\%) | \$3,523,651 | (+11\%) | \$3,657,391 | (+4\%) | \$3,942,774 | (+8\%) | \$4,028,317 | (+2\%) |
| 10/1-12/31 | \$1,205,881 | (+3\%) | \$1,313,850 | (+9\%) | \$1,408,631 | (+7\%) | \$1,480,768 | (+5\%) | \$1,498,981 | (+1\%) |
| Total: | \$7,583,313 | (+9\%) | \$8,235,480 | (+9\%) | \$8,545,826 | (+4\%) | \$9,097,349 | (+6\%) | \$9,407,212 | (+3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | 2001 |  |
| 1/1-3/31 | \$1,746,960 | (+4\%) | \$1,778,367 | (+2\%) | \$1,901,579 | (+7\%) | \$2,122,822 | (+12\%) | \$2,225,885 | (+5\%) |
| 4/1-6/30 | \$2,221,045 | (+1\%) | \$2,378,998 | (+7\%) | \$2,490,835 | (+5\%) | \$2,636,218 | (+6\%) | \$2,703,921 | (+3\%) |
| 7/1-9/30 | \$4,279,525 | (+6\%) | \$4,477,284 | (+5\%) | \$4,628,661 | (+3\%) | \$4,768,775 | (+3\%) | \$4,828,453 | (+1\%) |
| 10/1-12/31 | \$1,553,064 | (+4\%) | \$1,615,294 | (+4\%) | \$1,681,592 | (+4\%) | \$1,781,055 | (+6\%) | \$1,857,551 | (+4\%) |
| Total: | \$9,800,593 | (+4\%) | \$10,249,943 | (+5\%) | \$10,702,667 | (+4\%) | \$11,308,871 | (+6\%) | \$11,615,810 | (+3\%) |


|  | 2002 |  | 2003 |  | 2004 |  | 2005 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$2,299,449 | (+3\%) | \$2,233,904 | (-3\%) | \$2,397,962 | (+7\%) | \$2,529,452 | (+5\%) | \$2,791,852 | (+10\%) |
| 4/1-6/30 | \$3,046,451 | (+13\%) | \$2,977,893 | (-2\%) | \$3,182,362 | (+7\%) | \$3,476,198 | (+9\%) | \$3,757,351 | (+8\%) |
| 7/1-9/30 | \$5,177,793 | (+7\%) | \$5,381,443 | (+4\%) | \$5,673,641 | (+5\%) | \$6,244,250 | (+10\%) | \$6,858,101 | (+10\%) |
| 10/1-12/31 | \$1,898,648 | (+2\%) | \$2,018,325 | (+6\%) | \$2,170,824 | (+8\%) | \$2,379,719 | (+10\%) | \$2,711,349 | (+14\%) |
| Total: | \$12,422,340 | (+7\%) | \$12,611,566 | (+2\%) | \$13,424,789 | (+6\%) | \$14,629,619 | (+9\%) | \$16,118,652 | (+10\%) |


|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$3,056,377 | (+9\%) | \$3,346,472 | (+9\%) | \$2,958,645 | (-12\%) | \$2,876,459 | (-3\%) | \$3,218,844 | (+12\%) |
| 4/1-6/30 | \$4,285,479 | (+14\%) | \$4,496,795 | (+5\%) | \$4,165,802 | (-7\%) | \$4,441,809 | (+7\%) | \$4,604,715 | (+4\%) |
| 7/1-9/30 | \$7,647,039 | (+12\%) | \$7,710,880 | (+1\%) | \$7,397,218 | (-4\%) | \$8,411,240 | (+14\%) | \$8,996,232 | (+7\%) |
| 10/1-12/31 | \$2,977,332 | (+10\%) | \$2,818,847 | (-5\%) | \$2,679,927 | (-5\%) | \$2,969,152 | (+11\%) | \$3,272,133 | (+10\%) |
| Total: | \$17,966,228 | (+11\%) | \$18,372,994 | (+2\%) | \$17,201,592 | (-6\%) | \$18,698,660 | (+9\%) | \$20,091,923 | (+7\%) |
| $\underline{2012}$ |  |  | 2013 |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$3,536,530 | (+10\%) | \$3,858,015 | (+9\%) | \$4,111,789 | (+7\%) | \$4,472,342 | (+9\%) | \$4,514,862 | (+1\%) |
| 4/1-6/30 | \$5,261,618 | (+14\%) | \$5,651,985 | (+7\%) | \$6,310,517 | (+12\%) | \$6,755,003 | (+7\%) | \$7,328,565 | (+8\%) |
| 7/1-9/30 | \$9,842,968 | (+9\%) | \$10,539,258 | (+7\%) | \$11,502,396 | (+9\%) | \$12,158,820 | (+6\%) | \$13,121,214 | (+8\%) |
| 10/1-12/31 | \$3,623,664 | (+11\%) | \$3,641,726 | (+0\%) | \$4,177,921 | (+15\%) | \$4,244,673 | (+2\%) | \$4,403,274 | (+4\%) |
| Total: | 22,264,780 | (+11\%) | \$23,690,983 | (+6\%) | \$26,102,622 | (+10\%) | \$27,630,837 | +6\%) | \$29,367,915 | (+6\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ | $\underline{\mathbf{2 0 1 9}}$ | $\underline{\mathbf{2 0 2 1}}$ |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 4,835,801$ | $(+7 \%)$ | $\$ 5,230,432$ | $(+8 \%)$ | $\$ 6,240,561$ | $(+19 \%)$ | $\$ 5,847,415$ | $(-6 \%)$ | $\$ 7,519, \mathbf{1 7 0}$ | $(+29 \%)$ |
| $4 / 1-6 / 30$ | $\$ 7,789,563$ | $(+6 \%)$ | $\$ 8,357,510$ | $(+7 \%)$ | $\$ 9,146,508$ | $(+9 \%)$ | $\$ 3,984,680$ | $(-56 \%)$ | $\$ 12,856,958$ | $(+223 \%)$ |
| $7 / 1-9 / 30$ | $\$ 13,902,846$ | $(+6 \%)$ | $\$ 14,609,488$ | $(+5 \%)$ | $\$ 15,587,818$ | $(+7 \%)$ | $\$ 13,749,053$ | $(-12 \%)$ | $\$ 21,852,952$ | $(+59 \%)$ |
| $10 / 1-12 / 31$ | $\$ 4,520,887$ | $(+3 \%)$ | $\$ 5,195,857$ | $(+15 \%)$ | $\$ 5,394,998$ | $(+4 \%)$ | $\$ 5,433,083$ | $(+1 \%)$ | $\$ 8,531,885$ | $(+57 \%)$ |
| Total: | $\$ 31,049,098$ | $(+6 \%)$ | $\$ 33,393,287$ | $(+8 \%)$ | $\$ 36,369,885$ | $(+9 \%)$ | $\$ 29,014,231$ | $(-20 \%)$ | $\$ 50,760,965$ | $(+75 \%)$ |


|  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 11,691,491$ | $(+55 \%)$ | $\$ 11,963,920$ | $(+2 \%)$ | $\$ 10,915,871$ | $(-9 \%)$ | $\underline{\mathbf{2 0 2 4}}$ | $\underline{\mathbf{2 0 2 5}}$ | $\$ 0$ |
| $(+0 \%)$ | $\underline{\mathbf{2 0 2 6}}$ | $\$ 0$ | $(+0 \%)$ |  |  |  |  |  |  |
| $4 / 1-6 / 30$ | $\$ 14,212,725$ | $(+11 \%)$ | $\$ 15,068,592$ | $(+6 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $7 / 1-9 / 30$ | $\$ 23,077,695$ | $(+6 \%)$ | $\$ 25,060,248$ | $(+9 \%)$ | $\$ 0$ | $(+0 \%)$ | $(+0 \%)$ |  |  |
| $10 / 1-12 / 31$ | $\$ 9,041,489$ | $(+6 \%)$ | $\$ 9,050,381$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| Total: | $\$ 58,023,400$ | $(+14 \%)$ | $\$ 61,143,142$ | $(+5 \%)$ | $\$ 10,915,871$ | $(-9 \%)$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |

## CENTRAL MONTANA

Gross Lodging Tax Revenue
Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$110,826 |  | \$133,745 | (+21\%) | \$141,722 | (+6\%) | \$156,364 | (+10\%) |
| 4/1-6/30 |  |  | \$157,088 |  | \$179,053 | (+14\%) | \$197,761 | (+10\%) | \$225,981 | (+14\%) |
| 7/1-9/30 | \$198,343 |  | \$232,414 | (+17\%) | \$255,024 | (+10\%) | \$292,873 | (+15\%) | \$332,368 | (+13\%) |
| 10/1-12/31 | \$123,318 |  | \$140,787 | (+14\%) | \$159,324 | (+13\%) | \$174,136 | (+9\%) | \$199,596 | (+15\%) |
| Total: | \$321,661 |  | \$641,115 | (+16\%) | \$727,146 | (+13\%) | \$806,491 | (+11\%) | \$914,309 | (+13\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$177,471 | (+13\%) | \$162,275 | (-9\%) | \$168,459 | (+4\%) | \$169,466 | (+1\%) | \$178,611 | (+5\%) |
| 4/1-6/30 | \$231,292 | (+2\%) | \$242,114 | (+5\%) | \$224,904 | (-7\%) | \$237,655 | (+6\%) | \$242,062 | (+2\%) |
| 7/1-9/30 | \$344,618 | (+4\%) | \$339,844 | (-1\%) | \$322,917 | (-5\%) | \$351,348 | (+9\%) | \$350,486 | (-0\%) |
| 10/1-12/31 | \$186,132 | (-7\%) | \$187,325 | (+1\%) | \$180,389 | (-4\%) | \$198,374 | (+10\%) | \$201,482 | (+2\%) |
| Total: | \$939,514 | (+3\%) | \$931,557 | (-1\%) | \$896,669 | (-4\%) | \$956,843 | (+7\%) | \$972,641 | (+2\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$173,040 | (-3\%) | \$184,079 | (+6\%) | \$185,668 | (+1\%) | \$192,562 | (+4\%) | \$200,117 | (+4\%) |
| 4/1-6/30 | \$247,492 | (+2\%) | \$253,359 | (+2\%) | \$257,777 | (+2\%) | \$265,541 | (+3\%) | \$281,575 | (+6\%) |
| 7/1-9/30 | \$362,717 | (+3\%) | \$360,855 | (-1\%) | \$353,108 | (-2\%) | \$387,241 | (+10\%) | \$365,703 | (-6\%) |
| 10/1-12/31 | \$203,541 | (+1\%) | \$203,826 | (+0\%) | \$208,877 | (+2\%) | \$221,354 | (+6\%) | \$220,467 | (-0\%) |
| Total: | \$986,791 | (+1\%) | \$1,002,119 | (+2\%) | \$1,005,431 | (+0\%) | \$1,066,697 | (+6\%) | \$1,067,863 | (+0\%) |


|  | $\underline{\mathbf{2 0 0 2}}$ |  | $\underline{\mathbf{2 0 0 3}}$ |  | $\underline{\mathbf{2 0 0 4}}$ |  |  | $\underline{\mathbf{2 0 0 5}}$ |  | $(+4 \%)$ | $\$ 268,582$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 219,060$ | $(+9 \%)$ | $\$ 214,436$ | $(-2 \%)$ | $\$ 233,730$ | $(+9 \%)$ | $\$ 242,716$ | $(+11 \%)$ |  |  |  |
| $4 / 1-6 / 30$ | $\$ 299,288$ | $(+6 \%)$ | $\$ 300,020$ | $(+0 \%)$ | $\$ 300,753$ | $(+0 \%)$ | $\$ 342,713$ | $(+14 \%)$ | $\$ 370,839$ | $(+8 \%)$ |  |
| $7 / 1-9 / 30$ | $\$ 412,081$ | $(+13 \%)$ | $\$ 422,309$ | $(+2 \%)$ | $\$ 428,586$ | $(+1 \%)$ | $\$ 469,829$ | $(+10 \%)$ | $\$ 515,441$ | $(+10 \%)$ |  |
| $10 / 1-12 / 31$ | $\$ 234,757$ | $(+6 \%)$ | $\$ 241,252$ | $(+3 \%)$ | $\$ 261,137$ | $(+8 \%)$ | $\$ 270,971$ | $(+4 \%)$ | $\$ 307,399$ | $(+13 \%)$ |  |
| Total: | $\$ 1,165,186$ | $(+9 \%)$ | $\$ 1,178,017$ | $(+1 \%)$ | $\$ 1,224,206$ | $(+4 \%)$ | $\$ 1,326,229$ | $(+8 \%)$ | $\$ 1,462,261$ | $(+10 \%)$ |  |


|  | $\underline{2007}$ |  | $\underline{2008}$ |  | 2009 |  | 2010 |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$285,842 | (+6\%) | \$346,091 | (+21\%) | \$339,755 | (-2\%) | \$345,553 | (+2\%) | \$385,052 | (+11\%) |
| 4/1-6/30 | \$398,910 | (+8\%) | \$469,702 | (+18\%) | \$443,805 | (-6\%) | \$460,108 | (+4\%) | \$499,364 | (+9\%) |
| 7/1-9/30 | \$575,779 | (+12\%) | \$603,533 | (+5\%) | \$578,851 | (-4\%) | \$674,412 | (+17\%) | \$729,493 | (+8\%) |
| 10/1-12/31 | \$381,231 | (+24\%) | \$374,117 | (-2\%) | \$347,331 | (-7\%) | \$405,418 | (+17\%) | \$442,802 | (+9\%) |
| Total: | 1,641,761 | (+12\%) | 1,793,442 | (+9\%) | 1,709,742 | (-5\%) | \$1,885,491 | (+10\%) | \$2,056,710 | (+9\%) |


|  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 418, \underline{916}$ | $(+9 \%)$ | $\$ 411,710$ | $(-2 \%)$ | $\$ 426,630$ | $(+4 \%)$ | $\$ 430,601$ | $(+1 \%)$ | $\$ 438,312$ | $(+2 \%)$ |
| $4 / 1-6 / 30$ | $\$ 568,345$ | $(+14 \%)$ | $\$ 559,544$ | $(-2 \%)$ | $\$ 574,069$ | $(+3 \%)$ | $\$ 51,886$ | $(-4 \%)$ | $\$ 569,543$ | $(+3 \%)$ |
| $7 / 1-9 / 30$ | $\$ 782,392$ | $(+7 \%)$ | $\$ 747,797$ | $(-4 \%)$ | $\$ 765,595$ | $(+2 \%)$ | $\$ 744,395$ | $(-3 \%)$ | $\$ 757,565$ | $(+2 \%)$ |
| $10 / 1-12 / 31$ | $\$ 474,842$ | $(+7 \%)$ | $\$ 445,792$ | $(-6 \%)$ | $\$ 472,544$ | $(+6 \%)$ | $\$ 444,091$ | $(-6 \%)$ | $\$ 423,407$ | $(-5 \%)$ |
| Total: | $\$ 2,244,495$ | $(+9 \%)$ | $\$ 2,164,844$ | $(-4 \%)$ | $\$ 2,238,837$ | $(+3 \%)$ | $\$ 2,170,972$ | $(-3 \%)$ | $\$ 2,188,826$ | $(+1 \%)$ |


|  | $\underline{2017}$ |  | $\underline{2018}$ |  | $\underline{2019}$ |  | $\underline{2020}$ |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$456,453 | (+4\%) | \$440,477 | (-3\%) | \$438,566 | (-0\%) | \$397,837 | (-9\%) | \$367,003 | (-8\%) |
| 4/1-6/30 | \$574,351 | (+1\%) | \$577,095 | (+0\%) | \$626,064 | (+8\%) | \$291,841 | (-53\%) | \$654,346 | (+124\%) |
| 7/1-9/30 | \$769,503 | (+2\%) | \$792,641 | (+3\%) | \$826,868 | (+4\%) | \$521,058 | (-37\%) | \$952,562 | (+83\%) |
| 10/1-12/31 | \$433,235 | (+2\%) | \$469,598 | (+8\%) | \$487,961 | (+4\%) | \$368,339 | (-25\%) | \$575,733 | (+56\%) |
| Total: | \$2,233,542 | (+2\%) | \$2,279,811 | (+2\%) | \$2,379,459 | (+4\%) | \$1,579,075 | (-34\%) | \$2,549,644 | (+61\%) |


|  | 2022 |  | 2023 |  | 2024 |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$565,420 | (+54\%) | \$614,380 | (+9\%) | \$634,773 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$823,937 | (+26\%) | \$829,300 | (+1\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$1,184,812 | (+24\%) | \$1,153,126 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$605,051 | (+5\%) | \$656,771 | (+9\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$3,179,220 | (+25\%) | \$3,253,577 | (+2\%) | \$634,773 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  | \$232,246 |  | \$270,521 | (+16\%) | \$297,638 | (+10\%) | \$331,992 | (+12\%) |
| 4/1-6/30 |  | \$339,539 |  | \$373,659 | (+10\%) | \$420,945 | (+13\%) | \$491,800 | (+17\%) |
| 7/1-9/30 | \$598,602 | \$682,862 | (+14\%) | \$781,848 | (+14\%) | \$889,180 | (+14\%) | \$1,032,991 | (+16\%) |
| 10/1-12/31 | \$191,742 | \$228,026 | (+19\%) | \$245,985 | (+8\%) | \$263,122 | (+7\%) | \$302,393 | (+15\%) |
| Total: | \$790,343 | \$1,482,673 | (+15\%) | \$1,672,013 | (+13\%) | \$1,870,884 | (+12\%) | \$2,159,176 | (+15\%) |


|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$375,224 | (+13\%) | \$406,307 | (+8\%) | \$377,501 | (-7\%) | \$385,330 | (+2\%) | \$374,764 | (-3\%) |
| 4/1-6/30 | \$547,364 | (+11\%) | \$640,441 | (+17\%) | \$618,029 | (-3\%) | \$623,569 | (+1\%) | \$661,515 | (+6\%) |
| 7/1-9/30 | \$1,176,238 | (+14\%) | \$1,315,568 | (+12\%) | \$1,332,429 | (+1\%) | \$1,414,152 | (+6\%) | \$1,424,708 | (+1\%) |
| 10/1-12/31 | \$320,144 | (+6\%) | \$353,666 | (+10\%) | \$381,603 | (+8\%) | \$383,966 | (+1\%) | \$380,938 | (-1\%) |
| Total: | \$2,418,971 | (+12\%) | \$2,715,981 | (+12\%) | \$2,709,563 | (-0\%) | \$2,807,017 | (+4\%) | \$2,841,925 | (+1\%) |


|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$371,837 | (-1\%) | \$385,412 | (+4\%) | \$410,637 | (+7\%) | \$480,487 | (+17\%) | \$487,210 | (+1\%) |
| 4/1-6/30 | \$640,528 | (-3\%) | \$714,789 | (+12\%) | \$738,753 | (+3\%) | \$807,090 | (+9\%) | \$806,696 | (-0\%) |
| 7/1-9/30 | \$1,508,891 | (+6\%) | \$1,608,966 | (+7\%) | \$1,633,118 | (+2\%) | \$1,714,600 | (+5\%) | \$1,767,030 | (+3\%) |
| 10/1-12/31 | \$378,256 | (-1\%) | \$394,971 | (+4\%) | \$455,757 | (+15\%) | \$476,745 | (+5\%) | \$480,550 | (+1\%) |
| Total: | \$2,899,513 | (+2\%) | \$3,104,138 | (+7\%) | \$3,238,266 | (+4\%) | \$3,478,923 | (+7\%) | \$3,541,486 | (+2\%) |


| $\underline{2002}$ |  |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$434,276 | (-11\%) | \$435,119 | (+0\%) | \$539,388 | (+24\%) | \$540,825 | (+0\%) | \$602,301 | (+11\%) |
| 4/1-6/30 | \$831,345 | (+3\%) | \$908,601 | (+9\%) | \$966,168 | (+6\%) | \$1,062,068 | (+10\%) | \$1,141,643 | (+7\%) |
| 7/1-9/30 | \$1,896,165 | (+7\%) | \$1,908,121 | (+1\%) | \$2,096,381 | (+10\%) | \$2,315,882 | (+10\%) | \$2,501,124 | (+8\%) |
| 10/1-12/31 | \$500,009 | (+4\%) | \$516,193 | (+3\%) | \$580,683 | (+12\%) | \$624,687 | ( $+8 \%$ ) | \$734,366 | (+18\%) |
| Total: | \$3,661,794 | (+3\%) | \$3,768,033 | (+3\%) | \$4,182,621 | (+11\%) | \$4,543,463 | (+9\%) | \$4,979,434 | (+10\%) |


|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$678,977 | (+13\%) | \$751,333 | (+11\%) | \$643,940 | (-14\%) | \$649,145 | (+1\%) | \$694,007 | (+7\%) |
| 4/1-6/30 | \$1,280,312 | (+12\%) | \$1,356,614 | (+6\%) | \$1,206,026 | (-11\%) | \$1,267,634 | (+5\%) | \$1,242,530 | (-2\%) |
| 7/1-9/30 | \$2,772,259 | (+11\%) | \$2,827,399 | (+2\%) | \$2,652,570 | (-6\%) | \$2,986,965 | (+13\%) | \$3,141,278 | (+5\%) |
| 10/1-12/31 | \$784,882 | (+7\%) | \$742,881 | (-5\%) | \$689,308 | (-7\%) | \$729,729 | (+6\%) | \$763,388 | (+5\%) |
| Total: | \$5,516,431 | (+11\%) | \$5,678,227 | (+3\%) | \$5,191,844 | (-9\%) | \$5,633,473 | (+9\%) | \$5,841,204 | (+4\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$719,532 | (+4\%) | \$815,654 | (+13\%) | \$865,646 | (+6\%) | \$921,392 | (+6\%) | \$931,749 | (+1\%) |
| 4/1-6/30 | \$1,369,193 | (+10\%) | \$1,543,684 | (+13\%) | \$1,626,411 | (+5\%) | \$1,823,026 | (+12\%) | \$2,037,244 | (+12\%) |
| 7/1-9/30 | \$3,501,573 | (+11\%) | \$3,841,865 | (+10\%) | \$4,090,212 | (+6\%) | \$4,231,163 | (+3\%) | \$4,704,948 | (+11\%) |
| 10/1-12/31 | \$846,317 | (+11\%) | \$881,410 | (+4\%) | \$960,111 | ( $+9 \%$ ) | \$974,067 | (+1\%) | \$1,085,646 | (+11\%) |
| Total: | \$6,436,615 | (+10\%) | \$7,082,613 | (+10\%) | \$7,542,381 | (+6\%) | \$7,949,649 | (+5\%) | \$8,759,587 | (+10\%) |


|  | 2017 |  | $\underline{2018}$ |  | 2019 |  | 2020 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$998,214 | (+7\%) | \$1,073,447 | (+8\%) | \$1,312,025 | (+22\%) | \$1,293,238 | (-1\%) | \$2,027,967 | (+57\%) |
| 4/1-6/30 | \$2,205,139 | (+8\%) | \$2,519,930 | (+14\%) | \$2,838,816 | (+13\%) | \$1,336,666 | (-53\%) | \$4,424,433 | (+231\%) |
| 7/1-9/30 | \$5,254,219 | (+12\%) | \$5,562,755 | (+6\%) | \$6,128,665 | (+10\%) | \$5,448,160 | (-11\%) | \$8,664,099 | (+59\%) |
| 10/1-12/31 | \$1,134,004 | (+4\%) | \$1,322,180 | (+17\%) | \$1,357,613 | ( $+3 \%$ ) | \$1,533,886 | (+13\%) | \$2,493,425 | (+63\%) |
| Total: | \$9,591,575 | (+9\%) | \$10,478,312 | (+9\%) | \$11,637,118 | (+11\%) | \$9,611,951 | (-17\%) | \$17,609,924 | (+83\%) |


|  | 2022 |  | 2023 |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$2,892,849 | (+43\%) | \$2,825,805 | (-2\%) | \$2,729,464 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$5,084,337 | (+15\%) | \$4,988,653 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$9,746,695 | (+12\%) | \$9,913,350 | (+2\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$2,557,918 | (+3\%) | \$2,479,297 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) |
| Total: | \$20,281,798 | (+15\%) | \$20,207,105 | (-0\%) | \$2,729,464 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$22,997 |  | \$20,873 | (-9\%) | \$23,107 | (+11\%) | \$24,938 | (+8\%) |
| 4/1-6/30 |  |  | \$33,208 |  | \$33,923 | (+2\%) | \$38,214 | (+13\%) | \$41,369 | (+8\%) |
| 7/1-9/30 | \$40,393 |  | \$41,372 | (+2\%) | \$44,912 | (+9\%) | \$49,161 | (+9\%) | \$56,364 | (+15\%) |
| 10/1-12/31 | \$28,777 |  | \$28,127 | (-2\%) | \$31,211 | (+11\%) | \$32,889 | (+5\%) | \$39,213 | (+19\%) |
| Total: | \$69,170 |  | \$125,704 | (+0\%) | \$130,919 | (+4\%) | \$143,371 | (+10\%) | \$161,884 | (+13\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$28,424 | (+14\%) | \$27,258 | (-4\%) | \$27,224 | (-0\%) | \$28,221 | (+4\%) | \$31,042 | (+10\%) |
| 4/1-6/30 | \$44,944 | (+9\%) | \$45,024 | (+0\%) | \$45,900 | (+2\%) | \$46,737 | (+2\%) | \$50,879 | (+9\%) |
| 7/1-9/30 | \$55,892 | (-1\%) | \$60,708 | (+9\%) | \$61,985 | (+2\%) | \$62,772 | (+1\%) | \$64,664 | (+3\%) |
| 10/1-12/31 | \$37,525 | (-4\%) | \$44,190 | (+18\%) | \$45,612 | (+3\%) | \$49,783 | (+9\%) | \$47,516 | (-5\%) |
| Total: | \$166,785 | (+3\%) | \$177,180 | (+6\%) | \$180,722 | (+2\%) | \$187,512 | (+4\%) | \$194,100 | (+4\%) |


|  | $\underline{\mathbf{1 9 9 7}}$ |  |  | $\underline{\mathbf{1 9 9 8}}$ |  | $\underline{\mathbf{1 9 9 9}}$ |  | $\underline{\mathbf{2 0 0 0}}$ | $\underline{\mathbf{2 0 0 1}}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 33,424$ | $(+8 \%)$ | $\$ 31,451$ | $(-6 \%)$ | $\$ 26,027$ | $(-17 \%)$ | $\$ 31,257$ | $(+20 \%)$ | $\$ 33,806$ |
| $4 / 1-6 / 30$ | $\$ 53,678$ | $(+6 \%)$ | $\$ 50,647$ | $(-6 \%)$ | $\$ 46,446$ | $(-8 \%)$ | $\$ 51,299$ | $(+10 \%)$ | $\$ 48,561$ |
| $7 / 1-9 / 30$ | $\$ 72,216$ | $(+12 \%)$ | $\$ 68,660$ | $(-5 \%)$ | $\$ 65,891$ | $(-4 \%)$ | $\$ 70,848$ | $(+8 \%)$ | $\$ 68,477$ |
| $10 / 1-12 / 31$ | $\$ 47,315$ | $(-0 \%)$ | $\$ 45,044$ | $(-5 \%)$ | $\$ 45,019$ | $(-0 \%)$ | $\$ 48,719$ | $(+8 \%)$ | $\$ 50,719$ |
| Total: | $\$ 206,633$ | $(+6 \%)$ | $\$ 195,802$ | $(-5 \%)$ | $\$ 183,383$ | $(-6 \%)$ | $\$ 202,123$ | $(+10 \%)$ | $\$ 201,563$ |


|  | 2002 |  | 2003 | 2004 |  |  | $\underline{2005}$ |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$33,145 | (-2\%) | \$38,934 | (+17\%) | \$38,880 | (-0\%) | \$42,676 | (+10\%) | \$48,544 | (+14\%) |
| 4/1-6/30 | \$55,067 | (+13\%) | \$63,307 | (+15\%) | \$64,085 | (+1\%) | \$66,275 | (+3\%) | \$71,574 | (+8\%) |
| 7/1-9/30 | \$73,278 | (+7\%) | \$80,017 | (+9\%) | \$85,534 | (+7\%) | \$92,491 | (+8\%) | \$91,779 | (-1\%) |
| 10/1-12/31 | \$54,695 | (+8\%) | \$60,235 | (+10\%) | \$63,410 | (+5\%) | \$69,435 | (+10\%) | \$70,775 | (+2\%) |
| Total: | \$216,185 | (+7\%) | \$242,493 | (+12\%) | \$251,908 | (+4\%) | \$270,876 | (+8\%) | \$282,672 | (+4\%) |


|  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$49,064 | (+1\%) | \$56,591 | (+15\%) | \$62,114 | (+10\%) | \$63,770 | (+3\%) | \$81,628 | (+28\%) |
| 4/1-6/30 | \$79,807 | (+12\%) | \$81,171 | (+2\%) | \$82,026 | (+1\%) | \$99,657 | (+21\%) | \$108,426 | (+9\%) |
| 7/1-9/30 | \$92,964 | (+1\%) | \$104,135 | (+12\%) | \$105,296 | (+1\%) | \$129,811 | (+23\%) | \$142,892 | (+10\%) |
| 10/1-12/31 | \$75,664 | (+7\%) | \$84,648 | (+12\%) | \$83,257 | (-2\%) | \$102,163 | (+23\%) | \$118,306 | (+16\%) |
| Total: | \$297,498 | (+5\%) | \$326,546 | (+10\%) | \$332,692 | (+2\%) | \$395,401 | (+19\%) | \$451,252 | (+14\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$101,962 | (+25\%) | \$182,303 | (+79\%) | \$141,157 | (-23\%) | \$134,608 | (-5\%) | \$90,399 | (-33\%) |
| 4/1-6/30 | \$168,618 | (+56\%) | \$191,826 | (+14\%) | \$204,469 | (+7\%) | \$181,744 | (-11\%) | \$134,716 | (-26\%) |
| 7/1-9/30 | \$244,766 | (+71\%) | \$237,419 | (-3\%) | \$261,947 | (+10\%) | \$210,123 | (-20\%) | \$170,250 | (-19\%) |
| 10/1-12/31 | \$204,786 | (+73\%) | \$203,924 | (-0\%) | \$224,738 | (+10\%) | \$154,515 | (-31\%) | \$121,580 | (-21\%) |
| Total: | \$720,132 | (+60\%) | \$815,471 | (+13\%) | \$832,312 | (+2\%) | \$680,991 | (-18\%) | \$516,946 | (-24\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ |  | $\underline{\mathbf{2 0 1 9}}$ |  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 77,947$ | $(-14 \%)$ | $\$ 73,654$ | $(-6 \%)$ | $\$ 82,717$ | $(+12 \%)$ | $\$ 76,509$ | $(-8 \%)$ | $\$ 77,945$ | $(+2 \%)$ |
| $4 / 1-6 / 30$ | $\$ 133,170$ | $(-1 \%)$ | $\$ 128,246$ | $(-4 \%)$ | $\$ 140,726$ | $(+10 \%)$ | $\$ 85,638$ | $(-39 \%)$ | $\$ 146,394$ | $(+71 \%)$ |
| $7 / 1-9 / 30$ | $\$ 152,157$ | $(-11 \%)$ | $\$ 159,654$ | $(+5 \%)$ | $\$ 176,929$ | $(+11 \%)$ | $\$ 140,918$ | $(-20 \%)$ | $\$ 174,147$ | $(+24 \%)$ |
| $10 / 1-12 / 31$ | $\$ 111,092$ | $(-9 \%)$ | $\$ 126,995$ | $(+14 \%)$ | $\$ 129,866$ | $(+2 \%)$ | $\$ 124,306$ | $(-4 \%)$ | $\$ 151,938$ | $(+22 \%)$ |
| Total: | $\$ 474,366$ | $(-8 \%)$ | $\$ 488,549$ | $(+3 \%)$ | $\$ 530,239$ | $(+9 \%)$ | $\$ 427,371$ | $(-19 \%)$ | $\$ 550,423$ | $(+29 \%)$ |


|  | 2022 |  | 2023 |  | 2024 |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$87,912 | (+13\%) | \$92,565 | (+5\%) | \$93,809 | (+1\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$157,043 | (+7\%) | \$163,657 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$178,088 | (+2\%) | \$192,583 | (+8\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$153,113 | (+1\%) | \$161,564 | (+6\%) | \$0 | ( $+0 \%$ ) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) |
| Total: | \$576,157 | (+5\%) | \$610,369 | (+6\%) | \$93,809 | (+1\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$2,238,837 |  | \#REF! | \#REF! | \$205,197 | \#REF! | \$201,548 | (-2\%) |
| 4/1-6/30 |  |  | \$253,897 |  | \$278,631 | (+10\%) | \$292,437 | (+5\%) | \$324,333 | (+11\%) |
| 7/1-9/30 | \$309,468 |  | \$332,896 | (+8\%) | \$358,200 | (+8\%) | \$384,619 | (+7\%) | \$456,901 | (+19\%) |
| 10/1-12/31 | \$185,005 |  | \$201,547 | (+9\%) | \$212,543 | (+5\%) | \$218,308 | (+3\%) | \$248,152 | (+14\%) |
| Total: | \$494,473 |  | \$3,027,177 | (+8\%) | \#REF! | \#REF! | \$1,100,560 | \#REF! | \$1,230,934 | (+12\%) |
| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$233,431 | (+16\%) | \$219,962 | (-6\%) | \$242,571 | (+10\%) | \$257,552 | (+6\%) | \$288,342 | (+12\%) |
| 4/1-6/30 | \$345,646 | (+7\%) | \$345,975 | (+0\%) | \$379,588 | (+10\%) | \$403,190 | (+6\%) | \$447,609 | (+11\%) |
| 7/1-9/30 | \$424,648 | (-7\%) | \$479,943 | (+13\%) | \$524,783 | (+9\%) | \$548,049 | (+4\%) | \$581,318 | (+6\%) |
| 10/1-12/31 | \$238,207 | (-4\%) | \$267,387 | (+12\%) | \$296,085 | (+11\%) | \$319,594 | (+8\%) | \$333,184 | (+4\%) |
| Total: | \$1,241,932 | (+1\%) | \$1,313,268 | (+6\%) | \$1,443,026 | (+10\%) | \$1,528,385 | (+6\%) | \$1,650,453 | (+8\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$291,037 | (+1\%) | \$304,279 | (+5\%) | \$321,419 | (+6\%) | \$348,991 | (+9\%) | \$373,935 | (+7\%) |
| 4/1-6/30 | \$439,965 | (-2\%) | \$471,957 | (+7\%) | \$483,002 | (+2\%) | \$496,506 | (+3\%) | \$561,178 | (+13\%) |
| 7/1-9/30 | \$573,126 | (-1\%) | \$600,954 | (+5\%) | \$615,743 | (+2\%) | \$677,158 | (+10\%) | \$680,091 | (+0\%) |
| 10/1-12/31 | \$334,562 | (+0\%) | \$353,022 | (+6\%) | \$349,372 | (-1\%) | \$371,712 | (+6\%) | \$421,072 | (+13\%) |
| Total: | \$1,638,689 | (-1\%) | \$1,730,212 | (+6\%) | \$1,769,536 | (+2\%) | \$1,894,367 | (+7\%) | \$2,036,277 | (+7\%) |


|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | 2005 |  | $\underline{2006}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$434,347 | (+16\%) | \$388,462 | (-11\%) | \$414,927 | (+7\%) | \$429,106 | (+3\%) | \$475,244 | (+11\%) |
| 4/1-6/30 | \$740,307 | (+32\%) | \$605,343 | (-18\%) | \$608,649 | (+1\%) | \$648,558 | (+7\%) | \$704,545 | (+9\%) |
| 7/1-9/30 | \$705,031 | (+4\%) | \$734,740 | (+4\%) | \$740,188 | (+1\%) | \$778,089 | (+5\%) | \$902,956 | (+16\%) |
| 10/1-12/31 | \$413,039 | (-2\%) | \$440,771 | (+7\%) | \$450,200 | (+2\%) | \$490,048 | (+9\%) | \$551,972 | (+13\%) |
| Total: | \$2,292,724 | +13\%) | 2,169,317 | (-5\%) | \$2,213,964 | (+2\%) | \$2,345,800 | (+6\%) | \$2,634,716 | (+12\%) |


|  | 2007 |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$514,741 | (+8\%) | \$572,888 | (+11\%) | \$570,591 | (-0\%) | \$566,618 | (-1\%) | \$608,704 | (+7\%) |
| 4/1-6/30 | \$809,655 | (+15\%) | \$845,422 | (+4\%) | \$835,282 | (-1\%) | \$851,454 | (+2\%) | \$948,137 | (+11\%) |
| 7/1-9/30 | \$1,036,637 | (+15\%) | \$1,028,191 | (-1\%) | \$995,927 | (-3\%) | \$1,109,459 | (+11\%) | \$1,367,149 | (+23\%) |
| 10/1-12/31 | \$621,935 | (+13\%) | \$615,894 | (-1\%) | \$582,669 | (-5\%) | \$661,517 | (+14\%) | \$803,828 | (+22\%) |
| Total: | \$2,982,968 | (+13\%) | \$3,062,394 | (+3\%) | \$2,984,468 | (-3\%) | \$3,189,047 | (+7\%) | \$3,727,818 | (+17\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | $\underline{2014}$ |  | $\underline{\mathbf{2 0 1 5}}$ |  | $\underline{\mathbf{2 0 1 6}}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 765,742$ | $(+26 \%)$ | $\$ 752,374$ | $(-2 \%)$ | $\$ 833,843$ | $(+11 \%)$ | $\$ 883,663$ | $(+6 \%)$ | $\$ 772,232$ | $(-13 \%)$ |
| $4 / 1-6 / 30$ | $\$ 1,102,260$ | $(+16 \%)$ | $\$ 1,143,804$ | $(+4 \%)$ | $\$ 1,302,844$ | $(+14 \%)$ | $\$ 1,238,747$ | $(-5 \%)$ | $\$ 1,263,192$ | $(+2 \%)$ |
| $7 / 1-9 / 30$ | $\$ 1,348,030$ | $(-1 \%)$ | $\$ 1,332,369$ | $(-1 \%)$ | $\$ 1,567,404$ | $(+18 \%)$ | $\$ 1,604,697$ | $(+2 \%)$ | $\$ 1,579,678$ | $(-2 \%)$ |
| $10 / 1-12 / 31$ | $\$ 83,800$ | $(+4 \%)$ | $\$ 833,318$ | $(-0 \%)$ | $\$ 978,615$ | $(+17 \%)$ | $\$ 885,629$ | $(-10 \%)$ | $\$ 861,364$ | $(-3 \%)$ |
| Total: | $\$ 4,051,832$ | $(+9 \%)$ | $\$ 4,061,865$ | $(+0 \%)$ | $\$ 4,682,705$ | $(+15 \%)$ | $\$ 4,612,736$ | $(-1 \%)$ | $\$ 4,476,466$ | $(-3 \%)$ |


|  | $\underline{2017}$ |  | $\underline{2018}$ |  | $\underline{2019}$ |  | $\underline{2020}$ |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$814,083 | (+5\%) | \$804,679 | (-1\%) | \$888,654 | (+10\%) | \$728,642 | (-18\%) | \$759,199 | (+4\%) |
| 4/1-6/30 | \$1,335,310 | (+6\%) | \$1,267,614 | (-5\%) | \$1,222,784 | (-4\%) | \$580,140 | (-53\%) | \$1,442,595 | (+149\%) |
| 7/1-9/30 | \$1,479,298 | (-6\%) | \$1,502,783 | (+2\%) | \$1,550,675 | (+3\%) | \$1,182,552 | (-24\%) | \$1,938,372 | (+64\%) |
| 10/1-12/31 | \$852,639 | (-1\%) | \$963,406 | (+13\%) | \$939,232 | (-3\%) | \$729,043 | (-22\%) | \$1,109,435 | (+52\%) |
| Total: | \$4,481,330 | (+0\%) | \$4,538,482 | (+1\%) | \$4,601,346 | (+1\%) | \$3,220,378 | (-30\%) | \$5,249,601 | (+63\%) |


|  | 2022 |  | 2023 |  | $\underline{2024}$ |  | 2025 |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$1,041,331 | (+37\%) | \$1,131,861 | (+9\%) | \$1,160,273 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$1,837,958 | (+27\%) | \$1,917,804 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$2,035,067 | (+5\%) | \$2,290,435 | (+13\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$1,200,972 | (+8\%) | \$1,281,512 | ( $+7 \%$ ) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$6,115,328 | (+16\%) | \$6,621,612 | (+8\%) | \$1,160,273 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) |

## SOUTHWEST MONTANA

Gross Lodging Tax Revenue
Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$116,002 |  | \$131,554 | (+13\%) | \$133,440 | (+1\%) | \$151,575 | (+14\%) |
| 4/1-6/30 |  |  | \$179,247 |  | \$204,764 | (+14\%) | \$224,672 | (+10\%) | \$236,761 | (+5\%) |
| 7/1-9/30 | \$250,194 |  | \$275,829 | (+10\%) | \$299,260 | (+8\%) | \$335,113 | (+12\%) | \$373,487 | (+11\%) |
| 10/1-12/31 | \$124,965 |  | \$136,448 | (+9\%) | \$143,415 | ( $+5 \%$ ) | \$150,329 | (+5\%) | \$174,865 | (+16\%) |
| Total: | \$375,159 |  | \$707,526 | (+10\%) | \$778,994 | (+10\%) | \$843,554 | (+8\%) | \$936,688 | (+11\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$171,146 | (+13\%) | \$177,709 | (+4\%) | \$178,880 | (+1\%) | \$193,870 | (+8\%) | \$184,346 | (-5\%) |
| 4/1-6/30 | \$263,209 | (+11\%) | \$284,094 | (+8\%) | \$303,746 | (+7\%) | \$308,737 | (+2\%) | \$297,989 | (-3\%) |
| 7/1-9/30 | \$415,092 | (+11\%) | \$446,729 | (+8\%) | \$459,864 | (+3\%) | \$474,511 | (+3\%) | \$451,360 | (-5\%) |
| 10/1-12/31 | \$185,906 | (+6\%) | \$195,670 | (+5\%) | \$208,792 | (+7\%) | \$198,161 | (-5\%) | \$214,837 | (+8\%) |
| Total: | \$1,035,353 | (+11\%) | \$1,104,202 | (+7\%) | \$1,151,282 | (+4\%) | \$1,175,278 | (+2\%) | \$1,148,533 | (-2\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | 2001 |  |
| 1/1-3/31 | \$200,830 | (+9\%) | \$213,791 | (+6\%) | \$226,400 | (+6\%) | \$227,811 | (+1\%) | \$235,119 | (+3\%) |
| 4/1-6/30 | \$324,646 | (+9\%) | \$336,559 | (+4\%) | \$342,358 | (+2\%) | \$374,545 | (+9\%) | \$373,898 | (-0\%) |
| 7/1-9/30 | \$520,296 | (+15\%) | \$535,791 | (+3\%) | \$550,315 | (+3\%) | \$575,449 | (+5\%) | \$561,751 | (-2\%) |
| 10/1-12/31 | \$248,154 | (+16\%) | \$236,602 | (-5\%) | \$236,540 | (-0\%) | \$252,798 | (+7\%) | \$250,721 | (-1\%) |
| Total: | \$1,293,925 | (+13\%) | \$1,322,744 | (+2\%) | \$1,355,613 | (+2\%) | \$1,430,604 | (+6\%) | \$1,421,489 | (-1\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | 2004 |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$233,891 | (-1\%) | \$246,951 | (+6\%) | \$262,128 | (+6\%) | \$297,040 | (+13\%) | \$317,519 | (+7\%) |
| 4/1-6/30 | \$407,665 | (+9\%) | \$405,453 | (-1\%) | \$437,153 | (+8\%) | \$468,958 | (+7\%) | \$524,806 | (+12\%) |
| 7/1-9/30 | \$608,361 | (+8\%) | \$638,768 | (+5\%) | \$668,984 | (+5\%) | \$707,149 | (+6\%) | \$765,971 | (+8\%) |
| 10/1-12/31 | \$260,233 | (+4\%) | \$276,166 | (+6\%) | \$308,265 | (+12\%) | \$318,728 | (+3\%) | \$373,294 | (+17\%) |
| Total: | \$1,510,151 | (+6\%) | \$1,567,338 | (+4\%) | \$1,676,529 | (+7\%) | \$1,791,874 | (+7\%) | \$1,981,590 | (+11\%) |


|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$360,624 | (+14\%) | \$367,126 | (+2\%) | \$363,374 | (-1\%) | \$343,816 | (-5\%) | \$391,221 | (+14\%) |
| 4/1-6/30 | \$576,055 | (+10\%) | \$581,710 | (+1\%) | \$547,630 | (-6\%) | \$581,879 | (+6\%) | \$561,462 | (-4\%) |
| 7/1-9/30 | \$837,138 | (+9\%) | \$819,291 | (-2\%) | \$797,589 | (-3\%) | \$868,318 | (+9\%) | \$898,661 | (+3\%) |
| 10/1-12/31 | \$404,245 | ( $+8 \%$ ) | \$394,722 | (-2\%) | \$374,216 | (-5\%) | \$391,310 | (+5\%) | \$432,991 | (+11\%) |
| Total: | \$2,178,061 | (+10\%) | \$2,162,849 | (-1\%) | \$2,082,808 | (-4\%) | \$2,185,323 | (+5\%) | \$2,284,335 | (+5\%) |
|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$406,336 | (+4\%) | \$426,045 | (+5\%) | \$425,958 | (-0\%) | \$469,909 | (+10\%) | \$483,495 | (+3\%) |
| 4/1-6/30 | \$648,257 | (+15\%) | \$634,243 | (-2\%) | \$730,287 | (+15\%) | \$776,761 | (+6\%) | \$843,500 | (+9\%) |
| 7/1-9/30 | \$963,859 | (+7\%) | \$970,589 | (+1\%) | \$1,057,882 | (+9\%) | \$1,150,071 | (+9\%) | \$1,191,900 | (+4\%) |
| 10/1-12/31 | \$450,606 | (+4\%) | \$437,620 | (-3\%) | \$506,774 | (+16\%) | \$528,873 | (+4\%) | \$574,830 | (+9\%) |
| Total: | \$2,469,059 | (+8\%) | \$2,468,497 | (-0\%) | \$2,720,902 | (+10\%) | \$2,925,614 | (+8\%) | \$3,093,725 | (+6\%) |


|  | 2017 |  | 2018 |  | 2019 |  | $\underline{2020}$ |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$508,927 | (+5\%) | \$519,703 | (+2\%) | \$595,409 | (+15\%) | \$493,095 | (-17\%) | \$579,556 | (+18\%) |
| 4/1-6/30 | \$885,560 | (+5\%) | \$942,093 | (+6\%) | \$1,022,993 | (+9\%) | \$439,180 | (-57\%) | \$1,268,949 | (+189\%) |
| 7/1-9/30 | \$1,269,506 | (+7\%) | \$1,309,572 | (+3\%) | \$1,361,517 | (+4\%) | \$1,144,515 | (-16\%) | \$1,962,431 | (+71\%) |
| 10/1-12/31 | \$573,694 | (-0\%) | \$636,496 | (+11\%) | \$675,141 | (+6\%) | \$560,570 | (-17\%) | \$977,139 | (+74\%) |
| Total: | \$3,237,687 | (+5\%) | \$3,407,863 | (+5\%) | \$3,655,060 | (+7\%) | \$2,637,360 | (-28\%) | \$4,788,075 | (+82\%) |


|  | $\underline{2022}$ |  | $\underline{2023}$ |  | 2024 |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$893,927 | (+54\%) | \$1,075,810 | (+20\%) | \$959,486 | (-11\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$1,576,232 | (+24\%) | \$1,631,383 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$2,304,665 | (+17\%) | \$2,177,807 | (-6\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$1,136,160 | (+16\%) | \$1,017,004 | (-10\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$5,910,983 | (+23\%) | \$5,902,004 | (-0\%) | \$959,486 | (-11\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$210,588 |  | \$240,652 | (+14\%) | \$291,756 | (+21\%) | \$359,792 | (+23\%) |
| 4/1-6/30 |  |  | \$201,677 |  | \$227,251 | (+13\%) | \$267,808 | (+18\%) | \$301,605 | (+13\%) |
| 7/1-9/30 | \$381,776 |  | \$409,919 | (+7\%) | \$461,840 | (+13\%) | \$562,880 | (+22\%) | \$657,424 | (+17\%) |
| 10/1-12/31 | \$123,067 |  | \$139,000 | (+13\%) | \$170,791 | (+23\%) | \$174,767 | (+2\%) | \$207,649 | (+19\%) |
| Total: | \$504,843 |  | \$961,185 | (+9\%) | \$1,100,535 | (+14\%) | \$1,297,212 | (+18\%) | \$1,526,469 | (+18\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$419,398 | (+17\%) | \$465,587 | (+11\%) | \$492,770 | (+6\%) | \$533,526 | (+8\%) | \$625,985 | (+17\%) |
| 4/1-6/30 | \$360,406 | (+19\%) | \$381,234 | (+6\%) | \$420,232 | (+10\%) | \$485,955 | (+16\%) | \$496,771 | (+2\%) |
| 7/1-9/30 | \$762,989 | (+16\%) | \$880,860 | (+15\%) | \$955,413 | (+8\%) | \$1,091,942 | (+14\%) | \$1,155,781 | (+6\%) |
| 10/1-12/31 | \$237,965 | (+15\%) | \$265,611 | (+12\%) | \$296,149 | (+11\%) | \$330,890 | (+12\%) | \$321,024 | (-3\%) |
| Total: | \$1,780,758 | (+17\%) | \$1,993,292 | (+12\%) | \$2,164,564 | (+9\%) | \$2,442,313 | (+13\%) | \$2,599,561 | (+6\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$676,793 | (+8\%) | \$659,355 | (-3\%) | \$731,427 | (+11\%) | \$841,714 | (+15\%) | \$895,698 | (+6\%) |
| 4/1-6/30 | \$514,735 | (+4\%) | \$551,687 | (+7\%) | \$622,499 | (+13\%) | \$641,238 | (+3\%) | \$632,012 | (-1\%) |
| 7/1-9/30 | \$1,242,279 | (+7\%) | \$1,302,058 | (+5\%) | \$1,410,485 | (+8\%) | \$1,343,479 | (-5\%) | \$1,385,400 | (+3\%) |
| 10/1-12/31 | \$341,235 | (+6\%) | \$381,829 | (+12\%) | \$386,026 | (+1\%) | \$409,727 | (+6\%) | \$434,023 | (+6\%) |
| Total: | \$2,775,042 | (+7\%) | \$2,894,929 | (+4\%) | \$3,150,438 | (+9\%) | \$3,236,158 | (+3\%) | \$3,347,132 | (+3\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$944,731 | (+5\%) | \$910,004 | (-4\%) | \$908,908 | (-0\%) | \$977,090 | (+8\%) | \$1,079,662 | (+10\%) |
| 4/1-6/30 | \$712,779 | (+13\%) | \$695,170 | (-2\%) | \$805,554 | (+16\%) | \$887,626 | (+10\%) | \$943,944 | (+6\%) |
| 7/1-9/30 | \$1,482,876 | (+7\%) | \$1,597,488 | (+8\%) | \$1,653,968 | (+4\%) | \$1,880,810 | (+14\%) | \$2,080,830 | (+11\%) |
| 10/1-12/31 | \$435,914 | (+0\%) | \$483,707 | (+11\%) | \$507,130 | (+5\%) | \$605,849 | (+19\%) | \$673,542 | (+11\%) |
| Total: | \$3,576,300 | (+7\%) | \$3,686,369 | (+3\%) | \$3,875,561 | (+5\%) | \$4,351,376 | (+12\%) | \$4,777,979 | (+10\%) |
|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | 2011 |  |
| 1/1-3/31 | \$1,167,130 | (+8\%) | \$1,252,443 | (+7\%) | \$978,872 | (-22\%) | \$907,557 | (-7\%) | \$1,058,232 | (+17\%) |
| 4/1-6/30 | \$1,140,741 | (+21\%) | \$1,162,176 | (+2\%) | \$1,051,034 | (-10\%) | \$1,181,076 | (+12\%) | \$1,244,795 | (+5\%) |
| 7/1-9/30 | \$2,332,262 | (+12\%) | \$2,328,332 | (-0\%) | \$2,266,985 | (-3\%) | \$2,642,276 | (+17\%) | \$2,716,759 | (+3\%) |
| 10/1-12/31 | \$709,375 | (+5\%) | \$606,585 | (-14\%) | \$603,147 | (-1\%) | \$679,016 | (+13\%) | \$710,819 | (+5\%) |
| Total: | \$5,349,508 | (+12\%) | \$5,349,537 | (+0\%) | \$4,900,038 | (-8\%) | \$5,409,925 | (+10\%) | \$5,730,604 | (+6\%) |
|  | $\underline{2012}$ |  | 2013 |  | $\underline{2014}$ |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$1,124,042 | (+6\%) | \$1,269,928 | (+13\%) | \$1,418,555 | (+12\%) | \$1,632,169 | (+15\%) | \$1,798,676 | (+10\%) |
| 4/1-6/30 | \$1,404,944 | (+13\%) | \$1,578,884 | (+12\%) | \$1,872,436 | (+19\%) | \$2,182,839 | (+17\%) | \$2,480,370 | (+14\%) |
| 7/1-9/30 | \$3,002,348 | (+11\%) | \$3,409,219 | (+14\%) | \$3,759,356 | (+10\%) | \$4,218,370 | (+12\%) | \$4,716,873 | (+12\%) |
| 10/1-12/31 | \$811,313 | (+14\%) | \$839,661 | (+3\%) | \$1,035,138 | (+23\%) | \$1,257,497 | (+21\%) | \$1,336,447 | (+6\%) |
| Total: | \$6,342,647 | (+11\%) | \$7,097,693 | (+12\%) | \$8,085,485 | (+14\%) | \$9,290,875 | (+15\%) | \$10,332,366 | (+11\%) |


|  | 2017 |  | $\underline{2018}$ |  | 2019 |  | $\underline{2020}$ |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$1,980,177 | (+10\%) | \$2,318,472 | (+17\%) | \$2,923,191 | (+26\%) | \$2,858,094 | (-2\%) | \$3,707,501 | (+30\%) |
| 4/1-6/30 | \$2,656,034 | (+7\%) | \$2,922,532 | (+10\%) | \$3,295,125 | (+13\%) | \$1,251,214 | (-62\%) | \$4,920,240 | (+293\%) |
| 7/1-9/30 | \$4,978,163 | (+6\%) | \$5,282,084 | (+6\%) | \$5,543,163 | (+5\%) | \$5,311,850 | (-4\%) | \$8,161,342 | (+54\%) |
| 10/1-12/31 | \$1,416,223 | ( $+6 \%$ ) | \$1,677,182 | (+18\%) | \$1,805,184 | ( $+8 \%$ ) | \$2,116,939 | (+17\%) | \$3,224,215 | (+52\%) |
| Total: | \$11,030,597 | (+7\%) | \$12,200,270 | (+11\%) | \$13,566,663 | +11\%) | \$11,538,096 | (-15\%) | \$20,013,297 | (+73\%) |


|  | $\underline{2022}$ |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$6,210,052 | (+67\%) | \$6,223,499 | (+0\%) | \$5,338,065 | (-14\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$4,733,218 | (-4\%) | \$5,537,795 | (+17\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$7,628,368 | (-7\%) | \$9,332,947 | (+22\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$3,388,276 | (+5\%) | \$3,454,234 | (+2\%) | \$0 | ( $+0 \%$ ) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$21,959,913 | (+10\%) | \$24,548,475 | (+12\%) | \$5,338,065 | (-14\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.


$$
\begin{aligned}
& \text { CITY OF BELGRADE } \\
& \text { Gross Lodging Tax Revenue }
\end{aligned}
$$

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
The total collections are not representative of the amount of funding received by Regions or


|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) | \$0 | (+0\%) |
| Total: | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| $\underline{2002}$ |  |  | 2003 |  | 2004 |  | 2005 |  | 2006 |  |
| 1/1-3/31 | \$0 | (+0\%) | \$12,254 | (+0\%) | \$12,712 | (+4\%) | \$15,210 | (+20\%) | \$17,689 | (+16\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$15,107 | (+0\%) | \$17,806 | (+18\%) | \$20,533 | (+15\%) | \$23,155 | (+13\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$24,517 | (+0\%) | \$27,588 | (+13\%) | \$30,390 | (+10\%) | \$35,536 | (+17\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$11,695 | (+0\%) | \$12,439 | (+6\%) | \$16,868 | (+36\%) | \$17,367 | (+3\%) |
| Total: | \$0 | (+0\%) | \$63,573 | (+0\%) | \$70,544 | (+11\%) | \$83,001 | (+18\%) | \$93,747 | (+13\%) |
|  | $\underline{2007}$ |  | 2008 |  | 2009 |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$18,811 | (+6\%) | \$17,961 | (-5\%) | \$21,303 | (+19\%) | \$19,568 | (-8\%) | \$19,286 | (-1\%) |
| 4/1-6/30 | \$25,096 | (+8\%) | \$24,547 | (-2\%) | \$30,287 | (+23\%) | \$30,145 | (-0\%) | \$27,660 | (-8\%) |
| 7/1-9/30 | \$40,479 | (+14\%) | \$49,037 | (+21\%) | \$50,535 | (+3\%) | \$54,026 | (+7\%) | \$51,423 | (-5\%) |
| 10/1-12/31 | \$18,563 | (+7\%) | \$22,788 | ( $+23 \%$ ) | \$21,884 | (-4\%) | \$23,998 | (+10\%) | \$21,994 | (-8\%) |
| Total: | \$102,949 | (+10\%) | \$114,333 | ( $+11 \%$ ) | \$124,010 | (+8\%) | \$127,736 | (+3\%) | \$120,362 | (-6\%) |
|  | 2012 |  | $\underline{2013}$ |  | 2014 |  | 2015 |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$20,747 | (+8\%) | \$23,687 | (+14\%) | \$34,310 | (+45\%) | \$38,516 | (+12\%) | \$44,060 | (+14\%) |
| 4/1-6/30 | \$33,804 | (+22\%) | \$39,119 | (+16\%) | \$62,704 | (+60\%) | \$71,172 | (+14\%) | \$75,682 | (+6\%) |
| 7/1-9/30 | \$56,167 | (+9\%) | \$67,377 | (+20\%) | \$104,234 | (+55\%) | \$111,716 | (+7\%) | \$111,777 | (+0\%) |
| 10/1-12/31 | \$23,395 | (+6\%) | \$36,710 | ( $+57 \%$ ) | \$45,197 | (+23\%) | \$50,289 | (+11\%) | \$50,928 | (+1\%) |
| Total: | \$134,112 | (+11\%) | \$166,893 | (+24\%) | \$246,446 | (+48\%) | \$271,692 | (+10\%) | \$282,447 | (+4\%) |
|  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  |
| 1/1-3/31 | \$50,898 | (+16\%) | \$51,408 | (+1\%) | \$60,391 | (+17\%) | \$64,599 | (+7\%) | \$89,508 | (+39\%) |
| 4/1-6/30 | \$78,888 | (+4\%) | \$78,444 | (-1\%) | \$88,298 | (+13\%) | \$42,652 | (-52\%) | \$141,504 | (+232\%) |
| 7/1-9/30 | \$114,195 | (+2\%) | \$120,155 | (+5\%) | \$130,028 | (+8\%) | \$122,231 | (-6\%) | \$206,055 | (+69\%) |
| 10/1-12/31 | \$53,905 | (+6\%) | \$53,873 | (-0\%) | \$69,018 | (+28\%) | \$68,890 | (-0\%) | \$120,945 | ( $+76 \%$ ) |
| Total: | \$297,885 | (+5\%) | \$303,880 | (+2\%) | \$347,735 | (+14\%) | \$298,372 | (-14\%) | \$558,011 | (+87\%) |
|  | 2022 |  | 2023 |  | 2024 |  | 2025 |  | $\underline{2026}$ |  |
| 1/1-3/31 | \$149,108 | (+67\%) | \$122,849 | (-18\%) | \$120,761 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$186,205 | (+32\%) | \$140,224 | (-25\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$224,092 | (+9\%) | \$189,856 | (-15\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$115,138 | (-5\%) | \$105,412 | (-8\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$674,543 | (+21\%) | \$558,341 | (-17\%) | \$120,761 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) |

## BIG SKY RESORT AREA DISTRICT <br> Gross Lodging Tax Revenue

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$81,884 |  | \$91,393 | (+12\%) | \$116,221 | (+27\%) | \$170,268 | (+47\%) |
| 4/1-6/30 |  |  | \$11,968 |  | \$10,329 | (-14\%) | \$18,529 | (+79\%) | \$26,367 | (+42\%) |
| 7/1-9/30 | \$21,859 |  | \$31,698 | (+45\%) | \$24,587 | (-22\%) | \$38,988 | (+59\%) | \$53,344 | (+37\%) |
| 10/1-12/31 | \$18,175 |  | \$18,959 | (+4\%) | \$26,964 | (+42\%) | \$37,640 | (+40\%) | \$39,820 | (+6\%) |
| Total: | \$40,034 |  | \$144,508 | (+27\%) | \$153,272 | (+6\%) | \$211,379 | (+38\%) | \$289,799 | (+37\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$189,935 | (+12\%) | \$208,536 | (+10\%) | \$220,634 | (+6\%) | \$219,026 | (-1\%) | \$304,764 | (+39\%) |
| 4/1-6/30 | \$35,800 | (+36\%) | \$25,159 | (-30\%) | \$38,392 | (+53\%) | \$45,218 | (+18\%) | \$39,086 | (-14\%) |
| 7/1-9/30 | \$71,817 | (+35\%) | \$99,105 | (+38\%) | \$97,232 | (-2\%) | \$111,088 | (+14\%) | \$111,450 | (+0\%) |
| 10/1-12/31 | \$45,439 | (+14\%) | \$55,646 | (+22\%) | \$60,129 | (+8\%) | \$86,338 | (+44\%) | \$79,444 | (-8\%) |
| Total: | \$342,991 | (+18\%) | \$388,447 | (+13\%) | \$416,387 | (+7\%) | \$461,669 | (+11\%) | \$534,745 | (+16\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$338,459 | (+11\%) | \$309,788 | (-8\%) | \$342,500 | (+11\%) | \$407,612 | (+19\%) | \$483,822 | (+19\%) |
| 4/1-6/30 | \$56,371 | (+44\%) | \$47,401 | (-16\%) | \$65,586 | (+38\%) | \$61,504 | (-6\%) | \$44,807 | (-27\%) |
| 7/1-9/30 | \$125,456 | (+13\%) | \$138,547 | (+10\%) | \$155,826 | (+12\%) | \$171,887 | (+10\%) | \$193,415 | (+13\%) |
| 10/1-12/31 | \$83,439 | ( $+5 \%$ ) | \$82,802 | (-1\%) | \$84,389 | (+2\%) | \$112,954 | (+34\%) | \$106,152 | (-6\%) |
| Total: | \$603,726 | (+13\%) | \$578,538 | (-4\%) | \$648,302 | (+12\%) | \$753,957 | (+16\%) | \$828,195 | (+10\%) |
|  | $\underline{2002}$ |  | 2003 |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$486,012 | (+0\%) | \$496,147 | (+2\%) | \$500,690 | (+1\%) | \$547,076 | (+9\%) | \$594,205 | (+9\%) |
| 4/1-6/30 | \$72,627 | (+62\%) | \$53,556 | (-26\%) | \$67,272 | (+26\%) | \$73,437 | (+9\%) | \$61,567 | (-16\%) |
| 7/1-9/30 | \$175,250 | (-9\%) | \$184,175 | (+5\%) | \$203,414 | (+10\%) | \$248,507 | (+22\%) | \$253,817 | (+2\%) |
| 10/1-12/31 | \$96,051 | (-10\%) | \$119,524 | (+24\%) | \$134,602 | (+13\%) | \$166,253 | (+24\%) | \$181,443 | (+9\%) |
| Total: | \$829,939 | (+0\%) | \$853,402 | (+3\%) | \$905,979 | (+6\%) | \$1,035,274 | (+14\%) | \$1,091,032 | (+5\%) |


|  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$664,149 | (+12\%) | \$730,005 | (+10\%) | \$531,010 | (-27\%) | \$464,710 | (-12\%) | \$577,537 | (+24\%) |
| 4/1-6/30 | \$107,607 | (+75\%) | \$64,701 | (-40\%) | \$50,047 | (-23\%) | \$62,642 | (+25\%) | \$110,525 | (+76\%) |
| 7/1-9/30 | \$271,089 | (+7\%) | \$232,179 | (-14\%) | \$168,926 | (-27\%) | \$187,424 | (+11\%) | \$182,385 | (-3\%) |
| 10/1-12/31 | \$177,148 | (-2\%) | \$126,063 | (-29\%) | \$145,814 | (+16\%) | \$154,133 | (+6\%) | \$154,895 | (+0\%) |
| Total: | \$1,219,993 | (+12\%) | \$1,152,948 | (-5\%) | \$895,797 | (-22\%) | \$868,908 | (-3\%) | \$1,025,341 | (+18\%) |


|  | $\underline{2012}$ |  | 2013 |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$586,826 | (+2\%) | \$697,706 | (+19\%) | \$788,467 | (+13\%) | \$934,891 | (+19\%) | \$1,010,495 | (+8\%) |
| 4/1-6/30 | \$99,828 | (-10\%) | \$121,327 | (+22\%) | \$163,076 | (+34\%) | \$197,468 | (+21\%) | \$201,384 | (+2\%) |
| 7/1-9/30 | \$285,016 | (+56\%) | \$375,495 | (+32\%) | \$387,741 | (+3\%) | \$471,763 | (+22\%) | \$547,412 | (+16\%) |
| 10/1-12/31 | \$190,023 | (+23\%) | \$208,065 | (+9\%) | \$267,020 | (+28\%) | \$324,673 | (+22\%) | \$356,629 | (+10\%) |
| Total: | \$1,161,692 | (+13\%) | \$1,402,594 | (+21\%) | \$1,606,304 | (+15\%) | \$1,928,796 | (+20\%) | \$2,115,920 | (+10\%) |


|  | $\underline{2017}$ |  | $\underline{2018}$ |  | 2019 |  | 2020 |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$1,108,258 | (+10\%) | \$1,393,479 | (+26\%) | \$1,736,373 | (+25\%) | \$1,733,356 | (-0\%) | \$2,040,609 | (+18\%) |
| 4/1-6/30 | \$226,423 | (+12\%) | \$274,595 | (+21\%) | \$301,033 | (+10\%) | \$133,519 | (-56\%) | \$669,112 | (+401\%) |
| 7/1-9/30 | \$559,313 | (+2\%) | \$607,079 | (+9\%) | \$665,022 | (+10\%) | \$789,723 | (+19\%) | \$1,297,868 | (+64\%) |
| 10/1-12/31 | \$383,674 | (+8\%) | \$464,016 | (+21\%) | \$539,422 | (+16\%) | \$660,889 | (+23\%) | \$941,581 | (+42\%) |
| Total: | \$2,277,669 | (+8\%) | \$2,739,169 | (+20\%) | \$3,241,850 | (+18\%) | \$3,317,487 | (+2\%) | \$4,949,171 | (+49\%) |


|  |  | $\mathbf{2 0 2 2}$ | $\underline{\mathbf{2 0 2 3}}$ | $\underline{\mathbf{2 0 2 4}}$ | $\underline{\mathbf{2 0 2 5}}$ |  | $\underline{\mathbf{2 0 2 6}}$ | $\$ 0$ | $(+0 \%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 3,789,609$ | $(+86 \%)$ | $\$ 3,738,994$ | $(-1 \%)$ | $\$ 3,092,412$ | $(-17 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $4 / 1-6 / 30$ | $\$ 632,547$ | $(-5 \%)$ | $\$ 766,665$ | $(+21 \%)$ | $\$ 0$ | $(+0 \%)$ | $(+0 \%)$ | $(+0 \%)$ |  |
| $7 / 1-9 / 30$ | $\$ 1,532,242$ | $(+18 \%)$ | $\$ 1,686,918$ | $(+10 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $10 / 1-12 / 31$ | $\$ 1,165,486$ | $(+24 \%)$ | $\$ 1,198,941$ | $(+3 \%)$ | $\$ 0 \%)$ |  |  |  |  |
| Total: | $\$ 7,119,884$ | $(+44 \%)$ | $\$ 7,391,518$ | $(+4 \%)$ | $\$ 3,092,412$ | $(-17 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$140,190 |  | \$152,811 | (+9\%) | \$167,011 | (+9\%) | \$154,323 | (-8\%) |
| 4/1-6/30 |  |  | \$187,466 |  | \$204,662 | (+9\%) | \$213,422 | (+4\%) | \$218,343 | (+2\%) |
| 7/1-9/30 | \$214,046 |  | \$238,655 | (+11\%) | \$253,831 | (+6\%) | \$261,838 | (+3\%) | \$292,709 | (+12\%) |
| 10/1-12/31 | \$138,651 |  | \$154,320 | (+11\%) | \$160,945 | (+4\%) | \$156,426 | (-3\%) | \$181,733 | (+16\%) |
| Total: | \$352,697 |  | \$720,631 | (+11\%) | \$772,249 | (+7\%) | \$798,697 | (+3\%) | \$847,108 | (+6\%) |
| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$182,064 | (+18\%) | \$178,194 | (-2\%) | \$194,567 | (+9\%) | \$207,248 | (+7\%) | \$237,924 | (+15\%) |
| 4/1-6/30 | \$235,398 | (+8\%) | \$247,715 | (+5\%) | \$265,494 | (+7\%) | \$289,554 | (+9\%) | \$332,975 | (+15\%) |
| 7/1-9/30 | \$291,382 | (-0\%) | \$336,573 | (+16\%) | \$366,952 | (+9\%) | \$379,364 | (+3\%) | \$404,754 | (+7\%) |
| 10/1-12/31 | \$178,395 | (-2\%) | \$202,831 | (+14\%) | \$223,619 | (+10\%) | \$242,825 | (+9\%) | \$257,225 | (+6\%) |
| Total: | \$887,239 | (+5\%) | \$965,312 | (+9\%) | \$1,050,632 | (+9\%) | \$1,118,991 | (+7\%) | \$1,232,878 | (+10\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$239,419 | (+1\%) | \$239,726 | (+0\%) | \$257,006 | (+7\%) | \$279,136 | (+9\%) | \$312,278 | (+12\%) |
| 4/1-6/30 | \$319,739 | (-4\%) | \$347,100 | (+9\%) | \$353,050 | (+2\%) | \$368,569 | (+4\%) | \$419,818 | (+14\%) |
| 7/1-9/30 | \$396,878 | (-2\%) | \$419,344 | (+6\%) | \$446,808 | (+7\%) | \$489,223 | (+9\%) | \$487,752 | (-0\%) |
| 10/1-12/31 | \$247,682 | (-4\%) | \$261,179 | (+5\%) | \$274,672 | (+5\%) | \$286,780 | (+4\%) | \$328,513 | (+15\%) |
| Total: | \$1,203,719 | (-2\%) | \$1,267,349 | (+5\%) | \$1,331,537 | (+5\%) | \$1,423,707 | (+7\%) | \$1,548,362 | (+9\%) |


|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$370,819 | (+19\%) | \$311,875 | (-16\%) | \$332,968 | (+7\%) | \$334,458 | (+0\%) | \$377,471 | (+13\%) |
| 4/1-6/30 | \$586,890 | (+40\%) | \$435,291 | (-26\%) | \$431,874 | (-1\%) | \$461,358 | (+7\%) | \$503,176 | (+9\%) |
| 7/1-9/30 | \$499,938 | (+2\%) | \$507,779 | (+2\%) | \$506,266 | (-0\%) | \$542,738 | (+7\%) | \$633,796 | (+17\%) |
| 10/1-12/31 | \$303,887 | (-7\%) | \$324,020 | (+7\%) | \$330,027 | (+2\%) | \$366,175 | (+11\%) | \$409,060 | (+12\%) |
| Total: | \$1,761,534 | +14\%) | \$1,578,965 | (-10\%) | \$1,601,134 | (+1\%) | 1,704,730 | (+6\%) | \$1,923,503 | +13\%) |


|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$417,974 | (+11\%) | \$460,624 | (+10\%) | \$468,491 | (+2\%) | \$465,677 | (-1\%) | \$463,047 | (-1\%) |
| 4/1-6/30 | \$591,448 | (+18\%) | \$619,898 | (+5\%) | \$612,466 | (-1\%) | \$629,790 | (+3\%) | \$657,915 | (+4\%) |
| 7/1-9/30 | \$748,608 | (+18\%) | \$747,273 | (-0\%) | \$706,543 | (-5\%) | \$775,759 | (+10\%) | \$953,657 | (+23\%) |
| 10/1-12/31 | \$469,713 | ( $+15 \%$ ) | \$467,784 | (-0\%) | \$435,256 | (-7\%) | \$482,332 | (+11\%) | \$568,481 | (+18\%) |
| Total: | \$2,227,743 | (+16\%) | \$2,295,579 | (+3\%) | \$2,222,756 | (-3\%) | \$2,353,557 | (+6\%) | \$2,643,100 | (+12\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$572,580 | (+24\%) | \$567,032 | (-1\%) | \$633,249 | (+12\%) | \$673,315 | (+6\%) | \$617,508 | (-8\%) |
| 4/1-6/30 | \$777,769 | (+18\%) | \$804,302 | (+3\%) | \$906,160 | (+13\%) | \$895,517 | (-1\%) | \$909,493 | (+2\%) |
| 7/1-9/30 | \$926,899 | (-3\%) | \$918,574 | (-1\%) | \$1,059,373 | (+15\%) | \$1,154,382 | (+9\%) | \$1,112,001 | (-4\%) |
| 10/1-12/31 | \$607,534 | (+7\%) | \$589,962 | (-3\%) | \$686,551 | (+16\%) | \$665,868 | (-3\%) | \$636,423 | (-4\%) |
| Total: | \$2,884,781 | (+9\%) | \$2,879,870 | (-0\%) | \$3,285,334 | (+14\%) | \$3,389,082 | (+3\%) | \$3,275,425 | (-3\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ | $\underline{\mathbf{2 0 1 9}}$ | $\underline{2021}$ | $\underline{\mathbf{2 0 2 0}}$ |  | $(+4 \%)$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 644,626$ | $(+4 \%)$ | $\$ 650,633$ | $(+1 \%)$ | $\$ 709,458$ | $(+9 \%)$ | $\$ 575,666$ | $(-19 \%)$ | $\$ 597,094$ | $(+4 \%)$ |
| $4 / 1-6 / 30$ | $\$ 965,800$ | $(+6 \%)$ | $\$ 931,798$ | $(-4 \%)$ | $\$ 868,347$ | $(-7 \%)$ | $\$ 396,662$ | $(-54 \%)$ | $\$ 1,039,818$ | $(+162 \%)$ |
| $7 / 1-9 / 30$ | $\$ 1,035,416$ | $(-7 \%)$ | $\$ 1,068,332$ | $(+3 \%)$ | $\$ 1,089,152$ | $(+2 \%)$ | $\$ 806,821$ | $(-26 \%)$ | $\$ 1,369,508$ | $(+70 \%)$ |
| $10 / 1-12 / 31$ | $\$ 643,562$ | $(+1 \%)$ | $\$ 712,051$ | $(+11 \%)$ | $\$ 685,712$ | $(-4 \%)$ | $\$ 497,019$ | $(-28 \%)$ | $\$ 784,797$ | $(+58 \%)$ |
| Total: | $\$ 3,289,404$ | $(+0 \%)$ | $\$ 3,362,814$ | $(+2 \%)$ | $\$ 3,352,669$ | $(-0 \%)$ | $\$ 2,276,168$ | $(-32 \%)$ | $\$ 3,791,217$ | $(+67 \%)$ |


|  | 2022 |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$795,302 | (+33\%) | \$837,186 | (+5\%) | \$834,664 | (-0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$1,285,374 | (+24\%) | \$1,285,306 | (-0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$1,386,142 | (+1\%) | \$1,468,309 | (+6\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$857,496 | (+9\%) | \$839,008 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$4,324,315 | (+14\%) | \$4,429,809 | (+2\%) | \$834,664 | (-0\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors
They should not be considered an equal correlation of increase or decrease in the number of travelers.
The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$56,048 |  | \$62,673 | (+12\%) | \$74,196 | (+18\%) | \$75,360 | (+2\%) |
| 4/1-6/30 |  |  | \$72,327 |  | \$88,941 | (+23\%) | \$90,078 | (+1\%) | \$97,117 | (+8\%) |
| 7/1-9/30 | \$98,478 |  | \$108,119 | (+10\%) | \$123,271 | (+14\%) | \$131,701 | (+7\%) | \$150,124 | (+14\%) |
| 10/1-12/31 | \$50,854 |  | \$55,043 | (+8\%) | \$65,489 | (+19\%) | \$63,844 | (-3\%) | \$75,717 | (+19\%) |
| Total: | \$149,332 |  | \$291,537 | (+9\%) | \$340,374 | (+17\%) | \$359,819 | (+6\%) | \$398,318 | (+11\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$89,021 | (+18\%) | \$99,865 | (+12\%) | \$104,120 | (+4\%) | \$99,358 | (-5\%) | \$101,954 | (+3\%) |
| 4/1-6/30 | \$112,264 | (+16\%) | \$128,156 | (+14\%) | \$135,544 | (+6\%) | \$139,899 | (+3\%) | \$138,386 | (-1\%) |
| 7/1-9/30 | \$167,931 | (+12\%) | \$198,156 | (+18\%) | \$210,859 | (+6\%) | \$219,100 | (+4\%) | \$215,386 | (-2\%) |
| 10/1-12/31 | \$85,593 | (+13\%) | \$90,487 | (+6\%) | \$99,309 | (+10\%) | \$99,447 | (+0\%) | \$89,091 | (-10\%) |
| Total: | \$454,809 | (+14\%) | \$516,664 | (+14\%) | \$549,832 | (+6\%) | \$557,804 | (+1\%) | \$544,817 | (-2\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$99,451 | (-2\%) | \$106,868 | (+7\%) | \$109,819 | (+3\%) | \$121,559 | (+11\%) | \$123,402 | (+2\%) |
| 4/1-6/30 | \$134,830 | (-3\%) | \$147,813 | (+10\%) | \$158,122 | (+7\%) | \$158,282 | (+0\%) | \$189,760 | (+20\%) |
| 7/1-9/30 | \$233,386 | (+8\%) | \$235,265 | (+1\%) | \$244,029 | (+4\%) | \$232,813 | (-5\%) | \$255,130 | (+10\%) |
| 10/1-12/31 | \$98,541 | (+11\%) | \$104,193 | (+6\%) | \$106,075 | (+2\%) | \$102,848 | (-3\%) | \$130,322 | (+27\%) |
| Total: | \$566,208 | (+4\%) | \$594,139 | (+5\%) | \$618,044 | (+4\%) | \$615,502 | (-0\%) | \$698,614 | (+14\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | 2006 |  |
| 1/1-3/31 | \$138,811 | (+12\%) | \$137,869 | (-1\%) | \$150,669 | (+9\%) | \$156,845 | (+4\%) | \$187,581 | (+20\%) |
| 4/1-6/30 | \$190,231 | (+0\%) | \$189,335 | (-0\%) | \$210,063 | (+11\%) | \$232,091 | (+10\%) | \$258,529 | (+11\%) |
| 7/1-9/30 | \$268,223 | (+5\%) | \$298,930 | (+11\%) | \$302,135 | (+1\%) | \$343,574 | (+14\%) | \$397,689 | (+16\%) |
| 10/1-12/31 | \$127,866 | (-2\%) | \$146,189 | (+14\%) | \$150,757 | (+3\%) | \$178,722 | (+19\%) | \$199,066 | (+11\%) |
| Total: | \$725,130 | (+4\%) | \$772,323 | (+7\%) | \$813,625 | (+5\%) | \$911,231 | (+12\%) | \$1,042,865 | (+14\%) |
|  | $\underline{2007}$ |  | 2008 |  | $\underline{2009}$ |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$209,440 | (+12\%) | \$220,728 | (+5\%) | \$200,736 | (-9\%) | \$202,811 | (+1\%) | \$239,004 | (+18\%) |
| 4/1-6/30 | \$303,207 | (+17\%) | \$320,029 | (+6\%) | \$287,620 | (-10\%) | \$308,158 | (+7\%) | \$338,724 | (+10\%) |
| 7/1-9/30 | \$427,175 | (+7\%) | \$431,855 | (+1\%) | \$424,738 | (-2\%) | \$528,615 | (+24\%) | \$532,678 | (+1\%) |
| 10/1-12/31 | \$223,917 | (+12\%) | \$205,310 | (-8\%) | \$200,977 | (-2\%) | \$220,482 | (+10\%) | \$251,265 | (+14\%) |
| Total: | \$1,163,739 | (+12\%) | \$1,177,921 | (+1\%) | \$1,114,071 | (-5\%) | \$1,260,066 | (+13\%) | \$1,361,671 | (+8\%) |
|  | $\underline{2012}$ |  | $\underline{2013}$ |  | $\underline{2014}$ |  | 2015 |  | 2016 |  |
| 1/1-3/31 | \$263,148 | (+10\%) | \$283,866 | (+8\%) | \$293,622 | (+3\%) | \$329,304 | (+12\%) | \$357,935 | (+9\%) |
| 4/1-6/30 | \$379,020 | (+12\%) | \$418,473 | (+10\%) | \$467,050 | (+12\%) | \$542,420 | (+16\%) | \$577,176 | (+6\%) |
| 7/1-9/30 | \$591,160 | (+11\%) | \$702,503 | (+19\%) | \$778,371 | (+11\%) | \$872,424 | (+12\%) | \$928,303 | (+6\%) |
| 10/1-12/31 | \$267,564 | (+6\%) | \$313,975 | (+17\%) | \$342,883 | (+9\%) | \$394,339 | (+15\%) | \$380,686 | (-3\%) |
| Total: | \$1,500,892 | (+10\%) | \$1,718,816 | (+15\%) | \$1,881,925 | (+9\%) | \$2,138,488 | (+14\%) | \$2,244,100 | (+5\%) |


|  | $\underline{2017}$ |  | $\underline{2018}$ |  | $\underline{2019}$ |  | $\underline{2020}$ |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$377,911 | (+6\%) | \$403,002 | (+7\%) | \$483,413 | (+20\%) | \$472,796 | (-2\%) | \$641,735 | (+36\%) |
| 4/1-6/30 | \$620,163 | (+7\%) | \$657,376 | (+6\%) | \$749,113 | (+14\%) | \$296,847 | (-60\%) | \$1,127,137 | (+280\%) |
| 7/1-9/30 | \$990,861 | (+7\%) | \$1,074,389 | (+8\%) | \$1,118,305 | (+4\%) | \$926,699 | (-17\%) | \$1,795,080 | (+94\%) |
| 10/1-12/31 | \$419,286 | (+10\%) | \$477,693 | (+14\%) | \$526,989 | (+10\%) | \$491,751 | (-7\%) | \$883,787 | (+80\%) |
| Total: | \$2,408,222 | (+7\%) | \$2,612,460 | (+8\%) | \$2,877,820 | (+10\%) | \$2,188,093 | (-24\%) | \$4,447,738 | (+103\%) |


|  | 2022 |  | 2023 |  | 2024 |  | $\underline{2025}$ |  | 2026 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$1,043,530 | (+63\%) | \$1,052,105 | (+1\%) | \$980,862 | (-7\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$1,334,796 | (+18\%) | \$1,394,837 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$1,925,770 | (+7\%) | \$1,957,847 | (+2\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$1,005,005 | (+14\%) | \$949,426 | (-6\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$5,309,101 | (+19\%) | \$5,354,214 | (+1\%) | \$980,862 | (-7\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$45,061 |  | \$50,314 | (+12\%) | \$52,143 | (+4\%) | \$61,621 | (+18\%) |
| 4/1-6/30 |  |  | \$66,212 |  | \$77,655 | (+17\%) | \$87,104 | (+12\%) | \$94,803 | (+9\%) |
| 7/1-9/30 | \$89,979 |  | \$106,424 | (+18\%) | \$112,613 | (+6\%) | \$127,544 | (+13\%) | \$150,086 | (+18\%) |
| 10/1-12/31 | \$43,019 |  | \$48,492 | (+13\%) | \$49,902 | (+3\%) | \$57,492 | (+15\%) | \$65,450 | (+14\%) |
| Total: | \$132,998 |  | \$266,189 | (+16\%) | \$290,484 | (+9\%) | \$324,283 | (+12\%) | \$371,960 | (+15\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$70,400 | (+14\%) | \$72,212 | (+3\%) | \$77,445 | (+7\%) | \$72,130 | (-7\%) | \$70,823 | (-2\%) |
| 4/1-6/30 | \$104,224 | (+10\%) | \$114,932 | (+10\%) | \$120,809 | (+5\%) | \$116,277 | (-4\%) | \$116,334 | (+0\%) |
| 7/1-9/30 | \$162,272 | (+8\%) | \$174,953 | (+8\%) | \$173,093 | (-1\%) | \$181,345 | (+5\%) | \$171,158 | (-6\%) |
| 10/1-12/31 | \$67,438 | (+3\%) | \$71,324 | (+6\%) | \$69,598 | (-2\%) | \$71,805 | (+3\%) | \$76,928 | (+7\%) |
| Total: | \$404,334 | (+9\%) | \$433,421 | (+7\%) | \$440,945 | (+2\%) | \$441,557 | (+0\%) | \$435,243 | (-1\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | 2001 |  |
| 1/1-3/31 | \$78,029 | (+10\%) | \$91,949 | (+18\%) | \$88,250 | (-4\%) | \$92,430 | (+5\%) | \$88,514 | (-4\%) |
| 4/1-6/30 | \$130,566 | (+12\%) | \$139,455 | (+7\%) | \$133,790 | (-4\%) | \$146,054 | (+9\%) | \$141,722 | (-3\%) |
| 7/1-9/30 | \$202,612 | (+18\%) | \$202,418 | (-0\%) | \$211,169 | (+4\%) | \$211,460 | (+0\%) | \$201,495 | (-5\%) |
| 10/1-12/31 | \$97,985 | (+27\%) | \$86,460 | (-12\%) | \$84,648 | (-2\%) | \$88,791 | (+5\%) | \$85,320 | (-4\%) |
| Total: | \$509,192 | (+17\%) | \$520,282 | (+2\%) | \$517,857 | (-0\%) | \$538,735 | (+4\%) | \$517,050 | (-4\%) |
|  | $\underline{2002}$ |  | 2003 |  | 2004 |  | 2005 |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$97,586 | (+10\%) | \$96,457 | (-1\%) | \$106,751 | (+11\%) | \$105,674 | (-1\%) | \$122,846 | (+16\%) |
| 4/1-6/30 | \$146,724 | (+4\%) | \$155,814 | (+6\%) | \$157,551 | (+1\%) | \$162,674 | (+3\%) | \$175,703 | (+8\%) |
| 7/1-9/30 | \$203,601 | (+1\%) | \$224,876 | (+10\%) | \$230,955 | (+3\%) | \$238,128 | (+3\%) | \$246,717 | (+4\%) |
| 10/1-12/31 | \$85,486 | (+0\%) | \$100,186 | (+17\%) | \$98,825 | (-1\%) | \$102,737 | (+4\%) | \$121,083 | (+18\%) |
| Total: | \$533,397 | (+3\%) | \$577,333 | (+8\%) | \$594,082 | (+3\%) | \$609,213 | (+3\%) | \$666,349 | (+9\%) |
|  | 2007 |  | $\underline{2008}$ |  | $\underline{2009}$ |  | 2010 |  | $\underline{2011}$ |  |
| 1/1-3/31 | \$133,146 | (+8\%) | \$144,517 | (+9\%) | \$130,906 | (-9\%) | \$132,130 | (+1\%) | \$138,834 | (+5\%) |
| 4/1-6/30 | \$207,176 | (+18\%) | \$200,015 | (-3\%) | \$193,344 | (-3\%) | \$198,079 | (+2\%) | \$187,770 | (-5\%) |
| 7/1-9/30 | \$279,596 | (+13\%) | \$276,149 | (-1\%) | \$277,832 | (+1\%) | \$297,053 | (+7\%) | \$299,477 | (+1\%) |
| 10/1-12/31 | \$136,244 | (+13\%) | \$133,927 | (-2\%) | \$129,155 | (-4\%) | \$131,593 | (+2\%) | \$145,015 | (+10\%) |
| Total: | \$756,162 | (+13\%) | \$754,608 | (-0\%) | \$731,237 | (-3\%) | \$758,855 | (+4\%) | \$771,095 | (+2\%) |
|  | $\underline{2012}$ |  | 2013 |  | $\underline{2014}$ |  | 2015 |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$156,869 | (+13\%) | \$157,705 | (+1\%) | \$160,419 | (+2\%) | \$172,241 | (+7\%) | \$183,657 | (+7\%) |
| 4/1-6/30 | \$210,003 | (+12\%) | \$220,238 | (+5\%) | \$243,889 | (+11\%) | \$261,009 | (+7\%) | \$273,103 | (+5\%) |
| 7/1-9/30 | \$300,852 | (+0\%) | \$338,106 | (+12\%) | \$351,421 | (+4\%) | \$381,858 | (+9\%) | \$397,485 | (+4\%) |
| 10/1-12/31 | \$149,194 | (+3\%) | \$146,190 | (-2\%) | \$168,854 | (+16\%) | \$174,875 | (+4\%) | \$183,714 | ( $+5 \%$ ) |
| Total: | \$816,918 | (+6\%) | \$862,239 | (+6\%) | \$924,583 | (+7\%) | \$989,984 | (+7\%) | 1,037,960 | (+5\%) |


|  | $\underline{2017}$ |  | 2018 |  | $\underline{2019}$ |  | $\underline{2020}$ |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$184,149 | (+0\%) | \$203,790 | (+11\%) | \$200,376 | (-2\%) | \$177,912 | (-11\%) | \$183,517 | (+3\%) |
| 4/1-6/30 | \$296,606 | (+9\%) | \$303,388 | (+2\%) | \$330,504 | (+9\%) | \$131,629 | (-60\%) | \$376,132 | (+186\%) |
| 7/1-9/30 | \$433,966 | (+9\%) | \$434,459 | (+0\%) | \$425,816 | (-2\%) | \$337,679 | (-21\%) | \$599,758 | (+78\%) |
| 10/1-12/31 | \$184,257 | ( $+0 \%$ ) | \$203,475 | (+10\%) | \$206,330 | (+1\%) | \$170,974 | (-17\%) | \$263,430 | (+54\%) |
| Total: | \$1,098,978 | (+6\%) | \$1,145,113 | (+4\%) | \$1,163,027 | (+2\%) | \$818,194 | (-30\%) | \$1,422,837 | (+74\%) |


|  | $\underline{2022}$ |  | 2023 |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$256,984 | (+40\%) | \$286,052 | (+11\%) | \$292,462 | (+2\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$449,419 | (+19\%) | \$450,024 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$661,531 | (+10\%) | \$615,925 | (-7\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$298,939 | (+13\%) | \$273,927 | (-8\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$1,666,873 | (+17\%) | \$1,625,928 | (-2\%) | \$292,462 | (+2\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$0 |  | \$0 ( $+0 \%$ ) |  | \$0 ( $+0 \%$ ) |  | \$0 (+0\%) |  |
| 4/1-6/30 |  |  | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 7/1-9/30 | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 10/1-12/31 | \$0 |  | \$0 (+0\%) |  | \$0 ( $+0 \%$ ) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| Total: | \$0 |  | \$0 | 0\%) |  | 0\%) |  | (+0\%) |  | (+0\%) |
| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$0 | (+0\%) | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 4/1-6/30 | \$0 | (+0\%) | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 7/1-9/30 | \$0 | (+0\%) | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 | (+0\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 | (+0\%) |
| Total: | \$0 | (+0\%) | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 | (+0\%) | \$0 | (+0\%) |
| 1997 |  |  | 1998 |  | 1999 |  | 2000 |  | 2001 |  |
| 1/1-3/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$5,057 | (+0\%) | \$4,052 | (-20\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$13,842 | (+0\%) | \$13,378 | (-3\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$36,681 | (+0\%) | \$39,412 | (+7\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$5,734 | +0\%) | \$5,595 | (-2\%) |
| Total: | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$61,314 | + $0 \%$ ) | \$62,437 | (+2\%) |
|  | 2002 |  | $\underline{2003}$ |  | 2004 |  | 2005 |  | 2006 |  |
| 1/1-3/31 | \$3,891 | (-4\%) | \$4,058 | (+4\%) | \$3,607 | (-11\%) | \$3,806 | (+6\%) | \$3,748 | (-2\%) |
| 4/1-6/30 | \$11,183 | (-16\%) | \$11,065 | (-1\%) | \$11,564 | (+5\%) | \$11,880 | (+3\%) | \$12,891 | (+9\%) |
| 7/1-9/30 | \$37,375 | (-5\%) | \$31,788 | (-15\%) | \$34,770 | (+9\%) | \$35,818 | (+3\%) | \$34,917 | (-3\%) |
| 10/1-12/31 | \$5,238 | (-6\%) | \$4,799 | (-8\%) | \$5,375 | (+12\%) | \$6,096 | (+13\%) | \$4,978 | (-18\%) |
| Total: | \$57,686 | (-8\%) | \$51,711 | (-10\%) | \$55,315 | (+7\%) | \$57,600 | (+4\%) | \$56,534 | (-2\%) |
|  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$4,572 | (+22\%) | \$5,105 | (+12\%) | \$3,735 | (-27\%) | \$3,236 | (-13\%) | \$3,922 | (+21\%) |
| 4/1-6/30 | \$12,854 | (-0\%) | \$13,775 | (+7\%) | \$11,682 | (-15\%) | \$10,892 | (-7\%) | \$12,411 | (+14\%) |
| 7/1-9/30 | \$35,738 | (+2\%) | \$38,957 | (+9\%) | \$32,650 | (-16\%) | \$41,244 | (+26\%) | \$46,430 | (+13\%) |
| 10/1-12/31 | \$6,880 | ( $+38 \%$ ) | \$5,778 | (-16\%) | \$4,073 | (-30\%) | \$4,984 | (+22\%) | \$5,268 | (+6\%) |
| Total: | \$60,044 | (+6\%) | \$63,615 | (+6\%) | \$52,141 | (-18\%) | \$60,356 | (+16\%) | \$68,031 | (+13\%) |
|  | 2012 |  | 2013 |  | 2014 |  | 2015 |  | 2016 |  |
| 1/1-3/31 | \$5,105 | (+30\%) | \$6,514 | (+28\%) | \$7,235 | (+11\%) | \$5,990 | (-17\%) | \$4,235 | (-29\%) |
| 4/1-6/30 | \$15,160 | (+22\%) | \$16,321 | (+8\%) | \$15,556 | (-5\%) | \$12,213 | (-21\%) | \$15,958 | (+31\%) |
| 7/1-9/30 | \$48,205 | (+4\%) | \$54,215 | (+12\%) | \$55,282 | (+2\%) | \$42,847 | (-22\%) | \$82,143 | (+92\%) |
| 10/1-12/31 | \$6,184 | ( $+17 \%$ ) | \$5,811 | (-6\%) | \$7,629 | (+31\%) | \$3,982 | (-48\%) | \$9,678 | (+143\%) |
| Total: | \$74,653 | (+5\%) | \$82,861 | (+11\%) | \$85,702 | (+3\%) | \$65,033 | (-24\%) | \$112,014 | (+72\%) |
|  | $\underline{2017}$ |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  |
| 1/1-3/31 | \$7,242 | (+71\%) | \$9,711 | (+34\%) | \$7,899 | (-19\%) | \$7,832 | (-1\%) | \$12,091 | (+54\%) |
| 4/1-6/30 | \$33,479 | (+110\%) | \$36,414 | (+9\%) | \$38,649 | (+6\%) | \$12,361 | (-68\%) | \$69,425 | (+462\%) |
| 7/1-9/30 | \$100,760 | (+23\%) | \$107,804 | (+7\%) | \$133,020 | (+23\%) | \$118,010 | (-11\%) | \$187,304 | (+59\%) |
| 10/1-12/31 | \$11,795 | (+22\%) | \$11,811 | (+0\%) | \$12,193 | (+3\%) | \$22,951 | (+88\%) | \$25,375 | (+11\%) |
| Total: | \$153,276 | (+37\%) | \$165,741 | (+8\%) | \$191,761 | (+16\%) | \$161,153 | (-16\%) | \$294,196 | (+83\%) |
|  | $\underline{2022}$ |  | 2023 |  | $\underline{2024}$ |  | 2025 |  | 2026 |  |
| 1/1-3/31 | \$14,940 | (+24\%) | \$15,838 | (+6\%) | \$17,828 | (+13\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$62,911 | (-9\%) | \$57,868 | (-8\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$170,929 | (-9\%) | \$167,083 | (-2\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$19,638 | (-23\%) | \$21,145 | (+8\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) |
| Total: | \$268,418 | (-9\%) | \$261,934 | (-2\%) | \$17,828 | (+13\%) | \$0 | (+0\%) | \$0 | (+0\%) |

City of Dillon
Gross Lodging Tax Revenue

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

| $1 / 1-3 / 31$ | 1987 | 1988 | 1989 | 1990 | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$0 | \$0 (+0\%) | \$0 (+0\%) | \$2,502 | (+0\%) |
| 4/1-6/30 |  | \$0 | \$0 (+0\%) | \$0 (+0\%) | \$12,121 | (+0\%) |
| 7/1-9/30 | \$0 | \$0 (+0\%) | \$0 (+0\%) | \$0 (+0\%) | \$29,543 | (+0\%) |
| 10/1-12/31 | \$0 | \$0 (+0\%) | \$0 (+0\%) | \$0 (+0\%) | \$6,541 | (+0\%) |
| Total: | \$0 | \$0 (+0\%) | \$0 (+0\%) | \$0 (+0\%) | \$50,707 | (+0\%) |


| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$0 | ( $+0 \%$ ) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
|  | $\underline{1997}$ |  | 199 |  | 19 |  | 200 |  | 200 |  |
| 1/1-3/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$17,754 | (+0\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$29,254 | (+0\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$41,250 | (+0\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$24,279 | (+0\%) |
| Total: | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$112,537 | (+0\%) |


| 2002 |  |  | 2003 |  | 2004 |  | 2005 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$18,650 | (+5\%) | \$17,556 | (-6\%) | \$21,976 | (+25\%) | \$19,551 | (-11\%) | \$25,070 | (+28\%) |
| 4/1-6/30 | \$31,429 | (+7\%) | \$31,476 | (+0\%) | \$32,667 | (+4\%) | \$34,430 | (+5\%) | \$37,713 | (+10\%) |
| 7/1-9/30 | \$43,649 | (+6\%) | \$44,810 | (+3\%) | \$44,667 | (-0\%) | \$47,969 | (+7\%) | \$52,246 | (+9\%) |
| 10/1-12/31 | \$22,628 | (-7\%) | \$25,600 | (+13\%) | \$25,479 | (-0\%) | \$28,576 | (+12\%) | \$31,657 | (+11\%) |
| Total: | \$116,355 | (+3\%) | \$119,442 | (+3\%) | \$124,790 | (+4\%) | \$130,527 | (+5\%) | \$146,686 | (+12\%) |


|  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$25,032 | (-0\%) | \$28,351 | (+13\%) | \$24,710 | (-13\%) | \$24,086 | (-3\%) | \$25,540 | (+6\%) |
| 4/1-6/30 | \$41,903 | (+11\%) | \$45,194 | (+8\%) | \$41,449 | (-8\%) | \$43,922 | (+6\%) | \$41,914 | (-5\%) |
| 7/1-9/30 | \$57,882 | (+11\%) | \$57,971 | (+0\%) | \$49,947 | (-14\%) | \$55,216 | (+11\%) | \$57,631 | (+4\%) |
| 10/1-12/31 | \$33,666 | (+6\%) | \$35,290 | (+5\%) | \$30,532 | (-13\%) | \$33,136 | (+9\%) | \$34,541 | (+4\%) |
| Total: | \$158,483 | (+8\%) | \$166,806 | (+5\%) | \$146,638 | (-12\%) | \$156,360 | (+7\%) | \$159,625 | (+2\%) |
|  | 2012 |  | 2013 |  | 2014 |  | 2015 |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$33,050 | (+29\%) | \$33,451 | (+1\%) | \$31,928 | (-5\%) | \$34,393 | (+8\%) | \$36,764 | (+7\%) |
| 4/1-6/30 | \$51,642 | (+23\%) | \$51,419 | (-2\%) | \$51,910 | (+1\%) | \$56,108 | (+8\%) | \$59,488 | (+6\%) |
| 7/1-9/30 | \$66,253 | (+15\%) | \$65,446 | (-1\%) | \$69,838 | (+7\%) | \$67,288 | (-4\%) | \$78,016 | (+16\%) |
| 10/1-12/31 | \$38,863 | (+13\%) | \$39,180 | (-4\%) | \$43,764 | (+12\%) | \$45,656 | (+4\%) | \$47,073 | (+3\%) |
| Total: | \$189,809 | (+19\%) | \$189,497 | (-2\%) | \$197,440 | (+4\%) | \$203,445 | (+3\%) | \$221,340 | (+9\%) |


|  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$33,364 | (-9\%) | \$33,444 | (+0\%) | \$37,496 | (+12\%) | \$32,136 | (-14\%) | \$28,258 | (-12\%) |
| 4/1-6/30 | \$58,004 | (-2\%) | \$62,223 | (+7\%) | \$63,877 | (+3\%) | \$28,314 | (-56\%) | \$71,002 | (+151\%) |
| 7/1-9/30 | \$78,729 | (+1\%) | \$87,502 | (+11\%) | \$81,215 | (-7\%) | \$77,629 | (-4\%) | \$122,743 | (+58\%) |
| 10/1-12/31 | \$45,999 | (-2\%) | \$47,452 | (+3\%) | \$51,309 | ( $+8 \%$ ) | \$41,742 | (-19\%) | \$65,741 | ( $+57 \%$ ) |
| Total: | \$216,095 | (-2\%) | \$230,621 | (+7\%) | \$233,897 | (+1\%) | \$179,820 | (-23\%) | \$287,744 | (+60\%) |
|  | 2022 |  | 2023 |  | 2024 |  | 2025 |  | 2026 |  |
| 1/1-3/31 | \$50,431 | (+78\%) | \$55,308 | (+10\%) | \$49,773 | (-10\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$90,395 | (+27\%) | \$99,927 | (+11\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$134,146 | (+9\%) | \$128,637 | (-4\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$84,842 | (+29\%) | \$70,647 | (-17\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$359,814 | (+25\%) | \$354,519 | (-1\%) | \$49,773 | (-10\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. he total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$2,502 (+0\%) |  |
| 4/1-6/30 |  |  | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$12,121 (+0\%) |  |
| 7/1-9/30 | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$29,543 | (+0\%) |
| 10/1-12/31 | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$6,541 | (+0\%) |
| Total: | \$0 |  |  | 0\%) |  | 0\%) | \$0 | (+0\%) | \$50,707 | (+0\%) |
| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$3,679 | (+47\%) | \$3,254 | (-12\%) | \$3,240 | (-0\%) | \$5,121 | (+58\%) | \$4,526 | (-12\%) |
| 4/1-6/30 | \$18,299 | (+51\%) | \$17,378 | (-5\%) | \$19,264 | (+11\%) | \$25,145 | (+31\%) | \$24,320 | (-3\%) |
| 7/1-9/30 | \$39,505 | (+34\%) | \$48,051 | (+22\%) | \$53,440 | (+11\%) | \$73,131 | (+37\%) | \$67,780 | (-7\%) |
| 10/1-12/31 | \$5,968 | (-9\%) | \$6,799 | (+14\%) | \$7,485 | (+10\%) | \$7,487 | (+0\%) | \$8,067 | (+8\%) |
| Total: | \$67,451 | (+33\%) | \$75,482 | (+12\%) | \$83,429 | (+11\%) | \$110,884 | (+33\%) | \$104,693 | (-6\%) |
| 1997 |  |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | 2001 |  |
| 1/1-3/31 | \$3,236 | (-29\%) | \$2,435 | (-25\%) | \$3,585 | (+47\%) | \$3,394 | (-5\%) | \$3,546 | (+4\%) |
| 4/1-6/30 | \$20,178 | (-17\%) | \$17,877 | (-11\%) | \$20,822 | (+16\%) | \$20,383 | (-2\%) | \$20,448 | (+0\%) |
| 7/1-9/30 | \$57,321 | (-15\%) | \$51,363 | (-10\%) | \$54,364 | (+6\%) | \$46,640 | (-14\%) | \$57,616 | (+24\%) |
| 10/1-12/31 | \$6,299 | (-22\%) | \$11,539 | (+83\%) | \$5,893 | (-49\%) | \$6,103 | (+4\%) | \$6,367 | (+4\%) |
| Total: | \$87,034 | (-17\%) | \$83,214 | (-4\%) | \$84,664 | (+2\%) | \$76,520 | (-10\%) | \$87,977 | (+15\%) |
|  | $\underline{2002}$ |  | 2003 |  | $\underline{2004}$ |  | $\underline{2005}$ |  | 2006 |  |
| 1/1-3/31 | \$5,080 | (+43\%) | \$3,425 | (-33\%) | \$3,816 | (+11\%) | \$3,928 | (+3\%) | \$3,769 | (-4\%) |
| 4/1-6/30 | \$23,228 | (+14\%) | \$23,480 | (+1\%) | \$25,642 | (+9\%) | \$31,101 | (+21\%) | \$31,352 | (+1\%) |
| 7/1-9/30 | \$42,155 | (-27\%) | \$51,893 | (+23\%) | \$46,063 | (-11\%) | \$52,664 | (+14\%) | \$71,759 | (+36\%) |
| 10/1-12/31 | \$6,176 | (-3\%) | \$6,805 | (+10\%) | \$7,157 | (+5\%) | \$7,661 | (+7\%) | \$8,029 | (+5\%) |
| Total: | \$76,639 | (-13\%) | \$85,603 | (+12\%) | \$82,678 | (-3\%) | \$95,355 | (+15\%) | \$114,909 | (+21\%) |
|  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | $\underline{2011}$ |  |
| 1/1-3/31 | \$5,533 | (+47\%) | \$7,266 | (+31\%) | \$6,556 | (-10\%) | \$6,820 | (+4\%) | \$7,347 | (+8\%) |
| 4/1-6/30 | \$39,891 | (+27\%) | \$57,853 | (+45\%) | \$57,144 | (-1\%) | \$64,407 | (+13\%) | \$61,586 | (-4\%) |
| 7/1-9/30 | \$88,374 | (+23\%) | \$113,684 | (+29\%) | \$121,886 | (+7\%) | \$132,008 | (+8\%) | \$135,858 | (+3\%) |
| 10/1-12/31 | \$10,445 | (+30\%) | \$11,314 | (+8\%) | \$13,102 | (+16\%) | \$15,238 | (+16\%) | \$13,686 | (-10\%) |
| Total: | \$144,244 | (+26\%) | \$190,118 | (+32\%) | \$198,689 | (+5\%) | \$218,474 | (+10\%) | \$218,476 | (+0\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$6,788 | (-8\%) | \$7,771 | (+14\%) | \$8,642 | (+11\%) | \$11,387 | (+32\%) | \$13,999 | (+23\%) |
| 4/1-6/30 | \$66,689 | (+8\%) | \$73,904 | (+11\%) | \$83,220 | (+13\%) | \$92,320 | (+11\%) | \$132,837 | (+44\%) |
| 7/1-9/30 | \$141,622 | (+4\%) | \$144,377 | (+2\%) | \$166,105 | (+15\%) | \$185,362 | (+12\%) | \$250,029 | (+35\%) |
| 10/1-12/31 | \$14,585 | ( $+7 \%$ ) | \$8,462 | (-42\%) | \$16,345 | (+93\%) | \$20,959 | (+28\%) | \$24,587 | (+17\%) |
| Total: | \$229,684 | (+5\%) | \$234,514 | (+2\%) | \$274,313 | (+17\%) | \$310,028 | (+13\%) | \$421,452 | (+36\%) |
|  | $\underline{2017}$ |  | $\underline{2018}$ |  | $\underline{2019}$ |  | $\underline{2020}$ |  | 2021 |  |
| 1/1-3/31 | \$16,870 | (+21\%) | \$15,979 | (-5\%) | \$24,741 | (+55\%) | \$25,560 | (+3\%) | \$38,008 | (+49\%) |
| 4/1-6/30 | \$148,589 | (+12\%) | \$152,616 | (+3\%) | \$182,330 | (+19\%) | \$45,007 | (-75\%) | \$224,706 | (+399\%) |
| 7/1-9/30 | \$248,979 | (-0\%) | \$261,880 | (+5\%) | \$269,895 | (+3\%) | \$241,645 | (-10\%) | \$375,475 | (+55\%) |
| 10/1-12/31 | \$24,876 | (+1\%) | \$26,001 | (+5\%) | \$29,284 | (+13\%) | \$45,692 | (+56\%) | \$54,886 | (+20\%) |
| Total: | \$439,314 | (+4\%) | \$456,476 | (+4\%) | \$506,251 | (+11\%) | \$357,904 | (-29\%) | \$693,074 | (+94\%) |
|  | $\underline{2022}$ |  | $\underline{2023}$ |  | 2024 |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| 1/1-3/31 | \$52,045 | (+37\%) | \$46,036 | (-12\%) | \$52,546 | (+14\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$134,926 | (-40\%) | \$204,601 | (+52\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$34,171 | (-91\%) | \$364,151 | (+966\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$19,223 | (-65\%) | \$54,621 | (+184\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$240,365 | (-65\%) | \$669,408 | (+178\%) | \$52,546 | (+14\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.


| $\underline{2002}$ |  |  | 2003 |  | 2004 |  | $\underline{2005}$ |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$0 | (+0\%) | \$12,951 | (+0\%) | \$13,627 | (+5\%) | \$15,732 | (+15\%) | \$14,829 | (-6\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$26,143 | (+0\%) | \$25,650 | (-2\%) | \$27,786 | (+8\%) | \$28,671 | (+3\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$35,377 | (+0\%) | \$36,053 | (+2\%) | \$36,820 | (+2\%) | \$37,824 | (+3\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$17,850 | (+0\%) | \$17,308 | (-3\%) | \$19,026 | (+10\%) | \$19,423 | (+2\%) |
| Total: | \$0 | (+0\%) | \$92,320 | (+0\%) | \$92,639 | (+0\%) | \$99,364 | (+7\%) | \$100,748 | (+1\%) |


|  | 2007 |  | 2008 |  | $\underline{2009}$ |  | 2010 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$14,107 | (-5\%) | \$16,198 | (+15\%) | \$12,801 | (-21\%) | \$15,278 | (+19\%) | \$31,547 | (+106\%) |
| 4/1-6/30 | \$28,653 | (-0\%) | \$30,831 | (+8\%) | \$23,702 | (-23\%) | \$28,634 | (+21\%) | \$38,105 | (+33\%) |
| 7/1-9/30 | \$37,940 | (+0\%) | \$30,723 | (-19\%) | \$32,262 | (+5\%) | \$41,056 | (+27\%) | \$48,914 | (+19\%) |
| 10/1-12/31 | \$21,359 | (+10\%) | \$17,477 | (-18\%) | \$20,438 | (+17\%) | \$25,840 | (+26\%) | \$37,776 | (+46\%) |
| Total: | \$102,059 | (+1\%) | \$95,229 | (-7\%) | \$89,203 | (-6\%) | \$110,807 | (+24\%) | \$156,342 | (+41\%) |


|  | 2012 |  | 2013 |  | 2014 |  | 2015 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$36,963 | (+17\%) | \$43,738 | (+4\%) | \$48,841 | (+12\%) | \$59,090 | (+21\%) | \$32,072 | (-46\%) |
| 4/1-6/30 | \$45,199 | (+19\%) | \$64,962 | (+30\%) | \$83,559 | (+29\%) | \$52,838 | (-37\%) | \$55,370 | (+5\%) |
| 7/1-9/30 | \$57,458 | (+17\%) | \$77,494 | (+20\%) | \$114,262 | (+47\%) | \$87,618 | (-23\%) | \$87,905 | (+0\%) |
| 10/1-12/31 | \$45,490 | (+20\%) | \$61,263 | (+3\%) | \$78,313 | (+28\%) | \$48,714 | (-38\%) | \$38,895 | (-20\%) |
| Total: | \$185,110 | (+18\%) | \$247,457 | (+16\%) | \$324,975 | (+31\%) | \$248,259 | (-24\%) | \$214,242 | (-14\%) |


| $\underline{2017}$ |  |  | 2018 |  | $\underline{2019}$ |  | 2020 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$30,055 | (-6\%) | \$26,600 | (-11\%) | \$27,146 | (+2\%) | \$30,206 | (+11\%) | \$26,762 | (-11\%) |
| 4/1-6/30 | \$60,095 | (+9\%) | \$53,862 | (-10\%) | \$58,256 | (+8\%) | \$28,331 | (-51\%) | \$64,434 | (+127\%) |
| 7/1-9/30 | \$80,228 | (-9\%) | \$70,381 | (-12\%) | \$78,312 | (+11\%) | \$49,874 | (-36\%) | \$89,551 | (+80\%) |
| 10/1-12/31 | \$34,964 | (-10\%) | \$41,082 | (+17\%) | \$44,037 | (+7\%) | \$36,946 | (-16\%) | \$48,043 | ( $+30 \%$ ) |
| Total: | \$205,343 | (-4\%) | 191,925 | (-7\%) | \$207,751 | (+8\%) | \$145,357 | (-30\%) | 228,790 | (+57\%) |



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collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$73,687 |  | \$87,909 | (+19\%) | \$91,777 | (+4\%) | \$104,497 | (+14\%) |
| 4/1-6/30 |  |  | \$93,136 |  | \$108,096 | (+16\%) | \$114,334 | (+6\%) | \$135,366 | (+18\%) |
| 7/1-9/30 | \$107,564 |  | \$128,826 | (+20\%) | \$141,526 | (+10\%) | \$163,346 | (+15\%) | \$182,073 | (+11\%) |
| 10/1-12/31 | \$72,843 |  | \$85,573 | (+17\%) | \$96,590 | (+13\%) | \$108,070 | (+12\%) | \$119,942 | (+11\%) |
| Total: | \$180,407 |  | \$381,221 | (+19\%) | \$434,121 | (+14\%) | \$477,527 | (+10\%) | \$541,878 | (+13\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$114,927 | (+10\%) | \$105,117 | (-9\%) | \$111,914 | (+6\%) | \$111,515 | (-0\%) | \$124,575 | (+12\%) |
| 4/1-6/30 | \$133,740 | (-1\%) | \$140,616 | (+5\%) | \$131,775 | (-6\%) | \$143,995 | (+9\%) | \$142,841 | (-1\%) |
| 7/1-9/30 | \$188,562 | (+4\%) | \$188,292 | (-0\%) | \$176,449 | (-6\%) | \$197,647 | (+12\%) | \$189,907 | (-4\%) |
| 10/1-12/31 | \$112,990 | (-6\%) | \$113,318 | (+0\%) | \$106,623 | (-6\%) | \$119,728 | (+12\%) | \$117,787 | (-2\%) |
| Total: | \$550,219 | (+2\%) | \$547,342 | (-1\%) | \$526,761 | (-4\%) | \$572,885 | (+9\%) | \$575,110 | (+0\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$115,832 | (-7\%) | \$122,577 | (+6\%) | \$124,129 | (+1\%) | \$126,918 | (+2\%) | \$132,309 | (+4\%) |
| 4/1-6/30 | \$146,707 | (+3\%) | \$148,160 | (+1\%) | \$151,674 | (+2\%) | \$154,980 | (+2\%) | \$162,513 | (+5\%) |
| 7/1-9/30 | \$199,423 | (+5\%) | \$196,648 | (-1\%) | \$188,563 | (-4\%) | \$218,604 | (+16\%) | \$204,785 | (-6\%) |
| 10/1-12/31 | \$123,046 | (+4\%) | \$119,154 | (-3\%) | \$117,472 | (-1\%) | \$129,853 | (+11\%) | \$127,591 | (-2\%) |
| Total: | \$585,008 | (+2\%) | \$586,539 | (+0\%) | \$581,838 | (-1\%) | \$630,355 | (+8\%) | \$627,198 | (-1\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | 2005 |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$147,010 | (+11\%) | \$149,198 | (+1\%) | \$159,633 | (+7\%) | \$163,597 | (+2\%) | \$182,032 | (+11\%) |
| 4/1-6/30 | \$178,140 | (+10\%) | \$178,029 | (-0\%) | \$175,766 | (-1\%) | \$201,678 | (+15\%) | \$224,463 | (+11\%) |
| 7/1-9/30 | \$227,683 | (+11\%) | \$238,849 | (+5\%) | \$235,644 | (-1\%) | \$260,433 | (+11\%) | \$292,508 | (+12\%) |
| 10/1-12/31 | \$135,865 | (+6\%) | \$138,002 | (+2\%) | \$150,150 | (+9\%) | \$160,994 | (+7\%) | \$179,212 | (+11\%) |
| Total: | \$688,698 | (+10\%) | \$704,078 | (+2\%) | \$721,193 | (+2\%) | \$786,703 | (+9\%) | \$878,216 | (+12\%) |
|  | 2007 |  | $\underline{2008}$ |  | 2009 |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$187,032 | (+3\%) | \$250,889 | (+34\%) | \$242,682 | (-3\%) | \$259,831 | (+7\%) | \$274,299 | (+6\%) |
| 4/1-6/30 | \$235,990 | (+5\%) | \$302,121 | (+28\%) | \$284,642 | (-6\%) | \$295,077 | (+4\%) | \$328,940 | (+11\%) |
| 7/1-9/30 | \$329,638 | (+13\%) | \$371,024 | (+13\%) | \$364,353 | (-2\%) | \$398,721 | (+9\%) | \$446,501 | (+12\%) |
| 10/1-12/31 | \$239,275 | (+34\%) | \$234,689 | (-2\%) | \$229,345 | (-2\%) | \$253,559 | (+11\%) | \$289,091 | (+14\%) |
| Total: | \$991,934 | (+13\%) | \$1,158,724 | (+17\%) | \$1,121,022 | (-3\%) | \$1,207,187 | (+8\%) | \$1,338,831 | (+11\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | 2015 |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$295,395 | (+8\%) | \$304,606 | (+3\%) | \$306,592 | (+1\%) | \$307,987 | (+0\%) | \$314,647 | (+2\%) |
| 4/1-6/30 | \$367,467 | (+12\%) | \$371,368 | (+1\%) | \$370,178 | (-0\%) | \$344,568 | (-7\%) | \$360,060 | (+4\%) |
| 7/1-9/30 | \$475,456 | (+6\%) | \$475,876 | (+0\%) | \$469,531 | (-1\%) | \$443,031 | (-6\%) | \$453,411 | (+2\%) |
| 10/1-12/31 | \$305,265 | (+6\%) | \$285,441 | (-6\%) | \$299,500 | (+5\%) | \$273,686 | (-9\%) | \$252,090 | (-8\%) |
| Total: | \$1,443,583 | (+8\%) | \$1,437,291 | (-0\%) | \$1,445,801 | (+1\%) | \$1,369,272 | (-5\%) | \$1,380,208 | (+1\%) |


|  | $\underline{2017}$ |  | $\underline{2018}$ |  | $\underline{2019}$ |  | $\underline{2020}$ |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$331,082 | (+5\%) | \$304,443 | (-8\%) | \$308,168 | (+1\%) | \$264,835 | (-14\%) | \$230,910 | (-13\%) |
| 4/1-6/30 | \$359,653 | (-0\%) | \$357,143 | (-1\%) | \$390,510 | (+9\%) | \$160,895 | (-59\%) | \$384,479 | (+139\%) |
| 7/1-9/30 | \$455,456 | (+0\%) | \$481,306 | (+6\%) | \$487,712 | (+1\%) | \$275,889 | (-43\%) | \$513,860 | (+86\%) |
| 10/1-12/31 | \$260,469 | ( $+3 \%$ ) | \$283,893 | (+9\%) | \$289,259 | (+2\%) | \$182,248 | (-37\%) | \$313,226 | (+72\%) |
| Total: | \$1,406,660 | (+2\%) | \$1,426,785 | (+1\%) | \$1,475,648 | (+3\%) | \$883,866 | (-40\%) | \$1,442,475 | (+63\%) |


|  | $\underline{2022}$ |  | 2023 |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$349,850 | (+52\%) | \$399,016 | (+14\%) | \$414,300 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$474,152 | (+23\%) | \$487,507 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$695,078 | (+35\%) | \$664,635 | (-4\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$344,290 | (+10\%) | \$386,298 | (+12\%) | \$0 | ( $+0 \%$ ) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) |
| Total: | 1,863,370 | (+29\%) | 1,937,456 | (+4\%) | \$414,300 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$0 |  |  | (+0\%) |  | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 |  |  | \$0 |  |  | (+0\%) |  | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$0 |  | \$0 | 0\%) |  | (+0\%) |  | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$0 |  |  | 0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$0 |  | \$0 | 0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$0 | +0\%) | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 4/1-6/30 | \$0 | +0\%) | \$0 | 0\%) |  | (+0\%) |  | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$0 | +0\%) | \$0 | 0\%) | \$0 (+0\%) |  | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 |  | \$0 (+0\%) | \$0 (+0\%) |  | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$0 | +0\%) | \$0 | 0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | 2001 |  |
| 1/1-3/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$0 | (+0\%) |  | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
|  | 2002 |  | 2003 |  | 2004 |  | 2005 |  | 2006 |  |
| 1/1-3/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$21,184 | (+0\%) | \$20,296 | (-4\%) | \$19,721 | (-3\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$27,509 | (+0\%) | \$29,521 | (+7\%) | \$29,502 | (-0\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$0 | (+0\%) | \$36,366 | (+0\%) | \$37,062 | (+2\%) | \$37,752 | (+2\%) |
| 10/1-12/31 | \$0 | (+0\%) | \$0 | (+0\%) | \$25,189 | (+0\%) | \$21,789 | (-13\%) | \$16,351 | (-25\%) |
| Total: | \$0 | (+0\%) | (+0\%) | (+0\%) | \$110,247 | (+0\%) | \$108,669 | (-1\%) | \$103,326 | (-5\%) |
|  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$18,494 | (-6\%) | \$34,773 | (+88\%) | \$35,415 | (+2\%) | \$33,113 | (-7\%) | \$24,831 | (-25\%) |
| 4/1-6/30 | \$25,149 | (-15\%) | \$50,743 | (+102\%) | \$50,119 | (-1\%) | \$50,949 | (+2\%) | \$36,424 | (-29\%) |
| 7/1-9/30 | \$34,528 | (-9\%) | \$65,286 | (+89\%) | \$64,150 | (-2\%) | \$83,855 | (+31\%) | \$52,667 | (-37\%) |
| 10/1-12/31 | \$22,203 | (+36\%) | \$40,313 | (+82\%) | \$37,570 | (-7\%) | \$48,435 | (+29\%) | \$31,000 | (-36\%) |
| Total: | \$100,375 | (-3\%) | \$191,115 | ( $+90 \%$ ) | \$187,254 | (-2\%) | \$216,352 | (+16\%) | \$144,923 | (-33\%) |


|  | 2012 |  | 2013 |  | 2014 |  | 2015 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$26,459 | (+7\%) | \$24,471 | (-8\%) | \$25,897 | (+6\%) | \$25,584 | (-1\%) | \$33,113 | (+29\%) |
| 4/1-6/30 | \$39,151 | (+7\%) | \$35,678 | (-9\%) | \$38,768 | (+9\%) | \$42,310 | (+9\%) | \$46,315 | (+9\%) |
| 7/1-9/30 | \$56,318 | (+7\%) | \$48,345 | (-14\%) | \$50,944 | (+5\%) | \$67,657 | (+33\%) | \$60,175 | (-11\%) |
| 10/1-12/31 | \$30,412 | (-2\%) | \$29,275 | (-4\%) | \$33,205 | (+13\%) | \$37,215 | (+12\%) | \$37,365 | (+0\%) |
| Total: | \$152,340 | (+5\%) | \$137,770 | (-10\%) | \$148,815 | (+8\%) | \$172,765 | (+16\%) | \$176,968 | (+2\%) |
|  | $\underline{2017}$ |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  |
| 1/1-3/31 | \$32,489 | (-2\%) | \$35,539 | (+9\%) | \$30,307 | (-15\%) | \$31,014 | (+2\%) | \$20,875 | (-33\%) |
| 4/1-6/30 | \$48,851 | (+5\%) | \$51,306 | (+5\%) | \$53,885 | (+5\%) | \$24,038 | (-55\%) | \$31,866 | (+33\%) |
| 7/1-9/30 | \$65,307 | (+9\%) | \$59,206 | (-9\%) | \$64,431 | (+9\%) | \$32,491 | (-50\%) | \$50,225 | (+55\%) |
| 10/1-12/31 | \$38,058 | (+2\%) | \$39,490 | ( $+4 \%$ ) | \$44,112 | (+12\%) | \$26,506 | (-40\%) | \$35,710 | ( $+35 \%$ ) |
| Total: | \$184,705 | (+4\%) | \$185,541 | ( $+0 \%$ ) | \$192,735 | (+4\%) | \$114,049 | (-41\%) | \$138,676 | (+22\%) |


|  | $\underline{2022}$ |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$32,268 | (+55\%) | \$30,868 | (-4\%) | \$29,288 | (-5\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$51,132 | (+60\%) | \$43,981 | (-14\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$67,123 | (+34\%) | \$56,307 | (-16\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$34,509 | (-3\%) | \$36,306 | (+5\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) |
| Total: | \$185,032 | (+33\%) | \$167,462 | (-9\%) | \$29,288 | (-5\%) | \$0 | (+0\%) | \$0 | (+0\% |

## CITY OF HELENA

Gross Lodging Tax Revenue
Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$52,068 |  | \$60,712 | (+17\%) | \$57,947 | (-5\%) | \$66,288 | (+14\%) |
| 4/1-6/30 |  |  | \$69,069 |  | \$77,907 | (+13\%) | \$86,882 | (+12\%) | \$87,905 | (+1\%) |
| 7/1-9/30 | \$81,214 |  | \$89,426 | (+10\%) | \$93,860 | (+5\%) | \$103,097 | (+10\%) | \$106,015 | (+3\%) |
| 10/1-12/31 | \$51,628 |  | \$52,102 | (+1\%) | \$56,820 | (+9\%) | \$53,797 | (-5\%) | \$63,882 | (+19\%) |
| Total: | \$132,842 |  | \$262,665 | (+7\%) | \$289,299 | (+10\%) | \$301,723 | (+4\%) | \$324,090 | (+7\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$71,449 | (+8\%) | \$75,854 | (+6\%) | \$71,581 | (-6\%) | \$87,501 | (+22\%) | \$79,341 | (-9\%) |
| 4/1-6/30 | \$94,733 | (+8\%) | \$99,790 | (+5\%) | \$107,312 | (+8\%) | \$109,149 | (+2\%) | \$108,634 | (-0\%) |
| 7/1-9/30 | \$125,496 | (+18\%) | \$129,262 | (+3\%) | \$133,805 | (+4\%) | \$133,781 | (-0\%) | \$123,914 | (-7\%) |
| 10/1-12/31 | \$70,492 | (+10\%) | \$76,364 | ( $+8 \%$ ) | \$84,864 | (+11\%) | \$69,710 | (-18\%) | \$75,974 | (+9\%) |
| Total: | \$362,170 | (+12\%) | \$381,269 | (+5\%) | \$397,562 | (+4\%) | \$400,141 | (+1\%) | \$387,863 | (-3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$87,536 | (+10\%) | \$82,791 | (-5\%) | \$97,904 | (+18\%) | \$92,313 | (-6\%) | \$103,512 | (+12\%) |
| 4/1-6/30 | \$115,222 | (+6\%) | \$115,120 | (-0\%) | \$119,542 | (+4\%) | \$132,208 | (+11\%) | \$136,388 | (+3\%) |
| 7/1-9/30 | \$144,924 | (+17\%) | \$156,905 | (+8\%) | \$153,131 | (-2\%) | \$173,323 | (+13\%) | \$164,842 | (-5\%) |
| 10/1-12/31 | \$84,611 | (+11\%) | \$81,712 | (-3\%) | \$87,312 | (+7\%) | \$94,743 | (+9\%) | \$95,048 | (+0\%) |
| Total: | \$432,293 | (+11\%) | \$436,528 | (+1\%) | \$457,889 | (+5\%) | \$492,587 | (+8\%) | \$499,789 | (+1\%) |
|  | 2002 |  | $\underline{2003}$ |  | 2004 |  | 2005 |  | 2006 |  |
| 1/1-3/31 | \$93,536 | (-10\%) | \$105,568 | (+13\%) | \$102,590 | (-3\%) | \$141,236 | (+38\%) | \$134,544 | (-5\%) |
| 4/1-6/30 | \$142,453 | (+4\%) | \$137,863 | (-3\%) | \$159,082 | (+15\%) | \$175,179 | (+10\%) | \$199,626 | (+14\%) |
| 7/1-9/30 | \$176,782 | (+7\%) | \$178,608 | (+1\%) | \$196,229 | (+10\%) | \$210,714 | (+7\%) | \$232,186 | (+10\%) |
| 10/1-12/31 | \$97,756 | (+3\%) | \$100,042 | (+2\%) | \$123,343 | (+23\%) | \$125,546 | (+2\%) | \$150,022 | (+19\%) |
| Total: | \$510,527 | (+2\%) | \$522,082 | (+2\%) | \$581,244 | (+11\%) | \$652,675 | (+12\%) | \$716,378 | (+10\%) |
|  | $\underline{2007}$ |  | $\underline{2008}$ |  | 2009 |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$163,392 | (+21\%) | \$157,759 | (-3\%) | \$175,569 | (+11\%) | \$153,187 | (-13\%) | \$177,395 | (+16\%) |
| 4/1-6/30 | \$212,115 | (+6\%) | \$230,467 | (+9\%) | \$214,716 | (-7\%) | \$227,123 | (+6\%) | \$214,835 | (-5\%) |
| 7/1-9/30 | \$256,294 | (+10\%) | \$258,549 | (+1\%) | \$245,815 | (-5\%) | \$264,154 | (+7\%) | \$266,324 | (+1\%) |
| 10/1-12/31 | \$163,902 | (+9\%) | \$157,232 | (-4\%) | \$154,581 | (-2\%) | \$152,549 | (-1\%) | \$168,003 | (+10\%) |
| Total: | \$795,704 | (+11\%) | \$804,007 | (+1\%) | \$790,681 | (-2\%) | \$797,013 | (+1\%) | \$826,556 | (+4\%) |
|  | $\underline{2012}$ |  | $\underline{2013}$ |  | $\underline{2014}$ |  | 2015 |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$161,416 | (-9\%) | \$196,956 | (+22\%) | \$190,692 | (-3\%) | \$217,068 | (+14\%) | \$210,001 | (-3\%) |
| 4/1-6/30 | \$234,962 | (+9\%) | \$251,458 | (+7\%) | \$286,017 | (+14\%) | \$291,329 | (+2\%) | \$309,689 | (+6\%) |
| 7/1-9/30 | \$270,928 | (+2\%) | \$302,979 | (+12\%) | \$326,343 | (+8\%) | \$349,566 | (+7\%) | \$353,419 | (+1\%) |
| 10/1-12/31 | \$160,770 | (-4\%) | \$181,859 | (+13\%) | \$206,719 | (+14\%) | \$210,868 | (+2\%) | \$232,936 | (+10\%) |
| Total: | \$828,076 | (+0\%) | \$933,253 | (+13\%) | 1,009,772 | (+8\%) | 1,068,831 | (+6\%) | 1,106,045 | (+3\%) |


|  | $\underline{2017}$ |  | 2018 |  | 2019 |  | $\underline{2020}$ |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$237,153 | (+13\%) | \$217,572 | (-8\%) | \$247,730 | (+14\%) | \$182,628 | (-26\%) | \$155,676 | (-15\%) |
| 4/1-6/30 | \$316,727 | (+2\%) | \$326,438 | (+3\%) | \$338,581 | (+4\%) | \$108,498 | (-68\%) | \$326,853 | (+201\%) |
| 7/1-9/30 | \$373,612 | (+6\%) | \$342,984 | (-8\%) | \$364,486 | (+6\%) | \$208,750 | (-43\%) | \$460,630 | (+121\%) |
| 10/1-12/31 | \$222,577 | (-4\%) | \$222,608 | (+0\%) | \$219,694 | (-1\%) | \$125,675 | (-43\%) | \$248,810 | (+98\%) |
| Total: | \$1,150,068 | (+4\%) | \$1,109,603 | (-4\%) | \$1,170,491 | (+5\%) | \$625,550 | (-47\%) | \$1,191,968 | (+91\%) |


|  | $\underline{2022}$ |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$263,383 | (+69\%) | \$317,009 | (+20\%) | \$274,791 | (-13\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$434,851 | (+33\%) | \$458,322 | (+5\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$568,656 | (+23\%) | \$496,883 | (-13\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$296,694 | (+19\%) | \$250,087 | (-16\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | 1,563,585 | (+31\%) | 1,522,301 | (-3\%) | \$274,791 | (-13\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$35,217 |  | \$42,297 | (+20\%) | \$46,944 | (+11\%) | \$54,204 | (+15\%) |
| 4/1-6/30 |  |  | \$61,640 |  | \$69,010 | (+12\%) | \$77,715 | (+13\%) | \$93,787 | (+21\%) |
| 7/1-9/30 | \$97,491 |  | \$120,400 | (+23\%) | \$130,618 | (+8\%) | \$149,650 | (+15\%) | \$173,250 | (+16\%) |
| 10/1-12/31 | \$32,311 |  | \$41,454 | (+28\%) | \$47,384 | (+14\%) | \$52,839 | (+12\%) | \$57,425 | (+9\%) |
| Total: | \$129,802 |  | \$258,711 | (+25\%) | \$289,309 | (+12\%) | \$327,148 | (+13\%) | \$378,666 | (+16\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$54,695 | (+1\%) | \$50,216 | (-8\%) | \$50,401 | (+0\%) | \$51,255 | (+2\%) | \$44,384 | (-13\%) |
| 4/1-6/30 | \$99,907 | (+7\%) | \$96,014 | (-4\%) | \$99,876 | (+4\%) | \$90,131 | (-10\%) | \$95,136 | (+6\%) |
| 7/1-9/30 | \$184,217 | (+6\%) | \$190,909 | (+4\%) | \$194,166 | (+2\%) | \$187,445 | (-3\%) | \$184,498 | (-2\%) |
| 10/1-12/31 | \$51,009 | (-11\%) | \$56,433 | (+11\%) | \$56,053 | (-1\%) | \$57,228 | (+2\%) | \$53,237 | (-7\%) |
| Total: | \$389,828 | (+3\%) | \$393,573 | (+1\%) | \$400,496 | (+2\%) | \$386,059 | (-4\%) | \$377,255 | (-2\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | 2001 |  |
| 1/1-3/31 | \$41,202 | (-7\%) | \$41,087 | (-0\%) | \$40,666 | (-1\%) | \$43,004 | (+6\%) | \$48,554 | (+13\%) |
| 4/1-6/30 | \$80,577 | (-15\%) | \$87,740 | (+9\%) | \$86,585 | (-1\%) | \$92,810 | (+7\%) | \$86,232 | (-7\%) |
| 7/1-9/30 | \$188,075 | (+2\%) | \$177,009 | (-6\%) | \$184,739 | (+4\%) | \$189,668 | (+3\%) | \$195,691 | (+3\%) |
| 10/1-12/31 | \$48,342 | (-9\%) | \$42,550 | (-12\%) | \$49,769 | (+17\%) | \$47,495 | (-5\%) | \$46,999 | (-1\%) |
| Total: | \$358,196 | (-5\%) | \$348,386 | (-3\%) | \$361,759 | (+4\%) | \$372,976 | (+3\%) | \$377,476 | (+1\%) |
|  | $\underline{2002}$ |  | 2003 |  | $\underline{2004}$ |  | $\underline{2005}$ |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$43,386 | (-11\%) | \$45,697 | (+5\%) | \$45,223 | (-1\%) | \$51,655 | (+14\%) | \$54,203 | (+5\%) |
| 4/1-6/30 | \$83,904 | (-3\%) | \$93,313 | (+11\%) | \$90,627 | (-3\%) | \$105,064 | (+16\%) | \$109,785 | (+4\%) |
| 7/1-9/30 | \$194,615 | (-1\%) | \$199,712 | (+3\%) | \$206,058 | (+3\%) | \$223,791 | (+9\%) | \$252,491 | (+13\%) |
| 10/1-12/31 | \$42,640 | (-9\%) | \$51,313 | (+20\%) | \$60,798 | (+18\%) | \$65,129 | (+7\%) | \$75,188 | (+15\%) |
| Total: | \$364,545 | (-3\%) | \$390,036 | (+7\%) | \$402,705 | (+3\%) | \$445,639 | (+11\%) | \$491,668 | (+10\%) |
|  | 2007 |  | $\underline{2008}$ |  | 2009 |  | $\underline{2010}$ |  | 2011 |  |
| 1/1-3/31 | \$67,314 | (+24\%) | \$99,707 | (+48\%) | \$86,438 | (-13\%) | \$90,607 | (+5\%) | \$98,540 | (+9\%) |
| 4/1-6/30 | \$135,517 | (+23\%) | \$181,802 | (+34\%) | \$161,548 | (-11\%) | \$171,944 | (+6\%) | \$167,899 | (-2\%) |
| 7/1-9/30 | \$321,914 | (+27\%) | \$349,355 | (+9\%) | \$319,082 | (-9\%) | \$386,430 | (+21\%) | \$392,991 | (+2\%) |
| 10/1-12/31 | \$101,837 | (+35\%) | \$101,222 | (-1\%) | \$94,862 | (-6\%) | \$109,247 | (+15\%) | \$118,338 | (+8\%) |
| Total: | \$626,582 | (+27\%) | \$732,085 | (+17\%) | \$661,930 | (-10\%) | \$758,227 | (+15\%) | \$777,769 | (+3\%) |
|  | $\underline{2012}$ |  | $\underline{2013}$ |  | $\underline{2014}$ |  | 2015 |  | $\underline{2016}$ |  |
| 1/1-3/31 | \$110,644 | (+12\%) | \$128,031 | (+16\%) | \$135,923 | (+6\%) | \$143,153 | (+5\%) | \$141,169 | (-1\%) |
| 4/1-6/30 | \$195,204 | (+16\%) | \$220,662 | (+13\%) | \$248,187 | (+12\%) | \$265,522 | (+7\%) | \$267,778 | (+1\%) |
| 7/1-9/30 | \$448,692 | (+14\%) | \$527,469 | (+18\%) | \$607,974 | (+15\%) | \$551,043 | (-9\%) | \$595,931 | (+8\%) |
| 10/1-12/31 | \$144,063 | (+22\%) | \$158,253 | (+10\%) | \$159,410 | (+1\%) | \$151,649 | (-5\%) | \$153,740 | (+1\%) |
| Total: | \$898,603 | (+16\%) | \$1,034,415 | (+15\%) | \$1,151,494 | (+11\%) | \$1,111,367 | (-3\%) | \$1,158,618 | (+4\%) |


|  | 2017 | $\underline{2018}$ |  |  | $\underline{2019}$ |  | $\underline{2020}$ |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$141,513 | (+0\%) | \$146,215 | (+3\%) | \$150,102 | (+3\%) | \$140,694 | (-6\%) | \$184,348 | (+31\%) |
| 4/1-6/30 | \$276,809 | (+3\%) | \$321,377 | (+16\%) | \$345,047 | (+7\%) | \$148,920 | (-57\%) | \$453,717 | (+205\%) |
| 7/1-9/30 | \$662,744 | (+11\%) | \$682,937 | (+3\%) | \$746,642 | (+9\%) | \$568,124 | (-24\%) | \$944,430 | (+66\%) |
| 10/1-12/31 | \$160,330 | (+4\%) | \$171,207 | (+7\%) | \$163,989 | (-4\%) | \$146,292 | (-11\%) | \$240,777 | (+65\%) |
| Total: | \$1,241,395 | (+7\%) | \$1,321,735 | (+6\%) | \$1,405,782 | (+6\%) | \$1,004,029 | (-29\%) | \$1,823,272 | (+82\%) |


|  | $\mathbf{2 0 2 2}$ |  |  |  |  |  | $\underline{\mathbf{2 0 2 3}}$ | $\underline{\mathbf{2 0 2 4}}$ | $\underline{\mathbf{2 0 2 5}}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 217,119$ | $(+18 \%)$ | $\$ 222,846$ | $(+3 \%)$ | $\$ 207,049$ | $(-7 \%)$ | $\$ 0$ | $(+0 \%)$ | $\underline{\mathbf{2 0 2 6}}$ |
| $4 / 1-6 / 30$ | $\$ 470,100$ | $(+4 \%)$ | $\$ 454,682$ | $(-3 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |  |
| $7 / 1-9 / 30$ | $\$ 939,101$ | $(-1 \%)$ | $\$ 996,690$ | $(+6 \%)$ | $\$ 0$ | $(+0 \%)$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |
| $10 / 1-12 / 31$ | $\$ 240,360$ | $(-0 \%)$ | $\$ 239,456$ | $(-0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |  |
| Total: | $\$ 1,866,680$ | $(+2 \%)$ | $\$ 1,913,675$ | $(+3 \%)$ | $\$ 207,049$ | $(-7 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$0 |  |  | (+0\%) | \$0 | (+0\%) | \$4,828 | \%) |
| 4/1-6/30 |  |  | \$0 |  | \$0 | (+0\%) | \$0 | (+0\%) | \$14,073 | \%) |
| 7/1-9/30 | \$0 |  | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$27,426 | \%) |
| 10/1-12/31 | \$0 |  | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$6,158 | \%) |
| Total: | \$0 |  | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$52,486 | \%) |
| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$5,475 | (+13\%) | \$6,287 | (+15\%) | \$4,541 | (-28\%) | \$6,077 | (+34\%) | \$5,437 | (-11\%) |
| 4/1-6/30 | \$14,094 | (+0\%) | \$18,382 | (+30\%) | \$16,110 | (-12\%) | \$18,430 | (+14\%) | \$18,920 | (+3\%) |
| 7/1-9/30 | \$37,045 | (+35\%) | \$40,314 | (+9\%) | \$34,539 | (-14\%) | \$45,443 | (+32\%) | \$40,639 | (-11\%) |
| 10/1-12/31 | \$7,398 | (+20\%) | \$7,895 | (+7\%) | \$10,507 | (+33\%) | \$8,221 | (-22\%) | \$11,243 | (+37\%) |
| Total: | \$64,011 | (+22\%) | \$72,878 | (+14\%) | \$65,697 | (-10\%) | \$78,171 | (+19\%) | \$76,239 | (-2\%) |


| 1997 |  |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$8,347 | (+54\%) | \$7,725 | (-7\%) | \$9,318 | (+21\%) | \$9,446 | (+1\%) | \$8,396 | (-11\%) |
| 4/1-6/30 | \$24,519 | (+30\%) | \$23,382 | (-5\%) | \$31,694 | (+36\%) | \$27,880 | (-12\%) | \$33,964 | (+22\%) |
| 7/1-9/30 | \$64,010 | (+58\%) | \$52,514 | (-18\%) | \$51,385 | (-2\%) | \$50,059 | (-3\%) | \$62,478 | (+25\%) |
| 10/1-12/31 | \$13,511 | (+20\%) | \$14,701 | (+9\%) | \$14,212 | (-3\%) | \$12,064 | (-15\%) | \$18,599 | (+54\%) |
| Total: | 110387 | (+45\%) | \$98,322 | (-11\%) | 106610 | (+8\%) |  | (-7\%) | 23 |  |


| $\underline{2002}$ |  |  | $\underline{2003}$ |  | 2004 |  | $\underline{2005}$ |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$12,528 | (+49\%) | \$12,138 | (-3\%) | \$14,408 | (+19\%) | \$11,551 | (-20\%) | \$12,879 | (+11\%) |
| 4/1-6/30 | \$39,099 | (+15\%) | \$36,964 | (-5\%) | \$40,332 | (+9\%) | \$36,743 | (-9\%) | \$38,490 | (+5\%) |
| 7/1-9/30 | \$70,643 | (+13\%) | \$76,628 | (+8\%) | \$71,852 | (-6\%) | \$74,955 | (+4\%) | \$86,132 | (+15\%) |
| 10/1-12/31 | \$19,303 | (+4\%) | \$19,223 | (-0\%) | \$21,680 | (+13\%) | \$19,902 | (-8\%) | \$23,859 | (+20\%) |
| Total: | \$141,572 | (+15\%) | \$144,953 | (+2\%) | \$148,272 | (+2\%) | \$143,151 | (-3\%) | \$161,360 | (+13\%) |


|  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$14,195 | (+10\%) | \$18,501 | (+30\%) | \$13,075 | (-29\%) | \$14,112 | (+8\%) | \$13,629 | (-3\%) |
| 4/1-6/30 | \$44,459 | (+16\%) | \$48,653 | (+9\%) | \$36,836 | (-24\%) | \$38,674 | (+5\%) | \$39,484 | (+2\%) |
| 7/1-9/30 | \$93,812 | (+9\%) | \$86,389 | (-8\%) | \$82,624 | (-4\%) | \$95,215 | (+15\%) | \$88,619 | (-7\%) |
| 10/1-12/31 | \$26,192 | (+10\%) | \$20,336 | (-22\%) | \$18,155 | (-11\%) | \$18,012 | (-1\%) | \$15,968 | (-11\%) |
| Total: | \$178,657 | (+11\%) | \$173,878 | (-3\%) | \$150,690 | (-13\%) | \$166,012 | (+10\%) | \$157,700 | (-5\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | 2014 |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$12,565 | (-8\%) | \$15,653 | (+25\%) | \$18,071 | (+15\%) | \$21,577 | (+19\%) | \$23,541 | (+9\%) |
| 4/1-6/30 | \$41,029 | (+4\%) | \$54,449 | (+33\%) | \$61,670 | (+13\%) | \$68,572 | (+11\%) | \$75,921 | (+11\%) |
| 7/1-9/30 | \$92,349 | (+4\%) | \$115,368 | (+25\%) | \$124,226 | (+8\%) | \$139,820 | (+13\%) | \$142,767 | (+2\%) |
| 10/1-12/31 | \$23,500 | (+47\%) | \$19,957 | (-15\%) | \$26,826 | (+34\%) | \$36,009 | (+34\%) | \$37,384 | (+4\%) |


| $\underline{2017}$ |  |  | $\underline{2018}$ |  | $\underline{2019}$ |  | 2020 |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$24,432 | (+4\%) | \$28,123 | (+15\%) | \$22,982 | (-18\%) | \$23,607 | (+3\%) | \$35,107 | (+49\%) |
| 4/1-6/30 | \$83,190 | (+10\%) | \$77,560 | (-7\%) | \$75,476 | (-3\%) | \$30,840 | (-59\%) | \$140,867 | (+357\%) |
| 7/1-9/30 | \$150,240 | (+5\%) | \$129,221 | (-14\%) | \$138,180 | (+7\%) | \$124,430 | (-10\%) | \$255,427 | (+105\%) |
| 10/1-12/31 | \$39,767 | (+6\%) | \$35,871 | (-10\%) | \$34,097 | (-5\%) | \$42,960 | (+26\%) | \$88,417 | (+106\%) |
| Total: | \$297,629 | (+6\%) | \$270,776 | (-9\%) | \$270,735 | (-0\%) | \$221,836 | (-18\%) | \$519,818 | (+134\%) |


|  | $\underline{\mathbf{2 0 2 2}}$ |  | $\underline{\mathbf{2 0 2 3}}$ | $\underline{\mathbf{2 0 2 4}}$ |  | $\underline{\mathbf{2 0 2 5}}$ |  | $\underline{\mathbf{2 0 2 6}}$ | $(-2 \%)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 57,553$ | $(+64 \%)$ | $\$ 57,654$ | $(+0 \%)$ | $\$ 46,060$ | $(-20 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $4 / 1-6 / 30$ | $\$ 139,396$ | $(-1 \%)$ | $\$ 152,725$ | $(+10 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $7 / 1-9 / 30$ | $\$ 223,130$ | $(-13 \%)$ | $\$ 237,740$ | $(+7 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| $10 / 1-12 / 31$ | $\$ 80,870$ | $(-9 \%)$ | $\$ 70,447$ | $(-13 \%)$ | $\$ 0$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |
| Total: | $\$ 500,950$ | $(-4 \%)$ | $\$ 518,566$ | $(+4 \%)$ | $\$ 46,060$ | $(-20 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 4/1-6/30 |  |  | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 7/1-9/30 | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| 10/1-12/31 | \$0 |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  | \$0 (+0\%) |  |
| Total: | \$0 |  |  | +0\%) |  | (+0\%) | \$0 | (+0\%) |  | 0\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$0 | (+0\%) | \$15,544 | (+0\%) | \$15,330 | (-1\%) | \$16,418 | (+7\%) | \$16,026 | (-2\%) |
| 4/1-6/30 | \$0 | (+0\%) | \$28,075 | (+0\%) | \$32,076 | (+14\%) | \$30,405 | (-5\%) | \$34,186 | (+12\%) |
| 7/1-9/30 | \$0 | (+0\%) | \$40,286 | (+0\%) | \$38,419 | (-5\%) | \$41,328 | (+8\%) | \$44,998 | (+9\%) |
| 10/1-12/31 | \$0 | ( $+0 \%$ ) | \$17,065 | (+0\%) | \$20,321 | (+19\%) | \$22,232 | (+9\%) | \$21,951 | (-1\%) |
| Total: | \$0 | (+0\%) | \$100,970 | (+0\%) | \$106,146 | (+5\%) | \$110,384 | (+4\%) | \$117,162 | (+6\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$17,592 | (+10\%) | \$14,581 | (-17\%) | \$18,572 | (+27\%) | \$12,340 | (-34\%) | \$11,548 | (-6\%) |
| 4/1-6/30 | \$31,411 | (-8\%) | \$33,688 | (+7\%) | \$32,848 | (-2\%) | \$25,851 | (-21\%) | \$29,833 | (+15\%) |
| 7/1-9/30 | \$42,017 | (-7\%) | \$45,297 | (+8\%) | \$31,374 | (-31\%) | \$37,293 | (+19\%) | \$41,078 | (+10\%) |
| 10/1-12/31 | \$22,664 | (+3\%) | \$23,574 | (+4\%) | \$14,698 | (-38\%) | \$19,345 | (+32\%) | \$21,304 | (+10\%) |
| Total: | \$113,684 | (-3\%) | \$117,140 | (+3\%) | \$97,491 | (-17\%) | \$94,829 | (-3\%) | \$103,762 | (+9\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | $\underline{2005}$ |  | 2006 |  |
| 1/1-3/31 | \$16,413 | (+42\%) | \$29,884 | (+82\%) | \$29,886 | (+0\%) | \$29,512 | (-1\%) | \$34,333 | (+16\%) |
| 4/1-6/30 | \$33,839 | (+13\%) | \$48,043 | (+42\%) | \$48,000 | (-0\%) | \$49,959 | (+4\%) | \$52,489 | (+5\%) |
| 7/1-9/30 | \$41,574 | (+1\%) | \$65,051 | (+56\%) | \$62,124 | (-4\%) | \$62,256 | (+0\%) | \$73,650 | (+18\%) |
| 10/1-12/31 | \$21,804 | (+2\%) | \$40,839 | (+87\%) | \$34,524 | (-15\%) | \$36,054 | (+4\%) | \$40,712 | (+13\%) |
| Total: | \$113,631 | (+10\%) | \$183,816 | (+62\%) | \$174,534 | (-5\%) | \$177,782 | (+2\%) | \$201,184 | (+13\%) |


|  | $\underline{2007}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2010}$ |  | $\underline{2011}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$30,595 | (-11\%) | \$31,149 | (+2\%) | \$32,104 | (+3\%) | \$34,806 | (+8\%) | \$42,931 | (+23\%) |
| 4/1-6/30 | \$59,287 | (+13\%) | \$55,005 | (-7\%) | \$57,598 | (+5\%) | \$60,338 | (+5\%) | \$76,143 | (+26\%) |
| 7/1-9/30 | \$76,404 | (+4\%) | \$71,634 | (-6\%) | \$67,104 | (-6\%) | \$84,717 | (+26\%) | \$98,571 | (+16\%) |
| 10/1-12/31 | \$44,716 | (+10\%) | \$41,330 | (-8\%) | \$39,063 | (-5\%) | \$56,045 | (+43\%) | \$72,365 | (+29\%) |
| Total: | \$211,002 | (+5\%) | \$199,118 | (-6\%) | \$195,869 | (-2\%) | \$235,906 | (+20\%) | \$290,010 | (+23\%) |


|  | 2012 |  | $\underline{2013}$ |  | $\underline{2014}$ |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$60,550 | (+41\%) | \$63,983 | (+6\%) | \$58,145 | (-9\%) | \$59,388 | (+2\%) | \$47,109 | (-21\%) |
| 4/1-6/30 | \$87,518 | (+15\%) | \$89,538 | (+2\%) | \$97,783 | (+9\%) | \$94,667 | (-3\%) | \$89,540 | (-5\%) |
| 7/1-9/30 | \$113,282 | (+15\%) | \$106,997 | (-6\%) | \$124,561 | (+16\%) | \$106,468 | (-15\%) | \$111,709 | (+5\%) |
| 10/1-12/31 | \$64,689 | (-11\%) | \$63,115 | (-2\%) | \$78,001 | (+24\%) | \$53,454 | (-31\%) | \$55,941 | (+5\%) |
| Total: | \$326,039 | (+12\%) | \$323,632 | (-1\%) | \$358,489 | (+11\%) | \$313,976 | (-12\%) | \$304,299 | (-3\%) |


|  | $\underline{2017}$ |  | 2018 |  | $\underline{2019}$ |  | 2020 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$52,322 | (+11\%) | \$44,515 | (-15\%) | \$43,512 | (-2\%) | \$41,945 | (-4\%) | \$45,559 | (+9\%) |
| 4/1-6/30 | \$90,093 | (+1\%) | \$80,458 | (-11\%) | \$84,764 | (+5\%) | \$39,776 | (-53\%) | \$91,265 | (+129\%) |
| 7/1-9/30 | \$101,926 | (-9\%) | \$100,323 | (-2\%) | \$95,920 | (-4\%) | \$87,516 | (-9\%) | \$141,544 | (+62\%) |
| 10/1-12/31 | \$50,058 | (-11\%) | \$58,227 | (+16\%) | \$63,123 | ( $+8 \%$ ) | \$54,576 | (-14\%) | \$86,857 | (+59\%) |
| Total: | \$294,399 | (-3\%) | \$283,523 | (-4\%) | \$287,320 | (+1\%) | \$223,813 | (-22\%) | \$365,224 | (+63\%) |
|  | $\underline{2022}$ |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| 1/1-3/31 | \$62,098 | (+36\%) | \$53,473 | (-14\%) | \$74,055 | (+38\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$112,980 | (+24\%) | \$133,511 | (+18\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$128,580 | (-9\%) | \$170,454 | (+33\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$82,794 | (-5\%) | \$109,448 | (+32\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$386,452 | (+6\%) | \$466,886 | (+21\%) | \$74,055 | (+38\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$73,675 |  | \$76,341 | (+4\%) | \$83,680 | (+10\%) | \$91,872 | (+10\%) |
| 4/1-6/30 |  |  | \$124,527 |  | \$139,901 | (+12\%) | \$149,956 | (+7\%) | \$170,540 | (+14\%) |
| 7/1-9/30 | \$147,836 |  | \$177,601 | (+20\%) | \$197,923 | (+11\%) | \$218,025 | (+10\%) | \$240,677 | (+10\%) |
| 10/1-12/31 | \$84,307 |  | \$93,541 | (+11\%) | \$101,796 | (+9\%) | \$104,980 | (+3\%) | \$118,060 | (+12\%) |
| Total: | \$232,143 |  | \$469,344 | (+17\%) | \$515,960 | (+10\%) | \$556,641 | (+8\%) | \$621,149 | (+12\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$102,411 | (+11\%) | \$105,135 | (+3\%) | \$115,474 | (+10\%) | \$121,682 | (+5\%) | \$124,753 | (+3\%) |
| 4/1-6/30 | \$183,253 | (+7\%) | \$188,995 | (+3\%) | \$210,295 | (+11\%) | \$219,132 | (+4\%) | \$242,318 | (+11\%) |
| 7/1-9/30 | \$261,336 | (+9\%) | \$281,797 | (+8\%) | \$292,701 | (+4\%) | \$311,453 | (+6\%) | \$314,212 | (+1\%) |
| 10/1-12/31 | \$115,592 | (-2\%) | \$133,624 | (+16\%) | \$147,209 | (+10\%) | \$150,098 | (+2\%) | \$146,829 | (-2\%) |
| Total: | \$662,592 | (+7\%) | \$709,551 | (+7\%) | \$765,679 | (+8\%) | \$802,365 | (+5\%) | \$828,112 | (+3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$119,408 | (-4\%) | \$123,379 | (+3\%) | \$133,344 | (+8\%) | \$149,547 | (+12\%) | \$165,022 | (+10\%) |
| 4/1-6/30 | \$220,383 | (-9\%) | \$246,974 | (+12\%) | \$243,057 | (-2\%) | \$278,946 | (+15\%) | \$287,993 | (+3\%) |
| 7/1-9/30 | \$319,351 | (+2\%) | \$324,392 | (+2\%) | \$345,891 | (+7\%) | \$394,521 | (+14\%) | \$396,638 | (+1\%) |
| 10/1-12/31 | \$146,562 | (-0\%) | \$162,040 | (+11\%) | \$171,670 | (+6\%) | \$196,250 | (+14\%) | \$204,322 | (+4\%) |
| Total: | \$805,704 | (-3\%) | \$856,785 | (+6\%) | \$893,962 | (+4\%) | \$1,019,264 | (+14\%) | \$1,053,974 | (+3\%) |


|  | 2002 |  | $\underline{2003}$ |  | 2004 |  | $\underline{2005}$ |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$168,733 | (+2\%) | \$174,280 | (+3\%) | \$192,636 | (+11\%) | \$186,744 | (-3\%) | \$200,576 | (+7\%) |
| 4/1-6/30 | \$311,165 | (+8\%) | \$334,701 | (+8\%) | \$340,973 | (+2\%) | \$353,354 | (+4\%) | \$370,868 | (+5\%) |
| 7/1-9/30 | \$415,208 | (+5\%) | \$464,988 | (+12\%) | \$461,615 | (-1\%) | \$483,908 | (+5\%) | \$516,942 | (+7\%) |
| 10/1-12/31 | \$223,267 | (+9\%) | \$219,069 | (-2\%) | \$239,415 | (+9\%) | \$244,194 | (+2\%) | \$284,648 | (+17\%) |
| Total: | \$1,118,373 | (+6\%) | \$1,193,038 | (+7\%) | \$1,234,639 | (+3\%) | \$1,268,200 | (+3\%) | \$1,373,034 | (+8\%) |


|  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 235,313$ | $(+17 \%)$ | $\$ 255,516$ | $(+9 \%)$ | $\$ 242, \underline{\mathbf{2 0 0 0}}$ |  | $(-5 \%)$ | $\$ 226,983$ | $(-6 \%)$ | $\$ 240,898$ |
| $4 / 1-6 / 30$ | $\$ 401,927$ | $(+8 \%)$ | $\$ 450,237$ | $(+12 \%)$ | $\$ 405,115$ | $(-10 \%)$ | $\$ 400,093$ | $(-1 \%)$ | $\$ 410,937$ | $(+6 \%)$ |
| $7 / 1-9 / 30$ | $\$ 571,469$ | $(+11 \%)$ | $\$ 573,492$ | $(+0 \%)$ | $\$ 537,464$ | $(-6 \%)$ | $\$ 552,608$ | $(+3 \%)$ | $\$ 600,700$ | $(+9 \%)$ |
| $10 / 1-12 / 31$ | $\$ 291,407$ | $(+2 \%)$ | $\$ 314,087$ | $(+8 \%)$ | $\$ 289,298$ | $(-8 \%)$ | $\$ 290,298$ | $(+0 \%)$ | $\$ 295,955$ | $(+2 \%)$ |
| Total: | $\$ 1,500,116$ | $(+9 \%)$ | $\$ 1,593,331$ | $(+6 \%)$ | $\$ 1,473,904$ | $(-7 \%)$ | $\$ 1,469,982$ | $(-0 \%)$ | $\$ 1,548,490$ | $(+5 \%)$ |


|  | 2012 |  | $\underline{2013}$ |  | $\underline{2014}$ |  | $\underline{2015}$ |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$232,240 | (-4\%) | \$295,486 | (+27\%) | \$296,488 | (+0\%) | \$330,627 | (+12\%) | \$347,546 | (+5\%) |
| 4/1-6/30 | \$409,031 | (-0\%) | \$535,163 | (+31\%) | \$553,955 | (+4\%) | \$595,717 | (+8\%) | \$673,136 | (+13\%) |
| 7/1-9/30 | \$640,721 | (+7\%) | \$763,804 | (+19\%) | \$815,896 | (+7\%) | \$881,296 | (+8\%) | \$912,337 | (+4\%) |
| 10/1-12/31 | \$302,710 | (+2\%) | \$361,776 | (+20\%) | \$393,766 | (+9\%) | \$398,184 | (+1\%) | \$431,063 | ( $+8 \%$ ) |
| Total: | \$1,584,702 | (+2\%) | \$1,956,229 | (+23\%) | \$2,060,105 | (+5\%) | \$2,205,824 | (+7\%) | \$2,364,082 | (+7\%) |


|  | $\underline{2017}$ |  | $\underline{2018}$ |  | $\underline{2019}$ |  | $\underline{2020}$ |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$374,189 | (+8\%) | \$376,881 | (+1\%) | \$388,845 | (+3\%) | \$375,735 | (-3\%) | \$386,393 | (+3\%) |
| 4/1-6/30 | \$723,953 | (+8\%) | \$787,016 | (+9\%) | \$840,257 | (+7\%) | \$290,962 | (-65\%) | \$955,254 | (+228\%) |
| 7/1-9/30 | \$1,078,985 | (+18\%) | \$1,123,445 | (+4\%) | \$1,112,972 | (-1\%) | \$854,191 | (-23\%) | \$1,510,409 | (+77\%) |
| 10/1-12/31 | \$457,660 | (+6\%) | \$502,786 | (+10\%) | \$502,202 | (-0\%) | \$394,876 | (-21\%) | \$673,167 | (+70\%) |
| Total: | \$2,634,788 | (+11\%) | \$2,790,128 | (+6\%) | \$2,844,276 | (+2\%) | \$1,915,765 | (-33\%) | \$3,525,223 | (+84\%) |


|  | $\underline{2022}$ |  | 2023 |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$618,057 | (+60\%) | \$625,169 | (+1\%) | \$648,234 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$1,197,568 | (+25\%) | \$1,240,528 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$1,708,312 | (+13\%) | \$1,804,311 | (+6\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$779,518 | (+16\%) | \$777,695 | (-0\%) | \$0 | (+0\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$4,303,456 | (+22\%) | \$4,447,702 | (+3\%) | \$648,234 | (+4\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.

The total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$0 |  |  | (+0\%) |  | (+0\%) |  | (+0\%) |
| 4/1-6/30 |  |  | \$0 |  |  | (+0\%) |  | (+0\%) |  | (+0\%) |
| 7/1-9/30 | \$0 |  |  | (+0\%) |  | (+0\%) |  | (+0\%) |  | (+0\%) |
| 10/1-12/31 | \$0 |  |  | (+0\%) |  | (+0\%) | \$0 | (+0\%) | \$0 | +0\%) |
| Total: | \$0 |  |  | (+0\%) |  | (+0\%) | \$0 | (+0\%) |  | +0\%) |
| $\underline{1992}$ |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$0 | (+0\%) |  | (+0\%) | \$15,558 | (+0\%) | \$19,469 | (+25\%) | \$20,400 | (+5\%) |
| 4/1-6/30 | \$0 | (+0\%) |  | (+0\%) | \$13,617 | (+0\%) | \$14,805 | (+9\%) | \$18,350 | (+24\%) |
| 7/1-9/30 | \$0 | (+0\%) |  | (+0\%) | \$35,161 | (+0\%) | \$37,909 | (+8\%) | \$39,436 | (+4\%) |
| 10/1-12/31 | \$0 | (+0\%) |  | (+0\%) | \$10,549 | (+0\%) | \$12,046 | (+14\%) | \$13,053 | (+8\%) |
| Total: | \$0 | (+0\%) |  | (+0\%) | \$74,885 | (+0\%) | \$84,229 | (+12\%) | \$91,239 | (+8\%) |
| 1997 |  |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | 2001 |  |
| 1/1-3/31 | \$27,098 | (+33\%) | \$27,883 | (+3\%) | \$28,252 | (+1\%) | \$26,213 | (-7\%) | \$23,276 | (-11\%) |
| 4/1-6/30 | \$20,712 | (+13\%) | \$21,885 | (+6\%) | \$21,891 | (+0\%) | \$22,216 | (+1\%) | \$23,096 | (+4\%) |
| 7/1-9/30 | \$49,522 | (+26\%) | \$52,838 | (+7\%) | \$57,002 | (+8\%) | \$58,690 | (+3\%) | \$59,290 | (+1\%) |
| 10/1-12/31 | \$15,773 | (+21\%) | \$17,255 | (+9\%) | \$14,720 | (-15\%) | \$15,745 | (+7\%) | \$15,664 | (-1\%) |
| Total: | \$113,105 | (+24\%) | \$119,861 | (+6\%) | \$121,865 | (+2\%) | \$122,864 | (+1\%) | \$121,327 | (-1\%) |
|  | 2002 |  | 2003 |  | 2004 |  | $\underline{2005}$ |  | 2006 |  |
| 1/1-3/31 | \$23,508 | (+1\%) | \$25,613 | (+9\%) | \$24,745 | (-3\%) | \$20,030 | (-19\%) | \$23,680 | (+18\%) |
| 4/1-6/30 | \$26,576 | (+15\%) | \$24,840 | (-7\%) | \$25,089 | (+1\%) | \$21,561 | (-14\%) | \$28,443 | (+32\%) |
| 7/1-9/30 | \$52,078 | (-12\%) | \$57,884 | (+11\%) | \$50,022 | (-14\%) | \$47,861 | (-4\%) | \$76,350 | (+60\%) |
| 10/1-12/31 | \$12,608 | (-20\%) | \$11,303 | (-10\%) | \$13,449 | (+19\%) | \$17,988 | (+34\%) | \$17,923 | (-0\%) |
| Total: | \$114,770 | (-5\%) | \$119,640 | (+4\%) | \$113,304 | (-5\%) | \$107,440 | (-5\%) | \$146,396 | (+36\%) |
|  | $\underline{2007}$ |  | $\underline{2008}$ |  | 2009 |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$24,956 | (+5\%) | \$25,919 | (+4\%) | \$30,295 | (+17\%) | \$33,192 | (+10\%) | \$29,427 | (-11\%) |
| 4/1-6/30 | \$33,894 | (+19\%) | \$28,415 | (-16\%) | \$31,931 | (+12\%) | \$29,511 | (-8\%) | \$24,813 | (-16\%) |
| 7/1-9/30 | \$82,289 | (+8\%) | \$81,310 | (-1\%) | \$86,710 | (+7\%) | \$91,629 | (+6\%) | \$87,465 | (-5\%) |
| 10/1-12/31 | \$21,081 | (+18\%) | \$25,366 | (+20\%) | \$20,776 | (-18\%) | \$21,874 | (+5\%) | \$24,085 | (+10\%) |
| Total: | \$162,220 | (+11\%) | \$161,011 | (-1\%) | \$169,712 | (+5\%) | \$176,206 | (+4\%) | \$165,791 | (-6\%) |
|  | $\underline{2012}$ |  | 2013 |  | 2014 |  | 2015 |  | 2016 |  |
| 1/1-3/31 | \$36,018 | (+22\%) | \$33,221 | (-8\%) | \$34,979 | (+5\%) | \$35,898 | (+3\%) | \$28,590 | (-20\%) |
| 4/1-6/30 | \$31,992 | (+29\%) | \$32,310 | (+1\%) | \$33,077 | (+2\%) | \$34,911 | (+6\%) | \$36,837 | (+6\%) |
| 7/1-9/30 | \$91,953 | (+5\%) | \$92,937 | (+1\%) | \$85,674 | (-8\%) | \$96,433 | (+13\%) | \$96,963 | (+1\%) |
| 10/1-12/31 | \$23,408 | (-3\%) | \$22,423 | (-4\%) | \$24,916 | (+11\%) | \$25,735 | (+3\%) | \$24,895 | (-3\%) |
| Total: | \$183,370 | (+11\%) | \$180,891 | (-1\%) | \$178,646 | (-1\%) | \$192,976 | (+8\%) | \$187,285 | (-3\%) |
|  | 2017 |  | $\underline{2018}$ |  | 2019 |  | 2020 |  | 2021 |  |
| 1/1-3/31 | \$31,034 | (+9\%) | \$36,222 | (+17\%) | \$49,166 | (+36\%) | \$44,088 | (-10\%) | \$80,609 | (+83\%) |
| 4/1-6/30 | \$36,787 | (-0\%) | \$45,079 | (+23\%) | \$48,599 | (+8\%) | \$35,495 | (-27\%) | \$103,480 | (+192\%) |
| 7/1-9/30 | \$92,622 | (-4\%) | \$109,625 | (+18\%) | \$108,049 | (-1\%) | \$138,121 | (+28\%) | \$183,214 | (+33\%) |
| 10/1-12/31 | \$26,471 | (+6\%) | \$35,345 | (+34\%) | \$37,442 | (+6\%) | \$50,100 | (+34\%) | \$71,194 | (+42\%) |
| Total: | \$186,913 | (-0\%) | \$226,272 | (+21\%) | \$243,256 | (+8\%) | \$267,804 | (+10\%) | \$438,497 | (+64\%) |
|  | $\underline{2022}$ |  | 2023 |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| 1/1-3/31 | \$98,090 | (+22\%) | \$75,009 | (-24\%) | \$72,461 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$67,193 | (-35\%) | \$92,754 | (+38\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$138,520 | (-24\%) | \$175,065 | (+26\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$61,313 | (-14\%) | \$63,147 | (+3\%) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) | \$0 | ( $+0 \%$ ) |
| Total: | \$365,115 | (-17\%) | \$405,975 | (+11\%) | \$72,461 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers. total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$35,787 |  | \$37,983 | (+6\%) | \$46,644 | (+23\%) | \$53,042 | (+14\%) |
| 4/1-6/30 |  |  | \$39,802 |  | \$40,048 | (+1\%) | \$55,050 | (+37\%) | \$61,166 | (+11\%) |
| 7/1-9/30 | \$105,298 |  | \$100,287 | (-5\%) | \$116,780 | (+16\%) | \$147,255 | (+26\%) | \$168,938 | (+15\%) |
| 10/1-12/31 | \$19,487 |  | \$20,840 | (+7\%) | \$22,219 | (+7\%) | \$23,096 | (+4\%) | \$26,918 | (+17\%) |
| Total: | \$124,785 |  | \$196,716 | (-3\%) | \$217,028 | (+10\%) | \$272,045 | (+25\%) | \$310,064 | (+14\%) |
| 1992 |  |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$67,890 | (+28\%) | \$81,209 | (+20\%) | \$76,579 | (-6\%) | \$81,156 | (+6\%) | \$76,225 | (-6\%) |
| 4/1-6/30 | \$76,284 | (+25\%) | \$70,852 | (-7\%) | \$66,527 | (-6\%) | \$86,078 | (+29\%) | \$83,428 | (-3\%) |
| 7/1-9/30 | \$191,878 | (+14\%) | \$191,433 | (-0\%) | \$210,095 | (+10\%) | \$215,247 | (+2\%) | \$237,729 | (+10\%) |
| 10/1-12/31 | \$34,582 | (+28\%) | \$33,521 | (-3\%) | \$35,256 | (+5\%) | \$31,946 | (-9\%) | \$27,680 | (-13\%) |
| Total: | \$370,634 | (+20\%) | \$377,016 | (+2\%) | \$388,457 | (+3\%) | \$414,427 | (+7\%) | \$425,062 | (+3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | 2000 |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$73,508 | (-4\%) | \$77,043 | (+5\%) | \$84,805 | (+10\%) | \$104,340 | (+23\%) | \$101,681 | (-3\%) |
| 4/1-6/30 | \$79,664 | (-5\%) | \$98,250 | (+23\%) | \$104,888 | (+7\%) | \$122,645 | (+17\%) | \$110,826 | (-10\%) |
| 7/1-9/30 | \$255,851 | (+8\%) | \$268,476 | (+5\%) | \$316,387 | (+18\%) | \$304,814 | (-4\%) | \$287,556 | (-6\%) |
| 10/1-12/31 | \$30,162 | (+9\%) | \$37,684 | (+25\%) | \$42,794 | (+14\%) | \$44,304 | (+4\%) | \$40,504 | (-9\%) |
| Total: | \$439,185 | (+3\%) | \$481,453 | (+10\%) | \$548,873 | (+14\%) | \$576,103 | (+5\%) | \$540,567 | (-6\%) |
|  | $\underline{2002}$ |  | $\underline{2003}$ |  | $\underline{2004}$ |  | 2005 |  | $\underline{2006}$ |  |
| 1/1-3/31 | \$104,932 | (+3\%) | \$90,333 | (-14\%) | \$69,941 | (-23\%) | \$79,207 | (+13\%) | \$79,887 | (+1\%) |
| 4/1-6/30 | \$121,283 | (+9\%) | \$124,873 | (+3\%) | \$156,491 | (+25\%) | \$177,034 | (+13\%) | \$182,022 | (+3\%) |
| 7/1-9/30 | \$314,212 | (+9\%) | \$361,227 | (+15\%) | \$352,441 | (-2\%) | \$408,798 | (+16\%) | \$411,078 | (+1\%) |
| 10/1-12/31 | \$45,313 | (+12\%) | \$53,886 | (+19\%) | \$47,685 | (-12\%) | \$56,848 | (+19\%) | \$63,867 | (+12\%) |
| Total: | \$585,739 | (+8\%) | \$630,318 | (+8\%) | \$626,558 | (-1\%) | \$721,887 | (+15\%) | \$736,853 | (+2\%) |
|  | $\underline{2007}$ |  | $\underline{2008}$ |  | 2009 |  | 2010 |  | 2011 |  |
| 1/1-3/31 | \$71,436 | (-11\%) | \$79,038 | (+11\%) | \$63,575 | (-20\%) | \$73,468 | (+16\%) | \$76,717 | (+4\%) |
| 4/1-6/30 | \$197,133 | (+8\%) | \$293,683 | (+49\%) | \$292,289 | (-0\%) | \$363,252 | (+24\%) | \$356,383 | (-2\%) |
| 7/1-9/30 | \$477,408 | (+16\%) | \$668,121 | (+40\%) | \$738,076 | (+10\%) | \$865,032 | (+17\%) | \$908,962 | (+5\%) |
| 10/1-12/31 | \$67,814 | (+6\%) | \$73,385 | (+8\%) | \$77,993 | (+6\%) | \$105,048 | (+35\%) | \$97,066 | (-8\%) |
| Total: | \$813,791 | (+10\%) | \$1,114,227 | (+37\%) | \$1,171,933 | (+5\%) | \$1,406,800 | (+20\%) | \$1,439,127 | (+2\%) |


|  | 2012 |  | 2013 |  | 2014 |  | 2015 |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$82,788 | (+8\%) | \$85,095 | (+3\%) | \$95,579 | (+12\%) | \$96,552 | (+1\%) | \$110,837 | (+15\%) |
| 4/1-6/30 | \$387,574 | (+9\%) | \$472,904 | (+22\%) | \$538,505 | (+14\%) | \$621,597 | (+15\%) | \$711,080 | (+14\%) |
| 7/1-9/30 | \$902,180 | (-1\%) | \$1,036,794 | (+15\%) | \$1,144,184 | (+10\%) | \$1,214,425 | (+6\%) | \$1,323,475 | (+9\%) |
| 10/1-12/31 | \$109,997 | (+13\%) | \$84,039 | (-24\%) | \$133,622 | (+59\%) | \$177,274 | (+33\%) | \$192,443 | (+9\%) |
| Total: | 1,482,540 | (+3\%) | \$1,678,832 | (+13\%) | \$1,911,889 | (+14\%) | \$2,109,848 | (+10\%) | \$2,337,835 | (+11\%) |


|  | 2017 |  | $\underline{2018}$ |  | $\underline{2019}$ |  | 2020 |  | $\underline{2021}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$126,575 | (+14\%) | \$136,292 | (+8\%) | \$160,705 | (+18\%) | \$155,110 | (-3\%) | \$207,021 | (+33\%) |
| 4/1-6/30 | \$717,733 | (+1\%) | \$792,529 | (+10\%) | \$861,173 | (+9\%) | \$197,210 | (-77\%) | \$1,069,087 | (+442\%) |
| 7/1-9/30 | \$1,405,617 | (+6\%) | \$1,413,715 | (+1\%) | \$1,420,432 | (+0\%) | \$1,202,039 | (-15\%) | \$1,727,614 | (+44\%) |
| 10/1-12/31 | \$197,145 | (+2\%) | \$196,007 | (-1\%) | \$172,242 | (-12\%) | \$255,652 | ( $+48 \%$ ) | \$272,109 | (+6\%) |
| Total: | \$2,447,071 | (+5\%) | \$2,538,544 | (+4\%) | \$2,614,552 | (+3\%) | \$1,810,011 | (-31\%) | \$3,275,831 | (+81\%) |


|  | $\underline{\mathbf{2 0 2 2}}$ |  | $\underline{\mathbf{2 0 2 3}}$ |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 245,244$ | $(+18 \%)$ | $\$ 246,783$ | $(+1 \%)$ | $\$ 213,534$ | $(-13 \%)$ | $\underline{\mathbf{2 0 2 4}}$ | $\$ 0$ | $(+0 \%)$ |
| $4 / 1-6 / 30$ | $\$ 865,973$ | $(-19 \%)$ | $\$ 1,062,859$ | $(+23 \%)$ | $\$ 0$ | $(+0 \%)$ | $\underline{\mathbf{2 0 2 6}}$ | $\$ 0$ | $(+0 \%)$ |
| $7 / 1-9 / 30$ | $\$ 1,477,062$ | $(-15 \%)$ | $\$ 1,805,886$ | $(+22 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ |  |
| $10 / 1-12 / 31$ | $\$ 256,677$ | $(-6 \%)$ | $\$ 256,878$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ | $(+0 \%)$ | $\$ 0$ |
| Total: | $\$ 2,844,956$ | $(-13 \%)$ | $\$ 3,372,405$ | $(+19 \%)$ | $\$ 213,534$ | $(-13 \%)$ | $(+0 \%)$ |  |  |

Please Note: Revenue collected is $4 \%$ of lodging price. The percentages listed below are affected by rate increases, delinquencies and other factors. They should not be considered an equal correlation of increase or decrease in the number of travelers.
total collections are not representative of the amount of funding received by Regions or CVB's.

|  | 1987 |  | 1988 |  | 1989 |  | 1990 |  | 1991 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 |  |  | \$28,234 |  | \$37,251 | (+32\%) | \$44,337 | (+19\%) | \$53,212 | (+20\%) |
| 4/1-6/30 |  |  | \$27,726 |  | \$30,113 | (+9\%) | \$40,368 | (+34\%) | \$47,111 | (+17\%) |
| 7/1-9/30 | \$44,564 |  | \$53,676 | (+20\%) | \$64,554 | (+20\%) | \$74,869 | (+16\%) | \$102,678 | (+37\%) |
| 10/1-12/31 | \$16,336 |  | \$19,642 | (+20\%) | \$24,360 | (+24\%) | \$24,215 | (-1\%) | \$32,305 | (+33\%) |
| Total: | \$60,900 |  | \$129,278 | (+20\%) | \$156,278 | (+21\%) | \$183,789 | (+18\%) | \$235,306 | (+28\%) |
|  | 1992 |  | 1993 |  | 1994 |  | 1995 |  | 1996 |  |
| 1/1-3/31 | \$56,483 | (+6\%) | \$61,585 | (+9\%) | \$47,918 | (-22\%) | \$47,942 | (+0\%) | \$39,672 | (-17\%) |
| 4/1-6/30 | \$57,183 | (+21\%) | \$70,053 | (+23\%) | \$57,129 | (-18\%) | \$53,387 | (-7\%) | \$56,711 | (+6\%) |
| 7/1-9/30 | \$131,589 | (+28\%) | \$145,085 | (+10\%) | \$143,318 | (-1\%) | \$163,598 | (+14\%) | \$164,475 | (+1\%) |
| 10/1-12/31 | \$40,842 | (+26\%) | \$39,889 | (-2\%) | \$36,032 | (-10\%) | \$35,764 | (-1\%) | \$32,025 | (-10\%) |
| Total: | \$286,097 | (+22\%) | \$316,611 | (+11\%) | \$284,397 | (-10\%) | \$300,691 | (+6\%) | \$292,883 | (-3\%) |
|  | 1997 |  | 1998 |  | 1999 |  | $\underline{2000}$ |  | $\underline{2001}$ |  |
| 1/1-3/31 | \$41,635 | (+5\%) | \$40,091 | (-4\%) | \$42,297 | (+6\%) | \$53,239 | (+26\%) | \$53,977 | (+1\%) |
| 4/1-6/30 | \$56,732 | (+0\%) | \$57,802 | (+2\%) | \$63,271 | (+9\%) | \$69,131 | (+9\%) | \$66,569 | (-4\%) |
| 7/1-9/30 | \$171,642 | (+4\%) | \$173,405 | (+1\%) | \$181,993 | (+5\%) | \$190,565 | (+5\%) | \$190,882 | (+0\%) |
| 10/1-12/31 | \$35,092 | (+10\%) | \$32,300 | (-8\%) | \$40,569 | (+26\%) | \$41,125 | (+1\%) | \$40,962 | (-0\%) |
| Total: | \$305,101 | (+4\%) | \$303,598 | (-0\%) | \$328,130 | (+8\%) | \$354,060 | (+8\%) | \$352,390 | (-0\%) |


|  | $\underline{2002}$ |  | 2003 |  | 2004 |  | 2005 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$47,874 | (-11\%) | \$51,819 | (+8\%) | \$53,491 | (+3\%) | \$55,015 | (+3\%) | \$62,114 | (+13\%) |
| 4/1-6/30 | \$70,145 | (+5\%) | \$78,523 | (+12\%) | \$83,493 | (+6\%) | \$94,634 | (+13\%) | \$103,620 | (+9\%) |
| 7/1-9/30 | \$203,793 | (+7\%) | \$198,494 | (-3\%) | \$228,632 | (+15\%) | \$242,482 | (+6\%) | \$288,194 | (+19\%) |
| 10/1-12/31 | \$40,831 | (-0\%) | \$49,397 | (+21\%) | \$54,488 | (+10\%) | \$59,604 | (+9\%) | \$70,722 | (+19\%) |
| Total: | \$362,642 | (+3\%) | \$378,232 | (+4\%) | \$420,104 | (+11\%) | \$451,734 | (+8\%) | \$524,650 | (+16\%) |


|  | 2007 |  | $\underline{2008}$ |  | 2009 |  | $\underline{2010}$ |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$64,989 | (+5\%) | \$78,757 | (+21\%) | \$63,046 | (-20\%) | \$65,629 | (+4\%) | \$75,479 | (+15\%) |
| 4/1-6/30 | \$115,245 | (+11\%) | \$112,082 | (-3\%) | \$98,104 | (-12\%) | \$107,765 | (+10\%) | \$104,822 | (-3\%) |
| 7/1-9/30 | \$316,016 | (+10\%) | \$330,749 | (+5\%) | \$283,003 | (-14\%) | \$324,254 | (+15\%) | \$360,552 | (+11\%) |
| 10/1-12/31 | \$78,487 | (+11\%) | \$61,490 | (-22\%) | \$55,645 | (-10\%) | \$65,377 | (+17\%) | \$70,920 | (+8\%) |
| Total: | \$574,737 | (+10\%) | \$583,078 | (+1\%) | \$499,798 | (-14\%) | \$563,024 | (+13\%) | \$611,772 | (+9\%) |


|  | $\underline{2012}$ |  | $\underline{2013}$ |  | $\underline{2014}$ |  | $\underline{2015}$ |  | $\underline{2016}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$80,440 | (+7\%) | \$104,050 | (+29\%) | \$115,683 | (+11\%) | \$117,988 | (+2\%) | \$111,980 | (-5\%) |
| 4/1-6/30 | \$119,703 | (+14\%) | \$142,018 | (+19\%) | \$141,492 | (-0\%) | \$158,362 | (+12\%) | \$177,045 | (+12\%) |
| 7/1-9/30 | \$383,987 | (+6\%) | \$431,187 | (+12\%) | \$447,030 | (+4\%) | \$438,690 | (-2\%) | \$551,892 | (+26\%) |
| 10/1-12/31 | \$81,416 | (+15\%) | \$93,746 | (+15\%) | \$104,524 | (+11\%) | \$94,311 | (-10\%) | \$120,443 | (+28\%) |
| Total: | \$665,546 | (+9\%) | \$771,001 | (+16\%) | \$808,729 | (+5\%) | \$809,351 | (+0\%) | \$961,360 | (+19\%) |


|  | $\underline{\mathbf{2 0 1 7}}$ |  | $\underline{\mathbf{2 0 1 8}}$ |  | $\mathbf{2 0 1 9}$ |  | $\mathbf{2 0 2 0}$ |  | $\underline{\mathbf{2 0 2 1}}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $1 / 1-3 / 31$ | $\$ 137,974$ | $(+23 \%)$ | $\$ 165,210$ | $(+20 \%)$ | $\$ 197,956$ | $(+20 \%)$ | $\$ 180,627$ | $(-9 \%)$ | $\$ 280,414$ | $(+55 \%)$ |
| $4 / 1-6 / 30$ | $\$ 209,886$ | $(+19 \%)$ | $\$ 249,614$ | $(+19 \%)$ | $\$ 280,324$ | $(+12 \%)$ | $\$ 101,594$ | $(-64 \%)$ | $\$ 477,332$ | $(+370 \%)$ |
| $7 / 1-9 / 30$ | $\$ 640,615$ | $(+16 \%)$ | $\$ 694,820$ | $(+8 \%)$ | $\$ 762,755$ | $(+10 \%)$ | $\$ 720,819$ | $(-5 \%)$ | $\$ 1,035,016$ | $(+44 \%)$ |
| $10 / 1-12 / 31$ | $\$ 129,932$ | $(+8 \%)$ | $\$ 151,098$ | $(+16 \%)$ | $\$ 150,744$ | $(-0 \%)$ | $\$ 199,257$ | $(+32 \%)$ | $\$ 312,269$ | $(+57 \%)$ |
| Total: | $\$ 1,118,406$ | $(+16 \%)$ | $\$ 1,260,742$ | $(+13 \%)$ | $\$ 1,391,779$ | $(+10 \%)$ | $\$ 1,202,297$ | $(-14 \%)$ | $\$ 2,105,031$ | $(+75 \%)$ |


|  | $\underline{2022}$ |  | $\underline{2023}$ |  | $\underline{2024}$ |  | $\underline{2025}$ |  | $\underline{2026}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1-3/31 | \$411,666 | (+47\%) | \$386,500 | (-6\%) | \$323,821 | (-16\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 4/1-6/30 | \$515,592 | (+8\%) | \$481,179 | (-7\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 7/1-9/30 | \$1,188,213 | (+15\%) | \$1,219,547 | (+3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| 10/1-12/31 | \$288,709 | (-8\%) | \$280,142 | (-3\%) | \$0 | (+0\%) | \$0 | (+0\%) | \$0 | (+0\%) |
| Total: | \$2,404,180 | (+14\%) | \$2,367,368 | (-2\%) | \$323,821 | (-16\%) | \$0 | (+0\%) | \$0 | (+0\%) |

